



Vendor Contacts and Ordering Instructions

All PEPPM orders should be faxed to PEPPM at **800-636-3779** or placed online through Epylon eCommerce.

Product Line: Extron

Introduction

Extron Electronics, headquartered in Anaheim, CA., is a leading manufacturer of professional A/V system products including computer-video interfaces, switchers, matrix switchers, distribution amplifiers, video scalars, scan converters, signal processing devices, Ethernet control interfaces and high-resolution cables. Our corporate philosophy is founded on three concepts: Service, Support, and Solutions – S3. By following this standard, Extron has become one of the leading providers of products and training to the professional A/V industry.

Contact: Don Brown
National Sales Support Manager
Phone# 1-800-633-9876 x 6236
Fax# 714-491-1517
Email: salescontracts@extron.com
Address: 1230 South Lewis Street
Anaheim, Ca 92805

Placing an Order via Fax:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Select one of the authorized resellers listed below and address the orders to:
Extron Electronics
c/o (Selected Reseller Name)
Reseller Address
3. All quotes and orders should state "As per PEPPM 2010."
4. Fax the completed order to **800-636-3779**.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts_Ship-to Addresses.

1. Login to Epylon at www.epylon.com
2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - b. Select [Extron Electronics](#) from the Vendor (Awardee) list.
 - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by using the checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
 - a. The PEPPM contract will automatically be referenced in your PO.
 - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.
 - d. Your order will be archived for audit support.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.

Reseller Listing

Orders may not be faxed directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779) or Epylon eCommerce to assure PEPPM bid protection.

In the body of the purchase order, please include the following language:
"As per PEPPM 2010"

Select one of the authorized resellers/dealers listed below and address the orders to:

Alaska

Extron Electronics
c/o The Chariot Group, Inc
3120 Denali Street, Suite 1
Anchorage, AK 99503
(907) 222-5300 (ph)
(907) 222-5301 (fax)

Contact: Heather Watson or Keith Prentice
heather@chariotgroup.com or keith@chariotgroup.com

Arizona

Extron Electronics
c/o Audio Video Resources
4323 East Cotton Center Blvd
Phoenix, AZ 85040
(602) 643-4200 (ph)
(602) 643-4270 (fax)
Contact: Bob Troidl
btroidl@avrinc.com

California

Extron Electronics
c/o CCS Presentation Systems, Inc
5055 Wilshire Blvd Suite 305
Los Angeles, Ca 90036
(323) 954-7754 (ph)
(323) 935-7025 (fax)
Contact: David Riberi
driberi@ccsprojects.com

Extron Electronics
c/o Digital Networks Group
11 Goddard Street
Irvine, Ca 92618
(949) 428-6333 (ph)
(949) 428-6335 (fax)
Contact: Julie Harrison
Jharrison@digitalnetworksgroup.com

Extron Electronics
c/o Hoffman Video Systems
1049 Flower Street
Glendale, Ca 91201
(818) 507-7116 (ph)
(818) 507-7118 (fax)
Contact: Linda Green
lgreen@hoffmanvideo.com

Extron Electronics
c/o Southland Technologies
8053 Vicker Street
San Diego, Ca 92111
(858) 694-0932 (ph)
(858) 694-0938 (fax)
Contact: Dave Allen
dallen@southlandtechnology.com

Extron Electronics
c/o Presenation Products
DBA: Spinitar
16751 Knott Avenue
La Mirada, Ca 90638
(800) 722-6444 (ph)

Extron Electronics
c/o Avidex
6100 Stewart Ave

Fremont, Ca 94538
(510) 279-7194 (ph)

(714) 367-2946 (fax)
Contact: Gil Gomez
gilg@spinitar.com

(510) 279-7101 (fax)
Contact: Claudia Guerra
cguerra@avidexav.com

Extron Electronics
c/o River City Communications Corp
643 West Stadium Lane
Sacramento, Ca 94834
(916) 576-8310 (ph)
(916) 576-8332 (fax)
Contact: Cheryl Polkinghorn
c.polkinghorn@rivercitycom.com

Extron Electronics
c/o Decotech Systems, Inc
2151 Salvio Street, Suite 260
Concord, Ca 94520
(925) 288-9600 (ph)
(925) 288-9603 (fax)
Contact: Lisa Joubert
lisaj@decotech.com

Florida

Extron Electronics
c/o United Data Technologies, Inc
8825 NW 21st Terrace
Doral, Fl 33172
(305) 882-0435 (ph)
(305) 882-0436 (fax)
Contact: Paula Euse
Paula.euse@udtonline.com

Maryland

Extron Electronics
c/o Data Networks of America, Inc
309 International Circle, Suite 120
Hunt Valley, MD 21030
(410) 823-3000 (ph)
(410) 823-0132 (fax)
Contact: Charlotte Metzger
cmetzger@datanetworks.com

Massachusetts

Extron Electronics
c/o York Telecom Corp
81 Corbett Way

Eatontown, NJ 07724
(732) 413-6000 (ph)
(732) 413-6060 (fax)
Contact: Rebecca Kane
rkane@yorktel.com

New Jersey

Extron Electronics
c/o York Telecom Corp
81 Corbett Way
Eatontown, NJ 07724
(732) 413-6000 (ph)
(732) 413-6060 (fax)
Contact: Rebecca Kane
rkane@yorktel.com

Extron Electronics
c/o Total Video Products, Inc
414 Southgate Court
Mickleton, NJ 08056
(856) 423-7400 (ph)
(856) 423-4747 (fax)
Contact: Larry Gallner
lgallner@totalvideoproducts.com

New York

Extron Electronics
c/o Presentation Concepts
7243 State Fair Blvd
Syracuse, NY 13209
(315) 635-6226 (ph)
(315) 635-7222 (fax)
Contact: Kelly Larrivey
klarrivey@pccav.com

Extron Electronics
c/o Real Time Services, Inc
452 West John Street
Hicksville, NY 11801
516-931-7144 (ph)
516-931-2812 (fax)
Contact: Carmen Vasquez
cvasquez@rtsav.com

Extron Electronics
c/o York Telecom Corp
81 Corbett Way
Eatontown, NJ 07724
(732) 413-6000 (ph)
(732) 413-6060 (fax)
Contact: Rebecca Kane
rkane@yorktel.com

Pennsylvania

Extron Electronics
c/o Visual Sound Company
485 Parkway South
Broomall, Pa 19008
(610) 544-8700 (ph)
(610) 544-3385 (fax)
Contact: Ann Pfister
apfister@visualsound.com

Extron Electronics
c/o Haverford Systems
152 Robbins Road
Downington, PA 193335
(610) 518-2200 (ph)
(610) 518-2201 (fax)
Contact: Phil Shoop
Phil.shoop@haverford.com

Extron Electronics
c/o JP Lilley & Son, Inc
2009 N. Third Street
Harrisburg, PA 17102
(717) 238-8123 (ph)
(717) 238-9145 (fax)
Contact: Lin Speck
Lin.speck@jplilley.com

Extron Electronics
c/o Lerro Corporation
905 Madison Ave
Norristown, PA 19403
(610) 650-4100 (ph)
(610) 650-4110 (fax)
Contact: Darren Rosenblum
darrenr@lerro.com

Extron Electronics
c/o Applied Video Technologies
20 Liberty Blvd, Suite A14
Malvern, PA 19355
(610) 407-0776 (ph)
(610) 407-0775 (fax)
Contact: Jack Cary
jrcary@appliedvideo.com

Extron Electronics
c/o Cenero
2587 Yellow Springs Road
Malvern, PA 19355
(610) 344-7004 (ph)
(610) 344-7166 (fax)
Contact: Rob Gilfillan
rgilfillan@cenero.com

Extron Electronics
c/o Rodata, Inc
1207 Muriel Street
Pittsburgh, Pa 15203
(412) 316-6000 (ph)
(412) 391-2588 (fax)
Contact: James Brown
jjbrown@rodata.com

Extron Electronics
c/o Smart Solutions Technologies
704 Brownsville Road
Pittsburgh, PA 15210
(412) 390-0803 (ph)
(412) 390-0824 (fax)
Contact: Mitchell Schwartz
Mitchell@smarterguys.com

Extron Electronics
c/o Centre Business
14779 Croghan Pike
Mount Union, Pa 17066

Extron Electronics
c/o Advanced Audio Visual Sales
208 Carter Drive, Suite 7
West Chester, Pa 19382

(814) 542-2588 (ph)
(814) 542-9299 (fax)
Contact: Kathy Porter
kporter@centrebpc.com

(610) 696-7700 (ph)
(610) 692-8421 (fax)
Contact: Christa Bender
Christa.bender@AdvancedAV.com

Extron Electronics
c/o Total Video Products, Inc
414 Southgate Court
Mickleton, NJ 08056
(856) 423-7400 (ph)
(856) 423-4747 (fax)
Contact: Larry Gallner
lgallner@totalvideoproducts.com

Extron Electronics
c/o Sage Technology Solutions
1040 West Main Street
Mount Joy, Pa 17552
(717) 653-6641 (ph)
(717) 653-6651 (fax)
Contact: Jim Van Fossen
jvanfossen@sagetechs.com

Extron Electronics
c/o Data Networks of America, Inc
309 International Circle, Suite 120
Hunt Valley, MD 21030
(410) 823-3000 (ph)
(410) 823-0132 (fax)
Contact: Charlotte Metzger
cmetzger@datanetworks.com

Extron Electronics
c/o Dobil Laboratories, Inc
727 Butler Street
Pittsburgh, PA 15223
(412) 782-3399 (ph)
(412) 781-2907 (fax)
Contact: Donald Rosenberger
dr1@dobil.com

Extron Electronics
c/o Accent Electronics Systems Integrators
98 Vanadium Road, Bldg D
Bridgeville, PA 15017
(412) 220-9700 (ph)
(412) 220-7507 (fax)
Contact: Paul Caruso
pcaruso@accentpgh.com

Extron Electronics
c/o IPLogic, Inc
100 Allegheny Drive, Suite 202
Warrendale, PA 15086
(724) 779-7250 (ph)
(724) 779-7260 (fax)
Contact: Lawrence Luba
lluba@iplogic.com

Please contact salescontracts@extron.com if your state is not listed: