



Pricelist Template Form

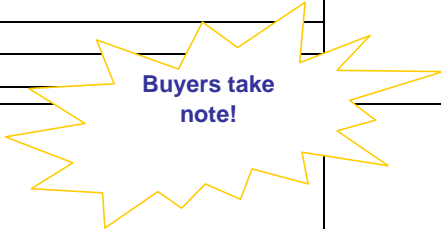
Effective January 1, 2010

Official Vendor Line-Item Price Submission Form

Product Line:	ShoreTel				
Awarded Vendor:	ShoreTel Inc			Please refer to the Vendor's Ordering Instructions for details on Awarded Vendor and any Authorized Resellers	
Product Description:	Voice over IP Products				

Prices are listed for a quantity of 1. For volume discounts contact vendor for a quote or use Epylon's Spot Price Checker feature

Fax Purchase Orders to 800-636-3779 or by using Epylon eCommerce at www.epylon.com. PEPPM bid protected orders can NOT be placed directly with a vendor.



Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	ManufacturerName	ManufacturerSKU
10134	ShoreGear 120	ShoreGear 120 - 1U full width - Max Capacities, 120 IP phones, 16 Analog exts, 0 LS trunks, 8 Universal ports. Not all maximum capacities can be reached at the same time.	\$ 3,896.10	EA	ShoreTel Inc.	10134
10215	ShoreGear SIP-BRI *	ShoreGear SIP-BRI 8	\$ 1,166.10	EA	ShoreTel Inc.	10215
10223	Kit rack mounting tray	Kit, rack mounting tray, for ShoreGear Switch 1U half width, holds two 1U half width switches	\$ 74.10	EA	ShoreTel Inc.	10223
10228	ShoreGear 90BRI	ShoreGear 90BRI - 1U half width, Max Capacities - 90 IP phones, 4 Analog exts, 4 BRI trunks (8 channels), 0 Universal ports. Not all maximum capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units.	\$ 2,726.10	EA	ShoreTel Inc.	10228
10229	ShoreGear 220T1A	ShoreGear 220T1A - 1U half width, Max Capacities - 1 T1, 220 IP phones, 4 Analog exts, 2 LS trunks, 0 Universal ports. When digital trunk capacity is reached, IP phone capacity is still 70. Requires one Tray (SKU 10223) for every two units.	\$ 5,066.10	EA	ShoreTel Inc.	10229
10259	ShoreGear 50	ShoreGear 50 - 1U half width, Max Capacities - 50 IP phones, 2 Analog exts, 4 LS trunks, 0 Universal ports. Not all maximum capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units.	\$ 1,556.10	EA	ShoreTel Inc.	10259

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	ManufacturerName	ManufacturerSKU
10260	ShoreGear 90	ShoreGear 90 - 1U half width, Max Capacities - 90 IP phones, 4 Analog exts, 8 LS trunks, 0 Universal ports. Not all maximum capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units.	\$ 2,336.10	EA	ShoreTel Inc.	10260
10261	ShoreGear 220T1	ShoreGear 220T1 - 1U half width, Max Capacities - 1 T1, 220 IP phones, 0 analog exts, 0 LS trunks, 0 universal ports. When digital trunk capacity is reached, IP phone capacity is still 100. Requires one Tray (SKU 10223) for every two units.	\$ 4,676.10	EA	ShoreTel Inc.	10261
10262	ShoreGear 220E1	ShoreGear 220E1 - 1U half width, Max Capacities - 1 E1, 220 IP phones, 0 analog exts, 0 LS trunks, 0 universal ports. When digital trunk capacity is reached, IP phone capacity is still 70. Requires one Tray (SKU 10223) for every two units.	\$ 4,676.10	EA	ShoreTel Inc.	10262
10319	ShoreGear 30 BRI-1U	ShoreGear 30BRI - 1U half width, Max Capacities - 30 IP phones, 2 Analog exts, 1 BRI trunk (2 channels). Not all maximum capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8.1 or later)	\$ 1,244.10	EA	ShoreTel Inc.	10319
10320		ShoreGear 30 - 1U half width, Max Capacities - 30 IP phones, 2 Analog exts, 2 LS trunks, 0 Universal ports. Not all maximum capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8 or later)	\$ 1,244.10	EA	ShoreTel Inc.	10320
10321	ShoreGear 24A	ShoreGear 24A - 1U full width, Max Capacities - 24 Analog extensions. No IP Phone or trunk support. (requires ShoreTel 8 or later)	\$ 2,336.10	EA	ShoreTel Inc.	10321
10322	ShoreGear T1k	ShoreGear T1k - 1U half width, Max Capacities - 1 T1, 0 IP phones, 0 Analog exts, 0 LS only trunks, 0 Universal ports. Digital trunk support only. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8 or later)	\$ 2,726.10	EA	ShoreTel Inc.	10322
10323	ShoreGear E1K	ShoreGear E1k (International only) - 1U half width, Max Capacities - 1 E1, 0 IP phones, 0 Analog exts, 0 LS only trunks, 0 Universal ports. Digital trunk support only. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8.1 or later)	\$ 2,726.10	EA	ShoreTel Inc.	10323
10324	ShoreGear 50V	ShoreGear 50V - 1U half width. 50 IP phones, 2 Analog exts, 4 LS trunks, 50 mailboxes, 22 hours of storage. Not all max capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8.1 or later)	\$ 1,946.10	EA	ShoreTel Inc.	10324
10325	ShoreGear 90V	ShoreGear 90V - 1U half width. 90 IP phones, 4 Analog exts, 8 LS trunks, 90 mailboxes, 56 hours of storage. Not all max capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8.1 or later)	\$ 2,882.10	EA	ShoreTel Inc.	10325

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	ManufacturerName	ManufacturerSKU
10326	ShoreGear 90BRIV	ShoreGear 90BRIV - 1U half width. 90 IP phones, 4 Analog exts, 4 BRI trunks (8 channels), 90 mailboxes, 56 hours of storage. Not all max capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units. (8.1 or later)	\$ 3,116.10	EA	ShoreTel Inc.	10326
10148	ShorePhone Ip560 -Silver	ShorePhone IP560 - Silver	\$ 272.22	EA	ShoreTel Inc.	10148
10156	ShorePhone Ip560 - Black	ShorePhone IP560 - Black	\$ 272.22	EA	ShoreTel Inc.	10156
10174	ShorePhone BB24 Silver	ShorePhone BB24 - Silver (requires ShoreTel 6 or later)	\$ 233.22	EA	ShoreTel Inc.	10174
10175	ShorePhone BB24 Black	ShorePhone BB24 - Black (requires ShoreTel 6)	\$ 233.22	EA	ShoreTel Inc.	10175
10177	ShorePhone IP110 Black	ShorePhone IP110 - Black (requires ShoreTel 6 or later)	\$ 116.22	EA	ShoreTel Inc.	10177
10196	ShorePhone IP230 Black	ShorePhone IP230 - Black (6.1 or later)	\$ 202.02	EA	ShoreTel Inc.	10196
10197	ShorePhone IP230 Silver	ShorePhone IP230 - Silver (6.1 or later)	\$ 202.02	EA	ShoreTel Inc.	10197
10198	ShorePhone IP212k Black	ShorePhone IP212k - Black (6.1 or later)	\$ 233.22	EA	ShoreTel Inc.	10198
10199	ShorePhone IP212k Silver	ShorePhone IP212k - Silver (6.1 or later)	\$ 233.22	EA	ShoreTel Inc.	10199
10203	ShorePhone IP560g Silver	ShorePhone IP560g - Silver (6.1 or later)	\$ 334.62	EA	ShoreTel Inc.	10203
10204	ShorePhone IP560g Black	ShorePhone IP560g - Black (6.1 or later)	\$ 334.62	EA	ShoreTel Inc.	10204
10216	ShorePhone IP115 Silver	ShorePhone IP115 - Silver (7.5 or later)	\$ 124.02	EA	ShoreTel Inc.	10216
10217	ShorePhone IP115 Black	ShorePhone IP115 - Black (7.5 or later)	\$ 124.02	EA	ShoreTel Inc.	10217
10218	ShorePhone IP265 Silver	ShorePhone IP265 - Silver (7.5 or later)	\$ 287.82	EA	ShoreTel Inc.	10218
10219	ShorePhone IP265 Black	ShorePhone IP265 - Black (7.5 or later)	\$ 287.82	EA	ShoreTel Inc.	10219
10220	ShorePhone IP565g Silver	ShorePhone IP565g - Silver (Version 7.5 build 12.13.1328 or later)	\$ 467.22	EA	ShoreTel Inc.	10220
10221	ShorePhone IP565g Black	ShorePhone IP565g - Black (Version 7.5 build 12.13.1328 or later)	\$ 467.22	EA	ShoreTel Inc.	10221
10267	ShorePhone IP230g Silver	ShorePhone IP230g - Silver (8.1 or later)	\$ 256.62	EA	ShoreTel Inc.	10267
10268	ShorePhone IP230g Black	ShorePhone IP230g - Black (8.1 or later)	\$ 256.62	EA	ShoreTel Inc.	10268
10269	ShorePhone Power Adaptor	ShorePhone Power Adaptor for Ethernet Speed of 10/100/1000 (min 10 w/o phone order)	\$ 27.30	EA	ShoreTel Inc.	10269
10272	Kit ShorePhone UK Power Adaptor	Kit, ShorePhone UK Power Adaptor for Ethernet Speed of 10/100/1000 (min 10)	\$ 31.98	EA	ShoreTel Inc.	10272
10273	Kit ShorePhone EU Power Adaptor	Kit, ShorePhone EU Power Adaptor for Ethernet Speed of 10/100/1000 (min 10)	\$ 31.98	EA	ShoreTel Inc.	10273
10274	ShorePhone IP8000 2SIP	ShorePhone IP8000 - Conference Phone, Bundle (Includes 2 SIP Trunk Licenses). For use with ST 7.5 and earlier only.	\$ 857.22	EA	ShoreTel Inc.	10274
10277	ShorePhone IP8000 1SIP	ShorePhone IP 8000 - Conference Phone, Bundle (Includes 1 SIP Device License). For use with ST 8 only. - for US installations only	\$ 857.22	EA	ShoreTel Inc.	10277
10279	ShorePhone ST230GSA Black	ShorePhone ST230GSA - Black, TAA	\$ 326.82	EA	ShoreTel Inc.	10279
10280	ShorePhone ST265GSA Black	ShorePhone ST265GSA - Black, TAA	\$ 443.82	EA	ShoreTel Inc.	10280
10282	ShorePhone IP265 Black GSA	ShorePhone IP265 Black, Bundled with Extension and Mailbox License - GSA Bundle	\$ 443.82	EA	ShoreTel Inc.	10282
10283	ShorePhone IP265 Silver GSA	ShorePhone IP265 Silver, Bundled with Extension and Mailbox License - GSA Bundle	\$ 443.82	EA	ShoreTel Inc.	10283
10284	ShorePhone IP115 Black GSA	ShorePhone IP115 Black, Bundled with Extension and Mailbox License - GSA Bundle	\$ 280.02	EA	ShoreTel Inc.	10284

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10285	ShorePhone IP115 Silver GSA	ShorePhone IP115 Silver, Bundled with Extension and Mailbox License - GSA Bundle	\$ 280.02	EA	ShoreTel Inc.	10285
10286	ShorePhone IP212k Black GSA	ShorePhone IP212K Black, Bundled with Extension and Mailbox License - GSA Bundle	\$ 389.22	EA	ShoreTel Inc.	10286
10287	ShorePhone IP212 Silver GSA	ShorePhone IP212K Silver, Bundled with Extension and Mailbox License - GSA Bundle	\$ 389.22	EA	ShoreTel Inc.	10287
10288	ShorePhone IP230 Black GSA	ShorePhone IP230 Black, Bundled with Extension and Mailbox License - GSA Bundle	\$ 358.02	EA	ShoreTel Inc.	10288
10289	ShorePhone IP230 Silver GSA	ShorePhone IP230 Silver, Bundled with Extension and Mailbox License - GSA Bundle	\$ 358.02	EA	ShoreTel Inc.	10289
10290	ShorePhone IP230g Black GSA	ShorePhone IP230g Black, Bundled with Extension and Mailbox License - GSA Bundle	\$ 412.62	EA	ShoreTel Inc.	10290
10291	ShorePhone IP230g Silver GSA	ShorePhone IP230g Silver, Bundled with Extension and Mailbox License - GSA Bundle	\$ 412.62	EA	ShoreTel Inc.	10291
10292	ShorePhone IP560 Black GSA	ShorePhone IP560 Black, Bundled with Extension and Mailbox License - GSA Bundle	\$ 428.22	EA	ShoreTel Inc.	10292
10293	ShorePhone IP560 Silver GSA	ShorePhone IP560 Silver, Bundled with Extension and Mailbox License - GSA Bundle	\$ 428.22	EA	ShoreTel Inc.	10293
10294	ShorePhone IP560g Black GSA	ShorePhone IP560g Black, Bundled with Extension and Mailbox License - GSA Bundle	\$ 490.62	EA	ShoreTel Inc.	10294
10295	ShorePhone IP560g Silver GSA	ShorePhone IP560g Silver, Bundled with Extension and Mailbox License - GSA Bundle	\$ 490.62	EA	ShoreTel Inc.	10295
10296	ShorePhone IP565g Black GSA	ShorePhone IP565g Black, Bundled with Extension and Mailbox License - GSA Bundle	\$ 623.22	EA	ShoreTel Inc.	10296
10297	ShorePhone IP565g Silver GSA	ShorePhone IP565g Silver, Bundled with Extension and Mailbox License - GSA Bundle	\$ 623.22	EA	ShoreTel Inc.	10297
10318	Kit ShorePhone AUS/NZ	Kit, ShorePhone AUS/NZ Power Adapter for Ethernet Speed of 10/100/1000 (min 10)	\$ 31.98	EA	ShoreTel Inc.	10318
10304	ShoreTel VM Quick Reference	ShoreTel Voice Mail Quick Reference, Doc. Pack, Qty 25	\$ 7.80	EA	ShoreTel Inc.	10304
10305	110IP Quick Ref Guide	ShoreTel 110 IP Phone Quick Reference, Doc. Pack, Qty 25	\$ 7.80	EA	ShoreTel Inc.	10305
10306	110IP User Guide	ShoreTel 110 IP Phone User Guide, Doc. Pack, Qty 25	\$ 97.50	EA	ShoreTel Inc.	10306
10307	212k IP Quik Ref	ShoreTel 212k IP Phone Quick Reference, Doc. Pack, Qty 25	\$ 7.80	EA	ShoreTel Inc.	10307
10308	212k IP User Guide	ShoreTel 212k IP Phone User Guide, Doc. Pack, Qty 25	\$ 97.50	EA	ShoreTel Inc.	10308
10311	560/560g Quick Ref	ShoreTel 560/560G IP Phone Quick Reference, Doc. Pack, Qty 25	\$ 7.80	EA	ShoreTel Inc.	10311
10312	530/560/560g IP User Guide	ShoreTel 530/560/560G IP Phone User Guide, Doc. Pack, Qty 25	\$ 97.50	EA	ShoreTel Inc.	10312
10313	115 IP Quick Ref	ShoreTel 115 IP Phone Quick Reference, Doc. Pack, Qty 25	\$ 7.80	EA	ShoreTel Inc.	10313
10314	115 IP User Guide	ShoreTel 115 IP Phone User Guide, Doc. Pack, Qty 25	\$ 97.50	EA	ShoreTel Inc.	10314
10315	265 IP Quick Ref	ShoreTel 265 IP Phone Quick Reference, Doc. Pack, Qty 25	\$ 7.80	EA	ShoreTel Inc.	10315
10316	265 IP User Guide	ShoreTel 265 IP Phone User Guide, Doc. Pack, Qty 25	\$ 97.50	EA	ShoreTel Inc.	10316

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10327	565g IP Quick Ref	ShoreTel 565G IP Phone Quick Reference, Doc. Pack, Qty 25	\$ 7.80	EA	ShoreTel Inc.	10327
10328	565g Ip User Guide	ShoreTel 565G IP Phone User Guide, Doc. Pack, Qty 25	\$ 97.50	EA	ShoreTel Inc.	10328
10331	230/230g IP Quick Ref	ShoreTel 230/230G IP Phone Quick Reference, Doc. Pack, Qty 25	\$ 7.80	EA	ShoreTel Inc.	10331
10332	230/230g IP User Guide	ShoreTel 230/230G IP Phone User Guide, Doc. Pack, Qty 25	\$ 97.50	EA	ShoreTel Inc.	10332
18008	ShoreWare Emer Not.	ShoreWare Emergency Notification, 5 or fewer	\$ 1,560.00	EA	ShoreTel Inc.	18008
18009	ShoreWare Emer Not.	ShoreWare Emergency Notification, 6 or more	\$ 3,900.00	EA	ShoreTel Inc.	18009
18010	Call Router App	ShoreTel Call Router Application - System-wide Caller ID and DNIS based routing with web-based Administration	\$ 2,437.50	EA	ShoreTel Inc.	18010
21020	DVS	Distributed Voice Services License	\$ 776.10	EA	ShoreTel Inc.	21020
29127	9.1 Software	ShoreTel 9.1 Software (General Release)	\$ -	EA	ShoreTel Inc.	29127
30006	Softphone Lics	Softphone License (7.5 and earlier versions)	\$ 117.00	EA	ShoreTel Inc.	30006
30035	Ext/Mailbox Lics	Extension & Mailbox License	\$ 156.00	EA	ShoreTel Inc.	30035
30039	Ext Only Lics	Extension-only License (requires ShoreTel 5.2 or higher)	\$ 109.20	EA	ShoreTel Inc.	30039
30040	Mailbox Only Lics	Mailbox-only License (requires ShoreTel 5.2 or higher)	\$ 70.20	EA	ShoreTel Inc.	30040
30041	Add Language Lics	Add'l Language License (requires ShoreTel 5.2 or higher)	\$ 776.10	EA	ShoreTel Inc.	30041
30043	SIP Trunk Sftware Lics	SIP Trunk Software License (requires ShoreTel 6. If you have a Conf Bridge you must upgrade it to Release 5.6)	\$ 39.00	EA	ShoreTel Inc.	30043
30044	Add Site Lics	Additional Site License	\$ 386.10	EA	ShoreTel Inc.	30044
30048	ShoreWare Remote Web Reporting Lics	ShoreWare Remote Web Reporting License (License to enable generation of CDR reports via the web at remote locations)	\$ 2,102.10	EA	ShoreTel Inc.	30048
30049	TAPI App Server Lics	ShoreTel TAPI Application Server License (License to allow control of use of TAPI applications with ShoreTel system)	\$ 386.10	EA	ShoreTel Inc.	30049
30066	CSTA Server Software	ShoreWare CSTA Server Software	\$ -	EA	ShoreTel Inc.	30066
60020	DVS Branch Office Solution	Branch Office Solution (DVS License + Site License + Server) - Server supports up to 100 users	\$ 1,556.10	EA	ShoreTel Inc.	60020
30001	PCM	Personal Call Manager (ShoreTel 7.5)	\$ -	EA	ShoreTel Inc.	30001
30042	Lics Ext Only	License, Ext Only (Conference Bridge)	\$ -	EA	ShoreTel Inc.	30042
30051	MCM Lics	Mobile Call Manager License (requires ShoreTel 7.5 or later)	\$ 74.10	EA	ShoreTel Inc.	30051
30052	Shoreware Prof CM	ShoreWare Professional Call Manager (requires ShoreTel 8 or later; includes Contact Viewer, SoftPhone and Video)	\$ 62.40	EA	ShoreTel Inc.	30052
30053	SIP Device Lics	SIP Device License (License to allow a SIP device to register with ShoreTel system. SIP devices also require SKU 30035 or 30039 to operate) - for US installations only	\$ 23.40	EA	ShoreTel Inc.	30053

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	ManufacturerName	ManufacturerSKU
30057	SIPT Trunk to SIP Dev Conv	SIP Trunk to SIP Device Conversion License (Converts a self-audited SIP Trunk License acquired with ST7.5 or earlier to a single keyed SIP Device License for use with ST8. Requires proof of ownership of SIP Trunk License.)	\$ -	EA	ShoreTel Inc.	30057
30064	ShoreWare CSTA UserLics	ShoreWare CSTA User License - For activating a CSTA monitor extension, per user. Microsoft Office Communicator Remote Call Control. Requires CSTA Server Software (SKU 30066) & implementation service SKU RCC integration for OCS (SKU 93187 / 93188).	\$ 62.40	EA	ShoreTel Inc.	30064
30067	Eval MS Lics	Evaluation Licence, Microsoft Integration - Valid 60 days - CSTA monitor extension, per user. Microsoft Office Communicator Remote Call. Requires CSTA Server Software (SKU 30066) & implementation service SKU RCC integration for OCS (SKU 93187 / 93188).	\$ -	EA	ShoreTel Inc.	30067
40002	Operator CM	Operator Call Manager (ShoreTel 7.5)	\$ 464.10	EA	ShoreTel Inc.	40002
40003	Agent CM	Agent Call Manager (ShoreTel 7.5)	\$ 230.10	EA	ShoreTel Inc.	40003
40004	Supervisor CM	Supervisor Call Manager (ShoreTel 7.5)	\$ 464.10	EA	ShoreTel Inc.	40004
40005	Shoreware PCM	ShoreWare Personal Call Manager (requires ShoreTel 8 or later)	\$ -	EA	ShoreTel Inc.	40005
40006	ShoreWare Op CM	ShoreWare Operator Call Manager (requires ShoreTel 8 or later; includes Contact Viewer, SoftPhone and Video)	\$ 464.10	EA	ShoreTel Inc.	40006
40007	ShoreWare Agent CM	ShoreWare Agent Call Manager (requires ShoreTel 8 or later; includes SoftPhone)	\$ 230.10	EA	ShoreTel Inc.	40007
40008	ShoreWare Sup CM	ShoreWare Supervisor Call Manager (requires ShoreTel 8 or later; includes SoftPhone)	\$ 464.10	EA	ShoreTel Inc.	40008
40009	High Res Vidoe Lics	High Resolution Video License, 1024x768 (requires ShoreTel 8.1)	\$ 542.10	EA	ShoreTel Inc.	40009
41002	SF CC Adaptor Software	SALESFORCE.COM Call Center Adaptor Software	\$ 128.70	EA	ShoreTel Inc.	41002
41003	SF Call Center Adaptor Software Upgrade	SALESFORCE.COM Call Center Adaptor Software (Upgrade)	\$ 39.00	EA	ShoreTel Inc.	41003
41004	ShoreTel Netsuite CRM Int. Software	ShoreTel Netsuite CRM Integration Software	\$ 128.70	EA	ShoreTel Inc.	41004
41005	ShoreTel MS Dynamics CRM Integration	ShoreTel Microsoft Dynamics CRM Integration	\$ 128.70	EA	ShoreTel Inc.	41005
93111	ShoreTel Web Dialer	ShoreTel Web Dialer	\$ 50.70	EA	ShoreTel Inc.	93111
10245	Conv. Conf 12	Converged Conferencing, 12 Audio Conferencing Ports, IM Server (Software and Hardware)	\$ 7,254.00	EA	ShoreTel Inc.	10245
10247	Add-on Audio Conf	Add-on, Audio Conferencing SW (12 Ports)	\$ 5,460.00	EA	ShoreTel Inc.	10247
10248	Add-on Audio and Web Conf	Add-on, Audio & Web Conferencing SW (12 Ports)	\$ 7,020.00	EA	ShoreTel Inc.	10248
10249	Base Conv Conf Upgrade	Base, Converged Conferencing Upgrade, 1st 12 Web Ports (requires Conf Bridge Release 7.1)	\$ 4,680.00	EA	ShoreTel Inc.	10249
10251	Upgrade 12 Doc Ports App Sharing	Upgrade, 12 Document Ports to Application Sharing	\$ 1,950.00	EA	ShoreTel Inc.	10251
10254	Add-on Audio & Docs CONF	Add-On, Audio & Documents CONF SW W/12P	\$ 11,232.00	EA	ShoreTel Inc.	10254
10246	Conv Conf 12 Audio Conf Ports IM Server Soft/Hardware	Converged Conferencing, 12 Audio & Web Conferencing Ports, IM Server (Software and Hardware)	\$ 11,934.00	EA	ShoreTel Inc.	10246

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10250	Base Conf Bridge Upgrade Additional 12 Web Ports	Base, Conference Bridge Upgrade, Additional 12 Web Ports	\$ 5,460.00	EA	ShoreTel Inc.	10250
91213	ShoreCare Partner Support (1 Year, SW Only)	ShoreCare Partner Support (1 Year, SW Only)	\$ 0.89	EA	ShoreTel Inc.	91213
91233	ShoreCare Partner Support (3 Year, SW Only)	ShoreCare Partner Support (3 Year, SW Only)	\$ 0.89	EA	ShoreTel Inc.	91233
91253	ShoreCare Partner Support (5 Year, SW Only)	ShoreCare Partner Support (5 Year, SW Only)	\$ 0.89	EA	ShoreTel Inc.	91253
94111	ShoreCare Partner Support (1 Year, No Phones) Effective 2009/7/1	ShoreCare Partner Support (1 Year, No Phones) Effective 2009/7/1	\$ 0.89	EA	ShoreTel Inc.	94111
94112	ShoreCare Partner Support (1 Year, Full Coverage) Effective 2009/7/1	ShoreCare Partner Support (1 Year, Full Coverage) Effective 2009/7/1	\$ 0.89	EA	ShoreTel Inc.	94112
94131	ShoreCare Partner Support (3 Year, No Phones) Effective 2009/7/1	ShoreCare Partner Support (3 Year, No Phones) Effective 2009/7/1	\$ 0.89	EA	ShoreTel Inc.	94131
94132	ShoreCare Partner Support (3 Year, Full Coverage) Effective 2009/7/1	ShoreCare Partner Support (3 Year, Full Coverage) Effective 2009/7/1	\$ 0.89	EA	ShoreTel Inc.	94132
94151	ShoreCare Partner Support (5 Year, No Phones) Effective 2009/7/1	ShoreCare Partner Support (5 Year, No Phones) Effective 2009/7/1	\$ 0.89	EA	ShoreTel Inc.	94151
94152	ShoreCare Partner Support (5 Year, Full Coverage) Effective 2009/7/1	ShoreCare Partner Support (5 Year, Full Coverage) Effective 2009/7/1	\$ 0.89	EA	ShoreTel Inc.	94152
92213	ShoreCare Enterprise (1 Year, SW Only)	ShoreCare Enterprise (1 Year, SW Only)	\$ 0.89	EA	ShoreTel Inc.	92213
92233	ShoreCare Enterprise (3 Year, SW Only)	ShoreCare Enterprise (3 Year, SW Only)	\$ 0.89	EA	ShoreTel Inc.	92233
92253	ShoreCare Enterprise (5 Year, SW Only)	ShoreCare Enterprise (5 Year, SW Only)	\$ 0.89	EA	ShoreTel Inc.	92253
95111	ShoreCare Enterprise (1 Year, No Phones) Effective 2009/7/1	ShoreCare Enterprise (1 Year, No Phones) Effective 2009/7/1	\$ 0.89	EA	ShoreTel Inc.	95111
95112	ShoreCare Enterprise (1 Year, Full Coverage) Effective 2009/7/1	ShoreCare Enterprise (1 Year, Full Coverage) Effective 2009/7/1	\$ 0.89	EA	ShoreTel Inc.	95112
95131	ShoreCare Enterprise (3 Year, No Phones) Effective 2009/7/1	ShoreCare Enterprise (3 Year, No Phones) Effective 2009/7/1	\$ 0.89	EA	ShoreTel Inc.	95131
95132	ShoreCare Enterprise (3 Year, Full Coverage) Effective 2009/7/1	ShoreCare Enterprise (3 Year, Full Coverage) Effective 2009/7/1	\$ 0.89	EA	ShoreTel Inc.	95132
95151	ShoreCare Enterprise (5 Year, No Phones) Effective 2009/7/1	ShoreCare Enterprise (5 Year, No Phones) Effective 2009/7/1	\$ 0.89	EA	ShoreTel Inc.	95151
95152	ShoreCare Enterprise (5 Year, Full Coverage) Effective 2009/7/1	ShoreCare Enterprise (5 Year, Full Coverage) Effective 2009/7/1	\$ 0.89	EA	ShoreTel Inc.	95152
95211	ShoreCare Enterprise (1 Year, No Phones, Next Business Day Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	ShoreCare Enterprise (1 Year, No Phones, Next Business Day Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	\$ 0.89	EA	ShoreTel Inc.	95211
95212	ShoreCare Enterprise (1 Year, Full Coverage, Next Business Day Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	ShoreCare Enterprise (1 Year, Full Coverage, Next Business Day Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	\$ 0.89	EA	ShoreTel Inc.	95212

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	ManufacturerName	ManufacturerSKU
95231	ShoreCare Enterprise (3 Year, No Phones, Next Business Day Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	ShoreCare Enterprise (3 Year, No Phones, Next Business Day Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	\$ 0.89	EA	ShoreTel Inc.	95231
95232	ShoreCare Enterprise (3 Year, Full Coverage, Next Business Day Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	ShoreCare Enterprise (3 Year, Full Coverage, Next Business Day Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	\$ 0.89	EA	ShoreTel Inc.	95232
95251	ShoreCare Enterprise (5 Year, No Phones, Next Business Day Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	ShoreCare Enterprise (5 Year, No Phones, Next Business Day Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	\$ 0.89	EA	ShoreTel Inc.	95251
95252	ShoreCare Enterprise (5 Year, Full Coverage, Next Business Day Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	ShoreCare Enterprise (5 Year, Full Coverage, Next Business Day Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	\$ 0.89	EA	ShoreTel Inc.	95252
95311	ShoreCare Enterprise (1 Year, No Phones, 4hr Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	ShoreCare Enterprise (1 Year, No Phones, 4hr Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	\$ 0.89	EA	ShoreTel Inc.	95311
95312	ShoreCare Enterprise (1 Year, Full Coverage, 4hr Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	ShoreCare Enterprise (1 Year, Full Coverage, 4hr Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	\$ 0.89	EA	ShoreTel Inc.	95312
95331	ShoreCare Enterprise (3 Year, No Phones, 4hr Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	ShoreCare Enterprise (3 Year, No Phones, 4hr Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	\$ 0.89	EA	ShoreTel Inc.	95331
95332	ShoreCare Enterprise (3 Year, Full Coverage, 4hr Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	ShoreCare Enterprise (3 Year, Full Coverage, 4hr Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	\$ 0.89	EA	ShoreTel Inc.	95332

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	ManufacturerName	ManufacturerSKU
95351	ShoreCare Enterprise (5 Year, No Phones, 4hr Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	ShoreCare Enterprise (5 Year, No Phones, 4hr Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	\$ 0.89	EA	ShoreTel Inc.	95351
95352	ShoreCare Enterprise (5 Year, Full Coverage, 4hr Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	ShoreCare Enterprise (5 Year, Full Coverage, 4hr Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	\$ 0.89	EA	ShoreTel Inc.	95352
10000	ShoreGear Switch Re-certification Fee	ShoreGear Switch Re-certification Fee	\$ 585.00	EA	ShoreTel Inc.	10000
91073	ShoreGear Switch Repair	ShoreGear Switch Repair	\$ 585.00	EA	ShoreTel Inc.	91073
91057	Analysis - 3-10 sites (per test agent)	Analysis - 3-10 sites (per test agent)	\$ 117.00	EA	ShoreTel Inc.	91057
91058	Analysis - 11-20 sites (per test agent)	Analysis - 11-20 sites (per test agent)	\$ 78.00	EA	ShoreTel Inc.	91058
91063	Network Design Service (per hour)	Network Design Service (per hour)	\$ 195.00	EA	ShoreTel Inc.	91063
91072	Analysis - 1st 2 sites & Project Report	Analysis - 1st 2 sites & Project Report	\$ 1,170.00	EA	ShoreTel Inc.	91072
91075	Converged Conferencing 5.6 to 7.1 Upgrade Service with data preservation.	Converged Conferencing 5.6 to 7.1 Upgrade Service with data preservation.	\$ 1,404.00	EA	ShoreTel Inc.	91075
91076	Enterprise Advanced Queue Access 1 year - First Engineer	Enterprise Advanced Queue Access 1 year - First Engineer	\$ 14,040.00	EA	ShoreTel Inc.	91076
91077	Enterprise Advanced Queue Access 1 year - Additional Engineer	Enterprise Advanced Queue Access 1 year - Additional Engineer	\$ 4,680.00	EA	ShoreTel Inc.	91077
91078	Post Install Onsite Service for up to 4 hours during M-F 8am to 5pm	Post Install Onsite Service for up to 4 hours during M-F 8am to 5pm	\$ 780.00	EA	ShoreTel Inc.	91078
91079	Post Install Onsite Service for up to 8 hours during M-F 8am to 5pm	Post Install Onsite Service for up to 8 hours during M-F 8am to 5pm	\$ 1,404.00	EA	ShoreTel Inc.	91079
91080	Post Install Onsite Service for up to 4 hours after hours except Sundays and Holidays	Post Install Onsite Service for up to 4 hours after hours except Sundays and Holidays	\$ 1,170.00	EA	ShoreTel Inc.	91080
91081	Post Install Onsite Service for up to 8 hours after hours except Sundays and Holidays	Post Install Onsite Service for up to 8 hours after hours except Sundays and Holidays	\$ 2,106.00	EA	ShoreTel Inc.	91081
91082	Post Install Onsite Service for up to 4 hours during Sundays and Holidays	Post Install Onsite Service for up to 4 hours during Sundays and Holidays	\$ 1,560.00	EA	ShoreTel Inc.	91082
91083	Post Install Onsite Service for up to 8 hours during Sundays and Holidays	Post Install Onsite Service for up to 8 hours during Sundays and Holidays	\$ 2,808.00	EA	ShoreTel Inc.	91083
92010	IPBX Implementation Full Day - Travel and Expenses are not included	IPBX Implementation Full Day - Travel and Expenses are not included	\$ 1,404.00	EA	ShoreTel Inc.	92010
92011	IPBX Implementation One Half Day - Half Day Rate - Travel and Expenses are not included	IPBX Implementation One Half Day - Half Day Rate - Travel and Expenses are not included	\$ 780.00	EA	ShoreTel Inc.	92011
92012	Contact Center Implementation Full Day - Travel and Expenses are not included	Contact Center Implementation Full Day - Travel and Expenses are not included	\$ 1,404.00	EA	ShoreTel Inc.	92012
92013	Implementation Service Hourly (addition to Half day) - Travel and Expenses are not included	Implementation Service Hourly (addition to Half day) - Travel and Expenses are not included	\$ 195.00	EA	ShoreTel Inc.	92013

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	ManufacturerName	ManufacturerSKU
92014	ShoreTel Conference Bridge Implementation Full Day - Travel and Expenses are not included	ShoreTel Conference Bridge Implementation Full Day - Travel and Expenses are not included	\$ 1,404.00	EA	ShoreTel Inc.	92014
92017	Contact Center Implementation Half Day - Travel and Expenses are not included	Contact Center Implementation Half Day - Travel and Expenses are not included	\$ 780.00	EA	ShoreTel Inc.	92017
92018	ECC Implementation SOW	ECC Implementation SOW	\$ -	EA	ShoreTel Inc.	92018
93157	Remote Partner Assist Service (Business Hours) - Time and Materials - Hourly Rate (Two hours minimum, 8:00AM-5:00PM Monday - Friday)	Remote Partner Assist Service (Business Hours) - Time and Materials - Hourly Rate (Two hours minimum, 8:00AM-5:00PM Monday - Friday)	\$ 175.50	EA	ShoreTel Inc.	93157
93158	Remote Partner Assist Service (Evening Hours and Saturday) - Time and Materials - Hourly Rate (Two hours minimum, 5:01PM-7:59AM Monday - Friday and all day Saturday)	Remote Partner Assist Service (Evening Hours and Saturday) - Time and Materials - Hourly Rate (Two hours minimum, 5:01PM-7:59AM Monday - Friday and all day Saturday)	\$ 263.25	EA	ShoreTel Inc.	93158
93159	Remote Partner Assist Service (Holiday and Sunday) - Time and Materials - Hourly Rate (Two hours minimum, Holidays and Sunday)	Remote Partner Assist Service (Holiday and Sunday) - Time and Materials - Hourly Rate (Two hours minimum, Holidays and Sunday)	\$ 351.00	EA	ShoreTel Inc.	93159
93160	Project Technical Account Manager - Time and Materials - Full Day Rate (Five days minimum, 8:00AM-5:00PM Monday - Friday, Travel and Expense extra)	Project Technical Account Manager - Time and Materials - Full Day Rate (Five days minimum, 8:00AM-5:00PM Monday - Friday, Travel and Expense extra)	\$ 1,404.00	EA	ShoreTel Inc.	93160
93187	Remote Call Control Integration with OCS Full Day - Full day implementation services for integrating ShoreTel with OCS using ShoreWare CSTA server	Remote Call Control Integration with OCS Full Day - Full day implementation services for integrating ShoreTel with OCS using ShoreWare CSTA server	\$ 1,716.00	EA	ShoreTel Inc.	93187
93188	Remote Call Control Integration with OCS Half Day - Half day implementation services for integrating ShoreTel with OCS using ShoreWare CSTA server	Remote Call Control Integration with OCS Half Day - Half day implementation services for integrating ShoreTel with OCS using ShoreWare CSTA server	\$ 858.00	EA	ShoreTel Inc.	93188
18003	ShoreWare Workgroup Monitor Application - Realtime performance monitor for ShoreTel Workgroups, including graphical views	ShoreWare Workgroup Monitor Application - Realtime performance monitor for ShoreTel Workgroups, including graphical views	\$ 2,632.50	EA	ShoreTel Inc.	18003
18004	Workgroup Exceptional/Abandoned Call Report	Workgroup Exceptional/Abandoned Call Report	\$ 1,053.00	EA	ShoreTel Inc.	18004
18005	Workgroup Target Service Level Agreement Report	Workgroup Target Service Level Agreement Report	\$ 1,053.00	EA	ShoreTel Inc.	18005
18006	Workgroup Agent Daily Login/Logout Report	Workgroup Agent Daily Login/Logout Report	\$ 1,053.00	EA	ShoreTel Inc.	18006
18007	Bundled Report, Includes Abandoned Call, Target SLA, and Agent Daily Login/Logout Reports	Bundled Report, Includes Abandoned Call, Target SLA, and Agent Daily Login/Logout Reports	\$ 2,632.50	EA	ShoreTel Inc.	18007
50043	Bundle of three Enhanced ShoreWare Workgroup Reports (Abandoned Call, Target SLA, and Agent Daily Login/Logout) and ShoreWare Workgroup Monitor Application (Realtime performance monitor for ShoreTel Workgroups)	Bundle of three Enhanced ShoreWare Workgroup Reports (Abandoned Call, Target SLA, and Agent Daily Login/Logout) and ShoreWare Workgroup Monitor Application (Realtime performance monitor for ShoreTel Workgroups)	\$ 5,265.00	EA	ShoreTel Inc.	50043

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	ManufacturerName	ManufacturerSKU
93080	Professional Services Custom Software (NOTE: Due to inherent variability in delivery timeframe, custom software must be submitted on a separate order and can not be combined in a single order with other products)	Professional Services Custom Software (NOTE: Due to inherent variability in delivery timeframe, custom software must be submitted on a separate order and can not be combined in a single order with other products)	\$ -	EA	ShoreTel Inc.	93080
18000	SW Developer, 1 Year Membership	SW Developer, 1 Year Membership	\$ 776.10	EA	ShoreTel Inc.	18000
18001	SW Developer, 5 Incidents Support	SW Developer, 5 Incidents Support	\$ 1,942.20	EA	ShoreTel Inc.	18001
18002	SW Developer, 10 Incidents Support	SW Developer, 10 Incidents Support	\$ 3,685.50	EA	ShoreTel Inc.	18002
93010	Training, WEB CC Advance Report	Training, WEB CC Advance Report	\$ 1,950.00	EA	ShoreTel Inc.	93010
93051	Online Enduser Training - Per student	Online Enduser Training - Per student	\$ 152.10	EA	ShoreTel Inc.	93051
93052	Online Enduser Group Training (up to 8 students)	Online Enduser Group Training (up to 8 students)	\$ 620.10	EA	ShoreTel Inc.	93052
93053	Online System Admin - per student	Online System Admin - per student	\$ 464.10	EA	ShoreTel Inc.	93053
93054	Online System Admin Group Training (up to 6 students)	Online System Admin Group Training (up to 6 students)	\$ 1,248.00	EA	ShoreTel Inc.	93054
93055	Personal Call Manager-Onsite Training/Day plus T&E (up to 80 students)	Personal Call Manager-Onsite Training/Day plus T&E (up to 80 students)	\$ 1,950.00	EA	ShoreTel Inc.	93055
93056	Onsite Sys Admin Training (2 sessions of 8 students)	Onsite Sys Admin Training (2 sessions of 8 students)	\$ 1,950.00	EA	ShoreTel Inc.	93056
93060	Implementing the ShoreTel IP System (5 days at ShoreTel, per student)	Implementing the ShoreTel IP System (5 days at ShoreTel, per student)	\$ 1,950.00	EA	ShoreTel Inc.	93060
93061	Implementing the ShoreTel IP System class (5 days onsite, per student)	Implementing the ShoreTel IP System class (5 days onsite, per student)	\$ 2,184.00	EA	ShoreTel Inc.	93061
93062	Online System Admin Train-the-Trainer Training	Online System Admin Train-the-Trainer Training	\$ 1,170.00	EA	ShoreTel Inc.	93062
93065	Onsite Train-the-Trainer Training (Enduser or System Admin, per student)	Onsite Train-the-Trainer Training (Enduser or System Admin, per student)	\$ 1,950.00	EA	ShoreTel Inc.	93065
93066	Custom Training (per Statement of Work)	Custom Training (per Statement of Work)	\$ -	EA	ShoreTel Inc.	93066
93069	CC Sys Admin Online Training / Student	CC Sys Admin Online Training / Student	\$ 308.10	EA	ShoreTel Inc.	93069
93071	CC Supervisor Online Training / Student	CC Supervisor Online Training / Student	\$ 152.10	EA	ShoreTel Inc.	93071
93072	CC Agent Online Training / Student	CC Agent Online Training / Student	\$ 77.22	EA	ShoreTel Inc.	93072
93073	Implementing the ShoreTel CC Training	Implementing the ShoreTel CC Training	\$ 1,950.00	EA	ShoreTel Inc.	93073
93074	CC Supervisor Onsite Training (12 students)	CC Supervisor Onsite Training (12 students)	\$ 3,120.00	EA	ShoreTel Inc.	93074
93075	CC Agent-Onsite (per Day plus T&E, up to 120 students)	CC Agent-Onsite (per Day plus T&E, up to 120 students)	\$ 1,950.00	EA	ShoreTel Inc.	93075
93076	CC Sys Admin Onsite Training (12 students)	CC Sys Admin Onsite Training (12 students)	\$ 1,950.00	EA	ShoreTel Inc.	93076
93077	Advanced System and Maintenance (4 days at ShoreTel, per student)	Advanced System and Maintenance (4 days at ShoreTel, per student)	\$ 1,950.00	EA	ShoreTel Inc.	93077
93078	Implementing the ShoreTel CC (Onsite)	Implementing the ShoreTel CC (Onsite)	\$ 2,184.00	EA	ShoreTel Inc.	93078
93079	Advanced System and Maintenance (4 days onsite, per student)	Advanced System and Maintenance (4 days onsite, per student)	\$ 2,184.00	EA	ShoreTel Inc.	93079
93081	Implementing the ShoreTel IP System Course Final Exam	Implementing the ShoreTel IP System Course Final Exam	\$ 386.10	EA	ShoreTel Inc.	93081
93082	Certification, ShoreTel Sales Training	Certification, ShoreTel Sales Training	\$ 1,166.10	EA	ShoreTel Inc.	93082
60006	Sm. Business Edition Upgrade to Enterprise Edition	Sm. Business Edition Upgrade to Enterprise Edition	\$ 2,336.10	EA	ShoreTel Inc.	60006

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	ManufacturerName	ManufacturerSKU
60010	Sm. Business Edition Server (Dell OptiPlex 360 Minitower, CPU: Celeron E1400/2.0GHz, Mem: 2GB, HD: 80GB)	Sm. Business Edition Server (Dell OptiPlex 360 Minitower, CPU: Celeron E1400/2.0GHz, Mem: 2GB, HD: 80GB)	\$ 1,170.00	EA	ShoreTel Inc.	60010
93084	Online Training, Sm. Business Edition	Online Training, Sm. Business Edition	\$ 779.22	EA	ShoreTel Inc.	93084
10206	Sm. Business Edition Recovery CD, Dell SC430 Ver 01 (not for resale)	Sm. Business Edition Recovery CD, Dell SC430 Ver 01 (not for resale)	\$ 19.50	EA	ShoreTel Inc.	10206
10210	Sm. Business Edition Recovery CD, Optiplex 170L Ver 01 (not for resale)	Sm. Business Edition Recovery CD, Optiplex 170L Ver 01 (not for resale)	\$ 19.50	EA	ShoreTel Inc.	10210
10212	Kit, SBE Recovery DVD OPT210L VER01	Kit, SBE Recovery DVD OPT210L VER01	\$ 19.50	EA	ShoreTel Inc.	10212
10222	Kit, SBE Recovery DVD OPT320 VER01	Kit, SBE Recovery DVD OPT320 VER01	\$ 19.50	EA	ShoreTel Inc.	10222
10330	Kit, SBE Recovery DVD OPT330 VER01	Kit, SBE Recovery DVD OPT330 VER01	\$ 19.50	EA	ShoreTel Inc.	10330
10350	Kit, SBE Recovery DVD OPT360N VER01	Kit, SBE Recovery DVD OPT360N VER01	\$ 19.50	EA	ShoreTel Inc.	10350
60062	Sm. Business Edition, Analog Trunking w/ShoreGear 90 and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 90, 1-Operator call manger lic, 21-ProCM lic, 20-ext & MB lic, 1-ext only lic	Sm. Business Edition, Analog Trunking w/ShoreGear 90 and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 90, 1-Operator call manger lic, 21-ProCM lic, 20-ext & MB lic, 1-ext only lic	\$ 3,116.10	EA	ShoreTel Inc.	60062
60063	Sm. Business Edition, TI Trunking w/ShoreGear 220T1A and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 220T1A, 1-Operator call manager lic, 26-ProCM lic, 25-ext & MB lic, 1-ext only lic	Sm. Business Edition, TI Trunking w/ShoreGear 220T1A and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 220T1A, 1-Operator call manager lic, 26-ProCM lic, 25-ext & MB lic, 1-ext only lic	\$ 3,896.10	EA	ShoreTel Inc.	60063
60064	Sm. Business Edition, BRI Trunking w/ShoreGear 90BRI and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 90BRI, 1-Operator call manger lic, 21-ProCM lic, 20-ext & MB lic, 1-ext only lic	Sm. Business Edition, BRI Trunking w/ShoreGear 90BRI and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 90BRI, 1-Operator call manger lic, 21-ProCM lic, 20-ext & MB lic, 1-ext only lic	\$ 3,506.10	EA	ShoreTel Inc.	60064
60088	Sm. Business Edition w/ShoreGear 50 and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 50, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	Sm. Business Edition w/ShoreGear 50 and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 50, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	\$ 2,726.10	EA	ShoreTel Inc.	60088
60089	Sm. Business Edition w/ShoreGear 50, no server (requires ShoreTel 9.1). SBE Bundle containing, SG 50, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	Sm. Business Edition w/ShoreGear 50, no server (requires ShoreTel 9.1). SBE Bundle containing, SG 50, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	\$ 2,336.10	EA	ShoreTel Inc.	60089
60090	Sm. Business Edition w/ShoreGear 90 and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 90, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	Sm. Business Edition w/ShoreGear 90 and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 90, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	\$ 3,506.10	EA	ShoreTel Inc.	60090
60091	Sm. Business Edition w/ShoreGear 90, no server (requires ShoreTel 9.1). SBE Bundle containing, SG 90, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	Sm. Business Edition w/ShoreGear 90, no server (requires ShoreTel 9.1). SBE Bundle containing, SG 90, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	\$ 3,116.10	EA	ShoreTel Inc.	60091

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	ManufacturerName	ManufacturerSKU
60092	Sm. Business Edition w/ShoreGear 90BRI and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 90BRI, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	Sm. Business Edition w/ShoreGear 90BRI and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 90BRI, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	\$ 3,896.10	EA	ShoreTel Inc.	60092
60093	Sm. Business Edition w/ShoreGear 90BRI, no server (requires ShoreTel 9.1). SBE Bundle containing, SG 90BRI, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	Sm. Business Edition w/ShoreGear 90BRI, no server (requires ShoreTel 9.1). SBE Bundle containing, SG 90BRI, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	\$ 3,506.10	EA	ShoreTel Inc.	60093
60094	Sm. Business Edition w/ShoreGear 30 and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 30, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	Sm. Business Edition w/ShoreGear 30 and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 30, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	\$ 2,414.10	EA	ShoreTel Inc.	60094
60095	Sm. Business Edition w/ShoreGear 30, no server (requires ShoreTel 9.1). SBE Bundle containing, SG 30, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	Sm. Business Edition w/ShoreGear 30, no server (requires ShoreTel 9.1). SBE Bundle containing, SG 30, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	\$ 2,024.10	EA	ShoreTel Inc.	60095
60096	Sm. Business Edition w/ShoreGear 30BRI and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 30BRI, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	Sm. Business Edition w/ShoreGear 30BRI and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 30BRI, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	\$ 2,414.10	EA	ShoreTel Inc.	60096
60097	Sm. Business Edition w/ShoreGear 30BRI, no server (requires ShoreTel 9.1). SBE Bundle containing, SG 30BRI, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	Sm. Business Edition w/ShoreGear 30BRI, no server (requires ShoreTel 9.1). SBE Bundle containing, SG 30BRI, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	\$ 2,024.10	EA	ShoreTel Inc.	60097
60098	Sm. Business Edition, EI Trunking w/ShoreGear 90, ShoreGear E1K and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 90, SG E1k, 1-Operator call manager lic, 26-ProCM lic, 25-ext & MB lic, 1-ext only lic	Sm. Business Edition, EI Trunking w/ShoreGear 90, ShoreGear E1K and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 90, SG E1k, 1-Operator call manager lic, 26-ProCM lic, 25-ext & MB lic, 1-ext only lic	\$ 4,286.10	EA	ShoreTel Inc.	60098
30015	LICENSE, ECC INBOUND 5 VOICE - 5 concurrent agent and 5 concurrent IVR Port licenses. Incremental licenses over ECC base 10 package.	LICENSE, ECC INBOUND 5 VOICE - 5 concurrent agent and 5 concurrent IVR Port licenses. Incremental licenses over ECC base 10 package.	\$ 5,850.00	EA	ShoreTel Inc.	30015
30016	LICENSE, ECC OUTBOUND VOICE 5 -5 concurrent agent licenses for outbound campaigns. Add on to inbound voice licenses. Consumed once an agent logs to a outbound group. IVR ports not included.	LICENSE, ECC OUTBOUND VOICE 5 -5 concurrent agent licenses for outbound campaigns. Add on to inbound voice licenses. Consumed once an agent logs to a outbound group. IVR ports not included.	\$ 1,560.00	EA	ShoreTel Inc.	30016
30017	LICENSES, ECC 5 EMAIL - 5 concurrent agent licenses for emails. Add on to inbound voice license. License consumed everytime an agent logs into a email group.	LICENSES, ECC 5 EMAIL - 5 concurrent agent licenses for emails. Add on to inbound voice license. License consumed everytime an agent logs into a email group.	\$ 1,560.00	EA	ShoreTel Inc.	30017

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	ManufacturerName	ManufacturerSKU
30018	LICENSES, ECC 5 WEB - 5 concurrent agent licenses for web chat, co-browsing and web callbacks. Add on to inbound voice licenses. Consumed everytime an agent logs into a chat group.	LICENSES, ECC 5 WEB - 5 concurrent agent licenses for web chat, co-browsing and web callbacks. Add on to inbound voice licenses. Consumed everytime an agent logs into a chat group.	\$ 1,560.00	EA	ShoreTel Inc.	30018
30019	CC Base 10 Package- Includes 10 concurrent voice Lic (also used for scheduled/abandoned callback), 1 Super Admin Lic. 256 IVR ports included can only be used for queuing calls / playing announcements. 1 Base Package is needed per server.	CC Base 10 Package- Includes 10 concurrent voice Lic (also used for scheduled/abandoned callback), 1 Super Admin Lic. 256 IVR ports included can only be used for queuing calls / playing announcements. 1 Base Package is needed per server.	\$ 4,260.36	EA	ShoreTel Inc.	30019
30020	LICENSE, CC INBOUND 5 VOICE - 5 concurrent agent licenses for inbound voice calls. Incremental licenses over the CC base 10 package which include 10 agent licenses.	LICENSE, CC INBOUND 5 VOICE - 5 concurrent agent licenses for inbound voice calls. Incremental licenses over the CC base 10 package which include 10 agent licenses.	\$ 1,950.00	EA	ShoreTel Inc.	30020
30023	LICENSE, CC AGENT BOARD OPTION - Capability for Supervisors to send messages, real time statistical information to agent PC's. One license is required per system. Only required for CC edition.	LICENSE, CC AGENT BOARD OPTION - Capability for Supervisors to send messages, real time statistical information to agent PC's. One license is required per system. Only required for CC edition.	\$ 390.00	EA	ShoreTel Inc.	30023
30024	LICENSE, CC WALL BOARD OPTION - Enables Supervisors to send messages, statistical information to external wallboards (not included). One license required per system. Only required for CC edition.	LICENSE, CC WALL BOARD OPTION - Enables Supervisors to send messages, statistical information to external wallboards (not included). One license required per system. Only required for CC edition.	\$ 390.00	EA	ShoreTel Inc.	30024
30025	LICENSE, CC FORMULA EDITOR OPTION - Enables capability for special formulas to be created in the historical reporting application. One license required per system. Only required for CC edition.	LICENSE, CC FORMULA EDITOR OPTION - Enables capability for special formulas to be created in the historical reporting application. One license required per system. Only required for CC edition.	\$ 390.00	EA	ShoreTel Inc.	30025
30026	LICENSE, CC WORK FORCE MGMT CONN - Capability for connecting to a WFM appl like Blue Pumpkin for exporting historical reporting information. One license required per system. Only required for CC edition.	LICENSE, CC WORK FORCE MGMT CONN - Capability for connecting to a WFM appl like Blue Pumpkin for exporting historical reporting information. One license required per system. Only required for CC edition.	\$ 390.00	EA	ShoreTel Inc.	30026
30034	ECC BASE 10 PACKAGE - Includes server software, 10 concurrent Agent lic for inbound voice, 10 concurrent IVR Ports, 1 Supervisor Admin, Wall board, Agent board and Forumula Editor lic for the whole system. 1 Base Package is needed per server.	ECC BASE 10 PACKAGE - Includes server software, 10 concurrent Agent lic for inbound voice, 10 concurrent IVR Ports, 1 Supervisor Admin, Wall board, Agent board and Forumula Editor lic for the whole system. 1 Base Package is needed per server.	\$ 12,060.36	EA	ShoreTel Inc.	30034
30036	LICENSE, CC SERVER UPGRADE - Upgrade a CC Base 10 Package license to an ECC Base 10 Package	LICENSE, CC SERVER UPGRADE - Upgrade a CC Base 10 Package license to an ECC Base 10 Package	\$ 7,800.00	EA	ShoreTel Inc.	30036

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	ManufacturerName	ManufacturerSKU
30037	LICENSE, CC AGENT UPGRADE - Upgrade a CC 5 inbound license to an ECC 5 inbound license	LICENSE, CC AGENT UPGRADE - Upgrade a CC 5 inbound license to an ECC 5 inbound license	\$ 3,900.00	EA	ShoreTel Inc.	30037
30038	LICENSE, 5 IVR PORTS - 5 IVR port license. incremental licenses over either the ECC Base 10 Package/ECC Base 10 IVR Package	LICENSE, 5 IVR PORTS - 5 IVR port license. incremental licenses over either the ECC Base 10 Package/ECC Base 10 IVR Package	\$ 780.00	EA	ShoreTel Inc.	30038
30045	ECC Base 10 IVR PKG - Needed only for stand alone IVRself service applications. Includes server software, 10 concurrent IVR ports. Only one Base Package is needed per server. No agents can be assigned to or used by this IVR server.	ECC Base 10 IVR PKG - Needed only for stand alone IVRself service applications. Includes server software, 10 concurrent IVR ports. Only one Base Package is needed per server. No agents can be assigned to or used by this IVR server.	\$ 8,940.36	EA	ShoreTel Inc.	30045
30047	UPGRADE TO FULL ECC SUPERVISOR - Upgrade a Supervisor Monitor only license to a full Supervisor Administrator license	UPGRADE TO FULL ECC SUPERVISOR - Upgrade a Supervisor Monitor only license to a full Supervisor Administrator license	\$ 2,255.76	EA	ShoreTel Inc.	30047
30056	ShoreTel Contact Center TAPI App Server License - Allows use of Contact Center TAPI apps with ST system. Needed if the app is on distributed servers for each additional server other than the primary saerver.	ShoreTel Contact Center TAPI App Server License - Allows use of Contact Center TAPI apps with ST system. Needed if the app is on distributed servers for each additional server other than the primary saerver.	\$ 386.10	EA	ShoreTel Inc.	30056
30063	CC-ECC Redundant Server License 5 - (Not for use with CC-ECC 4.66) - License for the redundant or warm standby CC/ECC server. Will be configured with the same licenses as the primary server. Includes a server dongle and the TAPI App Server Lic.	CC-ECC Redundant Server License 5 - (Not for use with CC-ECC 4.66) - License for the redundant or warm standby CC/ECC server. Will be configured with the same licenses as the primary server. Includes a server dongle and the TAPI App Server Lic.	\$ 5,070.00	EA	ShoreTel Inc.	30063
30069	LICENSE,CC/ECC SUPERVISOR 5.0 - (Not for use with CC-ECC 4.66) - Access real time status, skill set management, access/administer historical reports, call flows, wallboards and agent boards.	LICENSE,CC/ECC SUPERVISOR 5.0 - (Not for use with CC-ECC 4.66) - Access real time status, skill set management, access/administer historical reports, call flows, wallboards and agent boards.	\$ 3,690.18	EA	ShoreTel Inc.	30069
30070	LIC, CC/ECC SPVSR 5.0 (MONITOR ONLY) - (Not for use with CC-ECC 4.66) - Access real time information, control agent activities.	LIC, CC/ECC SPVSR 5.0 (MONITOR ONLY) - (Not for use with CC-ECC 4.66) - Access real time information, control agent activities.	\$ 1,433.64	EA	ShoreTel Inc.	30070
30075	CC-ECC 4.X SUPERVISOR UPGRADE TO 5.0 SUPERVISOR LICENSE - Upgrade dongle based SPVSR licenses to concurrent s/w license on version 5.0. Only one license required for all supervisors. Existing dongles must be returned upon receiving s/w key.	CC-ECC 4.X SUPERVISOR UPGRADE TO 5.0 SUPERVISOR LICENSE - Upgrade dongle based SPVSR licenses to concurrent s/w license on version 5.0. Only one license required for all supervisors. Existing dongles must be returned upon receiving s/w key.	\$ -	EA	ShoreTel Inc.	30075
30076	CC-ECC 4.X REDUNDANT SERVER UPGRADE TO 5.0 REDUNDANT SERVER LICENSE - Upgrades the 4.X redundant license to 5.0 redundant license. Must be on version 5.0.	CC-ECC 4.X REDUNDANT SERVER UPGRADE TO 5.0 REDUNDANT SERVER LICENSE - Upgrades the 4.X redundant license to 5.0 redundant license. Must be on version 5.0.	\$ -	EA	ShoreTel Inc.	30076

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	ManufacturerName	ManufacturerSKU
93016	ST Reseller CC Demo & Training Kit (not for resale). Full ECC In-house Demo System - limit one per reseller (5-inbound/outbound/chat/email, 1 SupAdmin lic). Only for partners, not for customers.	ST Reseller CC Demo & Training Kit (not for resale). Full ECC In-house Demo System - limit one per reseller (5-inbound/outbound/chat/email, 1 SupAdmin lic). Only for partners, not for customers.	\$ 2,340.00	EA	ShoreTel Inc.	93016
10150	Rack Mount Ears (10 pairs, 8 screws per pair)	Rack Mount Ears (10 pairs, 8 screws per pair)	\$ 117.00	EA	ShoreTel Inc.	10150
10151	Harmonica for ShoreGear 40/8	Harmonica for ShoreGear 40/8	\$ 33.54	EA	ShoreTel Inc.	10151
10160	EU ShoreGear Power Cord	EU ShoreGear Power Cord	\$ -	EA	ShoreTel Inc.	10160
10161	UK ShoreGear Power Cord	UK ShoreGear Power Cord	\$ -	EA	ShoreTel Inc.	10161
10162	Handset, IP Phone	Handset, IP Phone	\$ 21.06	EA	ShoreTel Inc.	10162
10169	IP560 (S2/S6) Wall Mount Kit	IP560 (S2/S6) Wall Mount Kit	\$ 9.56	EA	ShoreTel Inc.	10169
10189	ShoreTel Reseller Rolling Demo System (North America) utilizing the ST9.x ShoreWare	ShoreTel Reseller Rolling Demo System (North America) utilizing the ST9.x ShoreWare	\$ 4,286.10	EA	ShoreTel Inc.	10189
10190	ShoreTel Reseller Rolling Demo System (EMEA) utilizing the ST9.x ShoreWare	ShoreTel Reseller Rolling Demo System (EMEA) utilizing the ST9.x ShoreWare	\$ 4,286.10	EA	ShoreTel Inc.	10190
10191	ShoreTel Reseller Rolling Demo System (APAC) utilizing the ST9.x ShoreWare	ShoreTel Reseller Rolling Demo System (APAC) utilizing the ST9.x ShoreWare	\$ 4,286.10	EA	ShoreTel Inc.	10191
10195	IP110 / IP115 / BB24 Wall Mount Kit	IP110 / IP115 / BB24 Wall Mount Kit	\$ 10.14	EA	ShoreTel Inc.	10195
10211	IP212K/230/265 Wall Mount Kit	IP212K/230/265 Wall Mount Kit	\$ 10.14	EA	ShoreTel Inc.	10211
10317	AUS/NZ ShoreGear Power Cord	AUS/NZ ShoreGear Power Cord	\$ -	EA	ShoreTel Inc.	10317
10329	Demo Kit Soft Bag (stand alone)	Demo Kit Soft Bag (stand alone)	\$ 308.10	EA	ShoreTel Inc.	10329
10349	ShoreTel Reseller Rolling Demo System (ALT) utilizing the ST9.x ShoreWare. For Mexico only.	ShoreTel Reseller Rolling Demo System (ALT) utilizing the ST9.x ShoreWare. For Mexico only.	\$ 4,286.10	EA	ShoreTel Inc.	10349
30058	VPN Concentrator Add-on licenses : Qty 5. For Model 4500 / 5300 Concentrators	VPN Concentrator Add-on licenses : Qty 5. For Model 4500 / 5300 Concentrators	\$ 468.00	EA	ShoreTel Inc.	30058
30059	VPN Concentrator Add-on licenses : Qty 10. For Model 5300 Concentrator only	VPN Concentrator Add-on licenses : Qty 10. For Model 5300 Concentrator only	\$ 780.00	EA	ShoreTel Inc.	30059
30060	VPN Concentrator Add-on licenses : Qty 25. For Model 5300 Concentrator only	VPN Concentrator Add-on licenses : Qty 25. For Model 5300 Concentrator only	\$ 1,794.00	EA	ShoreTel Inc.	30060
60029	VPN Concentrator Model 4500 , Bundle (Includes Licenses for 5 connections). For use with ST 8.1 or later only	VPN Concentrator Model 4500 , Bundle (Includes Licenses for 5 connections). For use with ST 8.1 or later only	\$ 1,946.10	EA	ShoreTel Inc.	60029
60030	VPN Concentrator Model 4500 , Bundle (Includes Licenses for 10 connections). For use with ST 8.1 or later only	VPN Concentrator Model 4500 , Bundle (Includes Licenses for 10 connections). For use with ST 8.1 or later only	\$ 2,336.10	EA	ShoreTel Inc.	60030
60031	VPN Concentrator Model 5300 , Bundle (Includes Licenses for 10 connections). For use with ST 8.1 or later only	VPN Concentrator Model 5300 , Bundle (Includes Licenses for 10 connections). For use with ST 8.1 or later only	\$ 3,896.10	EA	ShoreTel Inc.	60031
60032	VPN Concentrator Model 5300 , Bundle (Includes Licenses for 25 connections). For use with ST 8.1 or later only	VPN Concentrator Model 5300 , Bundle (Includes Licenses for 25 connections). For use with ST 8.1 or later only	\$ 4,676.10	EA	ShoreTel Inc.	60032
60033	VPN Concentrator Model 5300 , Bundle (Includes Licenses for 50 connections). For use with ST 8.1 or later only	VPN Concentrator Model 5300 , Bundle (Includes Licenses for 50 connections). For use with ST 8.1 or later only	\$ 6,236.10	EA	ShoreTel Inc.	60033
60034	VPN Concentrator Model 5300 , Bundle (Includes Licenses for 100 connections). For use with ST 8.1 or later only	VPN Concentrator Model 5300 , Bundle (Includes Licenses for 100 connections). For use with ST 8.1 or later only	\$ 7,796.10	EA	ShoreTel Inc.	60034

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	ManufacturerName	ManufacturerSKU
60038	DMI-4 PBX Link	DMI-4 PBX Link	\$ 1,113.84	EA	ShoreTel Inc.	60038
60039	DMI-4+ PBX Link	DMI-4+ PBX Link	\$ 1,113.84	EA	ShoreTel Inc.	60039
60040	PBX Link 48	PBX Link 48	\$ 3,116.10	EA	ShoreTel Inc.	60040
60046	Demo Kit AOpen Server with WIN2K3 Server License. Requires one of the following: (SKU# 60068 or SKU# 60069 or SKU# 60070)	Demo Kit AOpen Server with WIN2K3 Server License. Requires one of the following: (SKU# 60068 or SKU# 60069 or SKU# 60070)	\$ 1,166.10	EA	ShoreTel Inc.	60046
60047	Kit, Analog Harmonica & Telco 25PR (FF) Cable For ShoreGear 120/24, 30, 50, 90, 220T1A, and 24A Switches	Kit, Analog Harmonica & Telco 25PR (FF) Cable For ShoreGear 120/24, 30, 50, 90, 220T1A, and 24A Switches	\$ 77.22	EA	ShoreTel Inc.	60047
60068	USB Flash Drive, recovery images for Asus M1A-F1, Dell D630 and Aopen Server on Demo System. (AMER)	USB Flash Drive, recovery images for Asus M1A-F1, Dell D630 and Aopen Server on Demo System. (AMER)	\$ 66.30	EA	ShoreTel Inc.	60068
60083	Demo System Software Upgrade Bundle, ST9.x. (Americas) Includes USB Flash Drives for all hardware platforms (ie. D630, D520, ASUS, & AOPEN Server), ECC Dongle - 3AGT/1SUP, and MS Office Std. 2007.	Demo System Software Upgrade Bundle, ST9.x. (Americas) Includes USB Flash Drives for all hardware platforms (ie. D630, D520, ASUS, & AOPEN Server), ECC Dongle - 3AGT/1SUP, and MS Office Std. 2007.	\$ 386.10	EA	ShoreTel Inc.	60083
60086	Upgrade Bundle for D520 to ST 9.x Demo Kit. Requires one of the corresponding 16 GB Recovery Flash Drives: APAC (Asia/Pacific) SKU# 60069; EMEA (Europe, Middle East & African) SKU# 60070; Americas (North, Central & South American) SKU# 60068	Upgrade Bundle for D520 to ST 9.x Demo Kit. Requires one of the corresponding 16 GB Recovery Flash Drives: APAC (Asia/Pacific) SKU# 60069; EMEA (Europe, Middle East & African) SKU# 60070; Americas (North, Central & South American) SKU# 60068	\$ 2,336.10	EA	ShoreTel Inc.	60086
60087	Upgrade Bundle for D510 to ST 9.x Demo Kit. Requires one of the corresponding 16 GB Recovery Flash Drives: APAC (Asia/Pacific) SKU# 60069; EMEA (Europe, Middle East & African) SKU# 60070; Americas (North, Central & South American) SKU# 60068	Upgrade Bundle for D510 to ST 9.x Demo Kit. Requires one of the corresponding 16 GB Recovery Flash Drives: APAC (Asia/Pacific) SKU# 60069; EMEA (Europe, Middle East & African) SKU# 60070; Americas (North, Central & South American) SKU# 60068	\$ 3,116.10	EA	ShoreTel Inc.	60087
80015	Overlay, IP212 Slv, Fch-Can (25PK)	Overlay, IP212 Slv, Fch-Can (25PK)	\$ 17.16	EA	ShoreTel Inc.	80015
80016	Overlay, IP212 Blk, Fch-Can (25PK)	Overlay, IP212 Blk, Fch-Can (25PK)	\$ 17.16	EA	ShoreTel Inc.	80016
80017	Overlay, IP230/560 Slv, Fch-Can (25PK)	Overlay, IP230/560 Slv, Fch-Can (25PK)	\$ 17.16	EA	ShoreTel Inc.	80017
80018	Overlay, IP230/560 Blk, Fch-Can (25PK)	Overlay, IP230/560 Blk, Fch-Can (25PK)	\$ 17.16	EA	ShoreTel Inc.	80018
80019	Overlay, IP110 Slv, Fch-Can (25PK)	Overlay, IP110 Slv, Fch-Can (25PK)	\$ 17.16	EA	ShoreTel Inc.	80019
80020	Overlay, IP110 Blk, Fch-Can (25PK)	Overlay, IP110 Blk, Fch-Can (25PK)	\$ 17.16	EA	ShoreTel Inc.	80020
80021	Overlay, IP212 Blk, German (25PK)	Overlay, IP212 Blk, German (25PK)	\$ 27.30	EA	ShoreTel Inc.	80021
80022	Overlay, IP212 Slv, German (25PK)	Overlay, IP212 Slv, German (25PK)	\$ 27.30	EA	ShoreTel Inc.	80022
80023	Overlay, IP110/115 Blk, German (25PK)	Overlay, IP110/115 Blk, German (25PK)	\$ 27.30	EA	ShoreTel Inc.	80023
80024	Overlay, IP110/115 Slv, German (25PK)	Overlay, IP110/115 Slv, German (25PK)	\$ 27.30	EA	ShoreTel Inc.	80024
80025	Overlay, IP230 Blk, German (25PK)	Overlay, IP230 Blk, German (25PK)	\$ 27.30	EA	ShoreTel Inc.	80025
80026	Overlay, IP230 Slv, German (25PK)	Overlay, IP230 Slv, German (25PK)	\$ 27.30	EA	ShoreTel Inc.	80026
80065	Overlay, IP560 Slv, German (25PK)	Overlay, IP560 Slv, German (25PK)	\$ 27.30	EA	ShoreTel Inc.	80065
80066	Overlay, IP560 Blk, German (25PK)	Overlay, IP560 Blk, German (25PK)	\$ 27.30	EA	ShoreTel Inc.	80066
80090	SIPARATOR 19, Bundle (Includes SIP trunking module & 5 traversal licences for up to 5 simultaneous SIP trunk calls)	SIPARATOR 19, Bundle (Includes SIP trunking module & 5 traversal licences for up to 5 simultaneous SIP trunk calls)	\$ 1,248.00	EA	ShoreTel Inc.	80090

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	ManufacturerName	ManufacturerSKU
80091	SIPARATOR 19, Bundle (Includes SIP trunking module & 25 traversal licences for up to 25 simultaneous SIP trunk calls- T1 equivalent bundle)	SIPARATOR 19, Bundle (Includes SIP trunking module & 25 traversal licences for up to 25 simultaneous SIP trunk calls- T1 equivalent bundle)	\$ 2,059.20	EA	ShoreTel Inc.	80091
80092	SIPARATOR 19, Bundle (Includes SIP trunking module & 30 traversal licences for up to 30 simultaneous SIP trunk calls - E1 equivalent bundle)	SIPARATOR 19, Bundle (Includes SIP trunking module & 30 traversal licences for up to 30 simultaneous SIP trunk calls - E1 equivalent bundle)	\$ 2,254.20	EA	ShoreTel Inc.	80092
80093	SIPARATOR 50, Bundle (Includes SIP trunking module & 50 traversal licences for up to 50 simultaneous SIP trunk calls - 2 x T1 equivalent bundle)	SIPARATOR 50, Bundle (Includes SIP trunking module & 50 traversal licences for up to 50 simultaneous SIP trunk calls - 2 x T1 equivalent bundle)	\$ 5,779.80	EA	ShoreTel Inc.	80093
80094	SIPARATOR 50, Bundle (Includes SIP trunking module & 60 traversal licences for up to 60 simultaneous SIP trunk calls - 2 x E1 equivalent bundle)	SIPARATOR 50, Bundle (Includes SIP trunking module & 60 traversal licences for up to 60 simultaneous SIP trunk calls - 2 x E1 equivalent bundle)	\$ 6,052.80	EA	ShoreTel Inc.	80094
80095	Licence, additional 5 supplementary traversal (or SIP trunk call) to an existing SIPARATOR	Licence, additional 5 supplementary traversal (or SIP trunk call) to an existing SIPARATOR	\$ 273.00	EA	ShoreTel Inc.	80095
93015	ST Reseller ECC Demo & Training Kit (not for resale). Full ECC In-house Demo System - limit one per reseller (5-inbound/outbound/chat/email, 1 SupAdmin lic). Include 1 seat in the TC-201 class. Only for partners, not for customers.	ST Reseller ECC Demo & Training Kit (not for resale). Full ECC In-house Demo System - limit one per reseller (5-inbound/outbound/chat/email, 1 SupAdmin lic). Include 1 seat in the TC-201 class. Only for partners, not for customers.	\$ 3,510.00	EA	ShoreTel Inc.	93015