



## Vendor Contacts and Ordering Instructions

All PEPPM orders should be faxed to PEPPM at **800-636-3779** or placed online through Epylon eCommerce.

### Product Line: ESI (Estech Systems, Inc.) Telephone Systems

#### Introduction

**ESI (Estech Systems, Inc.)** designs, manufactures and markets advanced, highly featured digital and IP-based **business communications systems**. ESI is the first manufacturer to build a truly **combined** telephone and voice mail system, and has numerous patents granted or pending on its products' unique design and features. ESI is proud to be an **ISO 9001:2000-compliant** company.

#### ESI Contacts:

Bruce Williams – Director Inside Sales & Sales Operations

Phone: 800-374-0422 x2106

Fax: 972-422-9705

Email: [bwilliams@esi-estech.com](mailto:bwilliams@esi-estech.com)

Susan DeKruger – Sales Support Manager

Phone: 800-374-0422 x2156

Fax: 972-422-9705

Email: [sdekruger@esi-estech.com](mailto:sdekruger@esi-estech.com)

Address:

ESI

3701 E. Plano Parkway

Plano, TX 75074

#### Placing an Order via Fax:

1. Obtain product pricing by contacting an ESI authorized dealer listed below.
2. Our posted PEPPM prices are for a quantity of 1 and do not include dealer installation labor, installation materials, ancillary products & services or post warranty maintenance. The ESI Authorized Dealer will also provide any quotes for volume discounts.
3. Select one of the ESI Authorized Dealers listed below and address the orders to:  
ESI  
c/o (awarded Reseller Name)  
Reseller Address
3. All quotes and orders should state "As per PEPPM 2010."
4. Fax the completed order to **800-636-3779**.
  - a. Your order will be reviewed and edited by PEPPM Staff.

- b. You will be contacted to make any necessary corrections.
- c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
- d. Your order will be archived for audit support.

## Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile\_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts\_Ship-to Addresses.

1. Login to Epylon at [www.epylon.com](http://www.epylon.com).
2. Click on the Contracts tab.
  - a. Choose between a "line item" or "contracts" search.
  - b. Select **ESI** from the Vendor (Awardee) list.
  - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by using the checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
  - a. The PEPPM contract will automatically be referenced in your PO.
  - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
  - c. The order will immediately be viewable by the vendor.
  - d. Your order will be archived for audit support.

For any assistance using Epylon, contact [service@epylon.com](mailto:service@epylon.com) or call 888-211-7438.

## ESI Authorized Reseller Listing

Orders may not be faxed directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779) or Epylon eCommerce to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

**ESI**  
c/o FiberCom, Inc.  
4467 Woodbury Pike  
Woodbury, PA 16695  
Contact: Clyde Zimmerman  
Phone: 814-793-1875 x1200  
Fax: 814-793-1872  
Email: [cz@fibercomonline.com](mailto:cz@fibercomonline.com)

**ESI**

c/o Hemisphere Communications, Inc.  
5655 South Park Avenue  
Hamburg, NY 14075  
Contact: Julius Baldassari  
Phone: 716-646-1773  
Fax: 716-646-1973  
Email: [jbaldassari@hemisphere.net](mailto:jbaldassari@hemisphere.net)

**ESI**

c/o K & D Communications, Inc.  
43 Dougherty Blvd.  
Glen Mills, PA 19342  
Contact: Carol Underwood  
Phone: 610-358-1300 x101  
Fax: 610-358-6001  
Email: [carol@kdcom.com](mailto:carol@kdcom.com)

**ESI**

c/o Liberty Communications & Data Systems, Inc.  
520 Fellowship Road, Suite E-501  
Mount Laurel, NJ 08054  
Contact: Gerry Gordon  
Phone: 856-762-1222  
Fax: 856-762-1224  
Email: [gerryg@libertycds.com](mailto:gerryg@libertycds.com)

**ESI**

c/o PC Works Plus, Inc.  
109 Stadium Road, P.O. Box 190  
Bellwood, PA 16617  
Contact: David Wertz  
Phone: 814-7429750 x105  
Fax: 814-742-8132  
Email: [dwertz@pcworksplus.com](mailto:dwertz@pcworksplus.com)

**ESI**

c/o PBI Communications  
3018 Cherry Street  
Erie, PA 16508  
Contact: Mike Mazur  
Phone: 814-453-3554  
Fax: 814-453-3678  
Email: [info@pbicommunications.com](mailto:info@pbicommunications.com)

**ESI**

c/o Thompson Networks  
10 Atkinson Drive  
Doylestown, PA 18901  
Contact: David Thompson  
Phone: 215-348-1588  
Fax: 215-348-1987  
Email: [dt@thompsonnetworks.com](mailto:dt@thompsonnetworks.com)

**ESI**

c/o 911 Nerds  
801 N. Greengate Rd., Suite 325  
Greensburg, PA 15601  
Contact: Larry Graft  
Phone: 724-836-1162  
Fax: 724-918-9871  
Email: [lgraft@911nerds.com](mailto:lgraft@911nerds.com)

**ESI**

c/o David Davis Communications, Inc.  
84 Walter Long Road  
Finleyville, PA 15332  
Contact: Michael Joos  
Phone: 724-348-5463  
Fax: 724-348-7271  
Email: [mike@ddc-inc.com](mailto:mike@ddc-inc.com)

**ESI**

c/o Changing Times Telephone  
1777 State Route 157  
Oil City, PA 16301  
Contact: Rod Adams  
Phone: 814-678-2884 x105  
Fax: 814-678-2581  
Email: [rod@changingtimestelephone.com](mailto:rod@changingtimestelephone.com)

**ESI**

c/o Morocco Electric, Inc. (dba MEI Systems)  
201 South Pleasant Avenue  
Somerset, PA 15501  
Contact: Cathy Spivey  
Phone: 814-445-4267 x131  
Fax: 814-445-3447  
Email: [cspivey@meisystems.com](mailto:cspivey@meisystems.com)

**ESI**

c/o Choice Communications  
370 West Main Avenue  
Myerstown, PA 17067  
Contact: Max Bender  
Phone: 717-866-4144  
Fax: 717-866-5427  
Email: [max@choicetelcom.com](mailto:max@choicetelcom.com)

**ESI**

c/o Radio Communications Service Inc. (aka) Metropolitan  
Communications Inc.  
940 Eddystone Avenue  
Eddystone, PA 19022  
Contact: Rick Anderson  
Phone: 610-363-5858  
Fax: 610-524-9970  
Email: [randerson@mcsrado.com](mailto:randerson@mcsrado.com)

In the body of the purchase order, please include the following language:  
"As per PEPPM 2010"