



Vendor Contacts and Ordering Instructions

All PEPPM orders should be faxed to PEPPM at **800-636-3779** or placed online through Epylon eCommerce.

Product Line: Hitachi America Ltd

Introduction

Hitachi America Ltd's Digital Media Division is a major manufacturer of Video Projection Equipment and sales of Hitachi Software's Interactive Whiteboards and Accessories.

Hitachi America Ltd
900 Hitachi Way
Chula Vista, CA 91914
619-591-5200

Primary Sales Contacts

Kirk Hammond
Tel: 954-935-6926 Fax 954-935-6964
Kirk.hammond@hal.hitachi.com

Jon Beachdell
Tel: 585-678-1131 Fax 801-926-6043
Jon.beachdell@hal.hitachi.com

Placing an Order via Fax:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1. For Volume Discount information, please contact one of our authorized resellers listed below.
3. Select one of the authorized resellers listed below and address the orders to:
Hitachi America Ltd
c/o (Selected Reseller Name)
Reseller Address
4. All quotes and orders should state "As per PEPPM 2010."
5. Fax the completed order to **800-636-3779**.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts_Ship-to Addresses.

1. Login to Epylon at www.epylon.com.
2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - b. Select **Hitachi America Ltd** from the Vendor (Awardee) list.
 - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by using the checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
 - a. The PEPPM contract will automatically be referenced in your PO.
 - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.
 - d. Your order will be archived for audit support.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.

Reseller Listing

Orders may not be faxed directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779) or Epylon eCommerce to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

Hitachi America Ltd
c/o Troxell Communications
491 Baltimore Pike #677
Springfield, PA 19064
Tel: 610-565-4688
David Wible – PA Account Rep
David.wible@trox.com

or

Hitachi America Ltd
c/o Xerox Audio Visual Solutions
14779 Croghan Pike

Mount Union, PA 17066
Tel: 814-542-2588
Dana Whitsel – PA Account Manager
DWhitsel@xeroxaudiovisual.com

In the body of the purchase order, please include the following language:
"As per PEPPM 2010"