



Vendor Contacts and Ordering Instructions

All PEPPM orders should be faxed to PEPPM at **800-636-3779** or placed online through Epylon eCommerce.

Product Line: Mitel Networks

Introduction

Mitel Networks has one of the largest installed Telephone System (PBX) base in North America, Mitel Networks is leading the evolution towards a new form of communications convergence for the user. Schools are now provided with an elegant migration path that protects their existing communications investments. Mitel provides schools with systems and applications that deliver improved productivity, efficiency, and cost savings.

Mitel Networks Contact information:

Ed Neroda
Government Account Manager – Eastern Region
Mitel Networks, Inc.
3 Park Avenue, 31st Floor
New York, NY 10016
Ph: 212-798-1836
Fax: 212-779-2267
Email: ed_neroda@mitel.com

Placing an Order via Fax:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1. Quotes for volume discounts can be obtained by contacting Ed Neroda at 212-798-1836. Address the orders to:

Mitel Networks, Inc.
3 Park Avenue, 31st Floor
New York, NY 10016

Or if using resellers:

Select one of the authorized resellers listed below and address the orders to:
Mitel Networks, Inc.
c/o (Selected Reseller Name)
Reseller Address

3. All quotes and orders should state "As per PEPPM 2010."
4. Fax the completed order to **800-636-3779**.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts_Ship-to Addresses.

1. Login to Epylon at www.epylon.com.
2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - b. Select **Mitel Networks** from the Vendor (Awardee) list.
 - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by using the checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
 - a. The PEPPM contract will automatically be referenced in your PO.
 - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.
 - d. Your order will be archived for audit support.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.

Reseller Listing

Orders may not be faxed directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779) or Epylon eCommerce to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

Mitel Networks, Inc.
c/o (Selected Reseller Name)
Reseller Address

In the body of the purchase order, please include the following language:
"As per PEPPM 2010"

PENNSYLVANIA

Mitel Networks
c/o Advanticom, Inc.
46 South Linden Street, Suite A
Duquesne, PA 15110
Contact: Brian Conboy
(412)-385-5222

Mitel Networks
c/o eComm
1866 Colonial Village Lane, Suite 112
Lancaster, PA 17605-0427
Contact: Harry Warren
(717)-431-7150

Mitel Networks
c/o Electronic Communication Systems
10464 Route 6 North
Albion, PA 16401
Contact: Dale Sherman
(814)-756-5790

Mitel Networks
c/o Mitel Technologies
10 Olde Springs Lane
Cherry Hill, NJ 08034
Contact: Ed Blanchard
(856)-667-9591

Mitel Networks
c/o Pathcom Inc.
40 Lloyd Avenue, Suite 106
Malvern, PA 19355
Contact : Bob Gannon
(610)-640-3724

Mitel Networks
c/o VOIP Networks (formerly Worldwide Telecom)
1951 Old Cuthbert Road, Suite 206
Cherry Hill, NJ 08034
Contact: Mark Mowad
(856)-795-4500

Mitel Networks
c/o Watson Communications
489 Shoemaker Road, Suite 111
King of Prussia, PA 19406
Contact: Leonard Balk
(610)-631-5454

Mitel Networks
c/o CENet Solutions
1003 Egypt Road
Oaks, PA 19456
Contact: Marj Vance
(610) 415-6300 X2013

Mitel Networks
c/o Contrast Communications, LLC
418 Chestnut Street
Mifflinburg, PA 17844
Contact: John Uehling
(570)-966-1515

Mitel Networks
c/o Converged Communications Solutions, LLC.
1605 Valley Center Parkway, Ste. 250
Bethlehem, PA 18017
Contact: Chris Jones
(610)332-4262

ILLINOIS

Mitel Networks
c/o Telcom Innovations Group
125 North Prospect Avenue
Itasca, IL 60143
Contact: Randy Borchardt
(630)-616-4225