



## Vendor Contacts and Ordering Instructions

All PEPPM orders should be faxed to PEPPM at **800-636-3779** or placed online through Epylon eCommerce.

**Product Line: Extron**

### Introduction

Extron Electronics, headquartered in Anaheim, CA., is a leading manufacturer of professional A/V system products including computer-video interfaces, switchers, matrix switchers, distribution amplifiers, video scalars, scan converters, signal processing devices, Ethernet control interfaces and high-resolution cables. Our corporate philosophy is founded on three concepts: Service, Support, and Solutions – S3. By following this standard, Extron has become one of the leading providers of products and training to the professional A/V industry.

**Contact:** Don Brown  
National Sales Support Manager  
Phone# 1-800-633-9876 x 6236  
Fax# 714-491-1517  
Email: [salescontracts@extron.com](mailto:salescontracts@extron.com)  
Address: 1230 South Lewis Street  
Anaheim, Ca 92805

### Placing an Order via Fax:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Select one of the authorized resellers listed below and address the orders to:  
Extron Electronics  
c/o (Selected Reseller Name)  
Reseller Address
3. All quotes and orders should state "As per PEPPM 2010."
4. Fax the completed order to **800-636-3779**.
  - a. Your order will be reviewed and edited by PEPPM Staff.
  - b. You will be contacted to make any necessary corrections.
  - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
  - d. Your order will be archived for audit support.

## Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile\_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts\_Ship-to Addresses.

1. Login to Epylon at [www.epylon.com](http://www.epylon.com)
2. Click on the Contracts tab.
  - a. Choose between a "line item" or "contracts" search.
  - b. Select **Extron Electronics** from the Vendor (Awardee) list.
  - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by using the checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
  - a. The PEPPM contract will automatically be referenced in your PO.
  - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
  - c. The order will immediately be viewable by the vendor.
  - d. Your order will be archived for audit support.

For any assistance using Epylon, contact [service@epylon.com](mailto:service@epylon.com) or call 888-211-7438.

## Reseller Listing

Orders may not be faxed directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779) or Epylon eCommerce to assure PEPPM bid protection.

In the body of the purchase order, please include the following language:  
"As per PEPPM 2010"

Select one of the authorized resellers/dealers listed below and address the orders to:

### **Alabama**

Extron Electronics  
c/o AVI-SPL  
4705 Alton Court  
Irondale, AL 35210  
(205) 951-1951 (ph)

(205) 951-1341 (fax)  
Contact: Chris Keller  
[Chris.keller@avispl.com](mailto:Chris.keller@avispl.com)

### **Alaska**

Extron Electronics  
**c/o The Chariot Group, Inc**  
3120 Denali Street, Suite 1  
Anchorage, AK 99503  
(907) 222-5300 (ph)  
(907) 222-5301 (fax)  
Contact: Heather Watson or Keith Prentice  
[heather@chariotgroup.com](mailto:heather@chariotgroup.com) or [keith@chariotgroup.com](mailto:keith@chariotgroup.com)

### **Arizona**

Extron Electronics  
**c/o Audio Video Resources**  
4323 East Cotton Center Blvd  
Phoenix, AZ 85040  
(602) 643-4200 (ph)  
(602) 643-4270 (fax)  
Contact: Bob Troidl  
[btroidl@avrinc.com](mailto:btroidl@avrinc.com)

### **California**

Extron Electronics  
**c/o CCS Presentation Systems, Inc**  
5055 Wilshire Blvd Suite 305  
Los Angeles, Ca 90036  
(323) 954-7754 (ph)  
(323) 935-7025 (fax)  
Contact: David Riberi  
[driberi@ccsprojects.com](mailto:driberi@ccsprojects.com)

Extron Electronics  
**c/o Digital Networks Group**  
11 Goddard Street  
Irvine, Ca 92618  
(949) 428-6333 (ph)  
(949) 428-6335 (fax)  
Contact: Julie Harrison  
[Jharrison@digitalnetworksgroup.com](mailto:Jharrison@digitalnetworksgroup.com)

Extron Electronics  
**c/o Hoffman Video Systems**  
1049 Flower Street  
Glendale, Ca 91201  
(818) 507-7116 (ph)

Extron Electronics  
**c/o Southland Technologies**  
8053 Vicker Street  
San Diego, Ca 92111  
(858) 694-0932 (ph)

(818) 507-7118 (fax)  
Contact: Linda Green  
[lgreen@hoffmanvideo.com](mailto:lgreen@hoffmanvideo.com)

Extron Electronics  
**c/o Presenation Products**  
**DBA: Spinitar**  
16751 Knott Avenue  
La Mirada, Ca 90638  
(800) 722-6444 (ph)  
(714) 367-2946 (fax)  
Contact: Gil Gomez  
[gilg@spinitar.com](mailto:gilg@spinitar.com)

Extron Electronics  
**c/o River City Communications Corp**  
643 West Stadium Lane  
Sacramento, Ca 94834  
(916) 576-8310 (ph)  
(916) 576-8332 (fax)  
Contact: Cheryl Polkinghorn  
[c.polkinghorn@rivercitycom.com](mailto:c.polkinghorn@rivercitycom.com)

Extron Electronics  
**c/o Spectrum Communications Cabling Services, Inc**  
226 North Lincoln Ave  
Corona, Ca 92882  
(951) 371-0549 (ph)  
(951) 270-3833 (fax)  
Contact: Charlynn Perry  
[csperry@spectrumccsi.com](mailto:csperry@spectrumccsi.com)

Extron Electronics  
**c/o High-Tech Electric**  
5888 E Teague  
Clovis, Ca 93619  
(559) 299-7152 (ph)  
(559) 299-3225 (fax)  
Contact: James Gulke  
[james@hightechelectric.biz](mailto:james@hightechelectric.biz)

### **Colorado**

Extron Electronics  
**c/o Interface Communications Company**  
6309 Monarch Park Place  
Longmont, CO 80503

(858) 694-0938 (fax)  
Contact: Dave Allen  
[dallen@southlandtechnology.com](mailto:dallen@southlandtechnology.com)

Extron Electronics  
**c/o Avidex**  
6100 Stewart Ave  
Fremont, Ca 94538  
(510) 279-7194 (ph)  
(510) 279-7101 (fax)  
Contact: Claudia Guerra  
[cguerra@avidexav.com](mailto:cguerra@avidexav.com)

Extron Electronics  
**c/o Decotech Systems, Inc**  
2151 Salvio Street, Suite 260  
Concord, Ca 94520  
(925) 288-9600 (ph)  
(925) 288-9603 (fax)  
Contact: Lisa Joubert  
[lisaj@decotech.com](mailto:lisaj@decotech.com)

(303) 530-4212 (ph)  
(303) 530-1625 (fax)  
Contact: Steven Slye  
[sslye@interface.cc](mailto:sslye@interface.cc)

## **Florida**

Extron Electronics  
**c/o United Data Technologies, Inc**  
8825 NW 21<sup>st</sup> Terrace  
Doral, Fl 33172  
(305) 882-0435 (ph)  
(305) 882-0436 (fax)  
Contact: Paula Euse  
[Paula.euse@udtonline.com](mailto:Paula.euse@udtonline.com)

## **Georgia**

Extron Electronics  
**c/o AT-NET Services, Inc**  
9625-D Southern Pine Blvd  
Charlotte, NC 28273  
(803) 462-4301 (ph)  
(803) 462-4319 (fax)  
Contact: George Holleman  
[George.holleman@at-net.net](mailto:George.holleman@at-net.net)

## **Iowa**

Extron Electronics  
**c/o Communication Innovators**  
Po Box 57037  
Pleasant Hill, IA 50317  
(515) 262-7686 (ph)  
(515) 262-7896 (fax)  
Contact: Chris Barr  
[cbarr@gotoci.com](mailto:cbarr@gotoci.com)

## **Maryland**

Extron Electronics  
**c/o Data Networks of America, Inc**  
309 International Circle, Suite 120

Hunt Valley, MD 21030  
(410) 823-3000 (ph)  
(410) 823-0132 (fax)  
Contact: Charlotte Metzger  
[cmetzger@datanetworks.com](mailto:cmetzger@datanetworks.com)

### **Massachusetts**

Extron Electronics  
**c/o York Telecom Corp**  
81 Corbett Way  
Eatontown, NJ 07724  
(732) 413-6000 (ph)  
(732) 413-6060 (fax)  
Contact: Rebecca Kane  
[rkane@yorktel.com](mailto:rkane@yorktel.com)

### **New Jersey**

Extron Electronics  
**c/o York Telecom Corp**  
81 Corbett Way  
Eatontown, NJ 07724  
(732) 413-6000 (ph)  
(732) 413-6060 (fax)  
Contact: Rebecca Kane  
[rkane@yorktel.com](mailto:rkane@yorktel.com)

Extron Electronics  
**c/o Total Video Products, Inc**  
414 Southgate Court  
Mickleton, NJ 08056  
(856) 423-7400 (ph)  
(856) 423-4747 (fax)  
Contact: Larry Gallner  
[lgallner@totalvideoproducts.com](mailto:lgallner@totalvideoproducts.com)

### **New York**

Extron Electronics  
**c/o Presentation Concepts**  
7243 State Fair Blvd  
Syracuse, NY 13209  
(315) 635-6226 (ph)  
(315) 635-7222 (fax)  
Contact: Kelly Larrivey  
[klarrivey@pccav.com](mailto:klarrivey@pccav.com)

Extron Electronics  
**c/o Real Time Services, Inc**  
452 West John Street  
Hicksville, NY 11801  
516-931-7144 (ph)  
516-931-2812 (fax)  
Contact: Carmen Vasquez  
[cvasquez@rtsav.com](mailto:cvasquez@rtsav.com)

Extron Electronics  
**c/o York Telecom Corp**  
81 Corbett Way  
Eatontown, NJ 07724  
(732) 413-6000 (ph)  
(732) 413-6060 (fax)

Contact: Rebecca Kane  
[rkane@yorktel.com](mailto:rkane@yorktel.com)

## **North Carolina**

Extron Electronics  
**c/o Camcor, Inc**  
Po Box 1899  
Burlington, NC 27216  
(800) 868-2462 (ph)  
(800) 298-1181 (fax)  
Contact: Rodney Bailey  
[jrbailey@camcor.com](mailto:jrbailey@camcor.com)

Extron Electronics  
**c/o AT-NET Services, Inc**  
9625-D Southern Pine Blvd  
Charlotte, NC 28273  
(803) 462-4301 (ph)  
(803) 462-4319 (fax)  
Contact: George Holleman  
[George.holleman@at-net.net](mailto:George.holleman@at-net.net)

## **Oregon**

Extron Electronics  
**c/o National Network Services of Oregon**  
302 Shelley Street, Suite 6  
Springfield, OR 97477  
(541) 726-9209 (ph)  
(541) 726-8929 (fax)  
Contact: Darin Housley  
[dhousley@nnsoregon.com](mailto:dhousley@nnsoregon.com)

## **Pennsylvania**

Extron Electronics  
**c/o Visual Sound Company**  
485 Parkway South  
Broomall, Pa 19008  
(610) 544-8700 (ph)  
(610) 544-3385 (fax)  
Contact: Ann Pfister  
[apfister@visualsound.com](mailto:apfister@visualsound.com)

Extron Electronics  
**c/o Haverford Systems**  
152 Robbins Road  
Downington, PA 193335  
(610) 518-2200 (ph)  
(610) 518-2201 (fax)  
Contact: Phil Shoop  
[Phil.shoop@haverford.com](mailto:Phil.shoop@haverford.com)

Extron Electronics  
**c/o JP Lilley & Son, Inc**  
2009 N. Third Street  
Harrisburg, PA 17102  
(717) 238-8123 (ph)  
(717) 238-9145 (fax)

Extron Electronics  
**c/o Lerro Corporation**  
905 Madison Ave  
Norristown, PA 19403  
(610) 650-4100 (ph)  
(610) 650-4110 (fax)

Contact: Daryl Swegar  
[sales.admin@jplilley.com](mailto:sales.admin@jplilley.com)

Contact: Darren Rosenblum  
[darrenr@lerro.com](mailto:darrenr@lerro.com)

Extron Electronics  
**c/o Applied Video Technologies**  
20 Liberty Blvd, Suite A14  
Malvern, PA 19355  
(610) 407-0776 (ph)  
(610) 407-0775 (fax)  
Contact: Jack Cary  
[jrcary@appliedvideo.com](mailto:jrcary@appliedvideo.com)

Extron Electronics  
**c/o Cenero**  
2587 Yellow Springs Road  
Malvern, PA 19355  
(610) 344-7004 (ph)  
(610) 344-7166 (fax)  
Contact: Rob Gilfillan  
[rgilfillan@cenero.com](mailto:rgilfillan@cenero.com)

Extron Electronics  
**c/o Rodata, Inc**  
1207 Muriel Street  
Pittsburgh, Pa 15203  
(412) 316-6000 (ph)  
(412) 391-2588 (fax)  
Contact: James Brown  
[jjbrown@rodata.com](mailto:jjbrown@rodata.com)

Extron Electronics  
**c/o Smart Solutions Technologies**  
704 Brownsville Road  
Pittsburgh, PA 15210  
(412) 390-0803 (ph)  
(412) 390-0824 (fax)  
Contact: Mitchell Schwartz  
[Mitchell@smarterguys.com](mailto:Mitchell@smarterguys.com)

Extron Electronics  
**c/o Centre Business**  
14779 Croghan Pike  
Mount Union, Pa 17066  
(814) 542-2588 (ph)  
(814) 542-9299 (fax)  
Contact: Kathy Porter  
[kporter@centrebpc.com](mailto:kporter@centrebpc.com)

Extron Electronics  
**c/o Advanced Audio Visual Sales**  
208 Carter Drive, Suite 7  
West Chester, Pa 19382  
(610) 696-7700 (ph)  
(610) 692-8421 (fax)  
Contact: Christa Bender  
[Christa.bender@AdvancedAV.com](mailto:Christa.bender@AdvancedAV.com)

Extron Electronics  
**c/o Total Video Products, Inc**  
414 Southgate Court  
Mickleton, NJ 08056  
(856) 423-7400 (ph)  
(856) 423-4747 (fax)  
Contact: Larry Gallner  
[lgallner@totalvideoproducts.com](mailto:lgallner@totalvideoproducts.com)

Extron Electronics  
**c/o Sage Technology Solutions**  
1040 West Main Street  
Mount Joy, Pa 17552  
(717) 653-6641 (ph)  
(717) 653-6651 (fax)  
Contact: Jim Van Fossen  
[jvanfossen@sagetechs.com](mailto:jvanfossen@sagetechs.com)

Extron Electronics  
**c/o Data Networks of America, Inc**  
309 International Circle, Suite 120  
Hunt Valley, MD 21030  
(410) 823-3000 (ph)

Extron Electronics  
**c/o Dobil Laboratories, Inc**  
727 Butler Street  
Pittsburgh, PA 15223  
(412) 782-3399 (ph)

(410) 823-0132 (fax)  
Contact: Charlotte Metzger  
[cmetzger@datanetworks.com](mailto:cmetzger@datanetworks.com)

(412) 781-2907 (fax)  
Contact: Donald Rosenberger  
[dr1@dobil.com](mailto:dr1@dobil.com)

Extron Electronics  
**c/o Accent Electronics Systems Integrators**  
98 Vanadium Road, Bldg D  
Bridgeville, PA 15017  
(412) 220-9700 (ph)  
(412) 220-7507 (fax)  
Contact: Paul Caruso  
[pcaruso@accentpgh.com](mailto:pcaruso@accentpgh.com)

Extron Electronics  
**c/o IPLogic, Inc**  
100 Allegheny Drive, Suite 202  
Warrendale, PA 15086  
(724) 779-7250 (ph)  
(724) 779-7260 (fax)  
Contact: Lawrence Luba  
[lluba@iplogic.com](mailto:lluba@iplogic.com)

Extron Electronics  
**c/o Micro Technology Groupe, Inc**  
200 Rittenhouse Circle, Unit 3 West  
Bristol, PA 19007  
(215) 788-6811 (ph)  
(215) 788-1766 (fax)  
Contact: Steve Katsman  
[Steve@mtgroupe.com](mailto:Steve@mtgroupe.com)

Extron Electronics  
**c/o ASCC, Inc**  
130 Wisconsin Ave  
Cranberry Township, PA 16066  
(724) 772-2722 (ph)  
(724) 776-9056 (fax)  
Contact: Jeff Behr  
[behrjl@ascinc.com](mailto:behrjl@ascinc.com)

## **South Carolina**

Extron Electronics  
**c/o AT-NET Services, Inc**  
9625-D Southern Pine Blvd  
Charlotte, NC 28273  
(803) 462-4301 (ph)  
(803) 462-4319 (fax)  
Contact: George Holleman  
[George.holleman@at-net.net](mailto:George.holleman@at-net.net)

## **Tennessee**

Extron Electronics  
**c/o AT-NET Services, Inc**  
9625-D Southern Pine Blvd  
Charlotte, NC 28273  
(803) 462-4301 (ph)

(803) 462-4319 (fax)  
Contact: George Holleman  
[George.holleman@at-net.net](mailto:George.holleman@at-net.net)

## **Virginia**

Extron Electronics  
**c/o Virginia Integrated Communication (Vicom)**  
5361 Cleveland Street  
Virginia Beach, VA 23462  
(757) 490-7777 (ph)  
(757) 499-3394 (fax)  
Contact: Ron Hughes  
[rhughes@vicom-corp.com](mailto:rhughes@vicom-corp.com)

## **Washington**

Extron Electronics  
**c/o Electrocom**  
6815 216<sup>th</sup> Street SW  
Lynnwood, WA 98036-7363  
(425) 774-6600 (ph)  
(425) 771-7110 (fax)  
Contact: Craig Hess  
[craigh@electrocom.us](mailto:craigh@electrocom.us)

Extron Electronics  
**c/o EVCO Sound & Electronics**  
3511 E Trent Ave  
Spokane, WA 99202  
(509) 535-8718 (ph)  
(509) 534-2795 (fax)  
Contact: Kevin Bauer  
[kdbauer@evcosound.com](mailto:kdbauer@evcosound.com)

Please contact [salescontracts@extron.com](mailto:salescontracts@extron.com) if your state is not listed: