



Vendor Contacts and Ordering Instructions

All PEPPM orders should be faxed to PEPPM at **800-636-3779** or placed online through Epylon eCommerce.

Product Line: Total Traffic Control

Lightspeed Systems Contact Information:

Lightspeed Systems
1800 19th Street
Bakersfield, CA 93301
661-716-7600
661-716-8600 fax

Pricing, Availability:

Cynthia Massey Cynthia@lightspeedsystems.com

Sales:

Michael Boggess michael@lightspeedsystems.com

Placing an Order via Fax:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1. For volume discounts, please contact Lightspeed or listed partners under PEPPM.
3. Address the orders to:

Lightspeed Systems
1800 19th Street
Bakersfield, CA 93301
Attn: Cynthia Massey
Cynthia@lightspeedsystems.com
661-431-1647 direct

OR if using resellers:

Select one of the authorized resellers listed below and address the orders to:

Lightspeed Systems
c/o (Selected Reseller Name)
Reseller Address

4. All quotes and orders should state "As per PEPPM 2010."
5. Fax the completed order to **800-636-3779**.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.

- c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
- d. Your order will be archived for audit support.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts_Ship-to Addresses.

1. Login to Epylon at www.epylon.com.
2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - b. Select **Lightspeed Systems** from the Vendor (Awardee) list.
 - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by using the checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
 - a. The PEPPM contract will automatically be referenced in your PO.
 - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.
 - d. Your order will be archived for audit support.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.

Reseller Listing

Orders may not be faxed directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779) or Epylon eCommerce to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

Lightspeed Systems

c/o (eplus, Inc.)
130 Futura Drive
Pottstown, Pa 19464
Melissa Dawson
Mdawson@eplus.com
(610) 495-7800

Lightspeed Systems

c/o (Classic Networking, Inc.)

P.O. Box 1055
Mechanicsburg, Pa 17055
Jason Reed
Jason.reed@classicnw.com
717-737-8586

Lightspeed Systems
c/o (Prsimworks)
520 Hershey Road
Hummelstown, Pa 17036
Dave Piccirillo
dpiccirillo@prismworks.net
866-403-7300 x111

Lightspeed Systems
c/o IS Defender
P.O Box 4203
Annapolis, MD 21403
800-593-7570
Trey Nguyen
treynguyen@isdefender.com

Lightspeed Systems
c/o Data Networks
309 International Circle, Suite 120
Hunt Valley, MD 21030
(410) 823-3000
Charlotte Metzger
cmetzger@datanetworks.com

In the body of the purchase order, please include the following language:
"As per PEPPM 2010"