

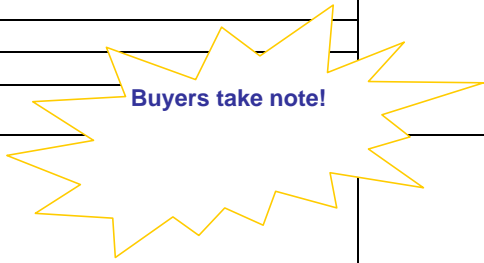


Pricelist Template Form

Effective January 1, 2010

Official Vendor Line-Item Price Submission Form

Product Line:	Mobotix				
Awarded Vendor:	APP-TECHS CORPORATION			Please refer to the Vendor's Ordering Instructions for details on Awarded Vendor and any Authorized Resellers	
Product Description:	Video Surveillance System Software				



Prices are listed for a quantity of 1. For volume discounts contact vendor for a quote or use Epylon's Spot Price Checker feature

Fax Purchase Orders to 800-636-3779 or by using Epylon eCommerce at www.epylon.com. PEPPM bid protected orders can NOT be placed directly with a vendor.

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	ManufacturerName	ManufacturerSKU
M12D VGA Cameras (480 lines) Dual Lens, In/Outdoor (IP65)						
MX-M12D-IT-D43D135	DualNight M12	Camera, Dual lens, 480 line resolution camera with 2 color (day) sensors including 1x43mm Wide angle + 1x135mm Tele lenses	\$ 1,084.07	each	Mobotix	MBX-0001
MX-M12D-IT-DNight-D43N43	DualNight M12	Dual lens, 480 line resolution Camera, camera with 1 color (day) & 1 B&W (low light) sensors including 2x43mm Wide Angle lenses	\$ 1,084.07	each	Mobotix	MBX-0002
MX-M12D-IT-DNight-D135N135	DualNight M12	Dual lens, 480 line resolution Camera, with 1 color (day) & 1 B&W (low light) sensors including 2x135mm Tele lenses	\$ 1,084.07	each	Mobotix	MBX-0003
M12D Megapixel Night Cameras (960 lines) Dual Lens, In/Outdoor (IP65)						
MX-M12D-SEC-N22N43	DualNight M12	Camera, Dual lens, 960 line resolution camera with 2 B&W (low light) sensors including 1x22mm Super Wide + 1x43mm Wide Angle lenses	\$ 1,398.09	each	Mobotix	MBX-0004

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MX-M12D-SEC-N22N135	DualNight M12	Camera, Dual lens, 960 line resolution camera with 2 B&W (low light) sensors including 1x22mm Super Wide Angle + 1x135mm Tele lenses	\$ 1,398.09	each	Mobotix	MBX-0005
MX-M12D-SEC-N43N135	DualNight M12	Camera, Dual lens, 960 line resolution camera with 2 B&W (low light) sensors including 1x43mm Wide Angle + 1x135mm Tele lenses	\$ 1,310.60	each	Mobotix	MBX-0006
<u>M12D Megapixel Day/Night Cameras (1536/960 lines) Dual Lens, In/Outdoor (IP65)</u>				each	Mobotix	
MX-M12D-SEC-D22N22	DualNight M12	Camera, Dual lens, 1536 line resolution camera with 1 color (day) & 1 B&W (low light) sensors including 2x22mm Super Wide Angle lenses	\$ 1,398.09	each	Mobotix	MBX-0007
MX-M12D-SEC-D22D43	DualNight M12	Camera, Dual lens, 1536 line resolution camera with 2 B&W (low light) sensors including 1x22mm Super Wide + 1x43mm Wide Angle lenses	\$ 1,398.09	each	Mobotix	MBX-0008
MX-M12D-SEC-D43N43	DualNight M12	Camera, Dual lens, 1536 line resolution camera with 1 color (day) & 1 B&W (low light) sensors including 2x43mm Wide Angle lenses	\$ 1,310.60	each	Mobotix	MBX-0009
MX-M12D-SEC-D135N135	DualNight M12	Camera, Dual lens, 1536 line resolution camera with 1 color (day) & 1 B&W (low light) sensors including 2x135mm Tele lenses	\$ 1,310.60	each	Mobotix	MBX-0010
MX-M12D-SEC-D22D135	DualNight M12	Camera, Dual lens, 1536 line resolution camera with 2 color (day) sensors including 1x22 + 1x135mm Tele lenses	\$ 1,398.09	each	Mobotix	MBX-0011
<u>M12M Megapixel Cameras (960 lines) Mono Lens, In/Outdoor (IP65)</u>				each	Mobotix	
MX-M12M-WEB-D43	DualNight M12	Camera, Mono lens, 1536 line resolution with color (day) sensor including 43mm Wide Angle lens	\$ 948.00	each	Mobotix	MBX-0012
<u>M12 With Long Pass Filter for Number Plate Recognition</u>				each	Mobotix	
MX-M12D-SEC-N43 LPF	DualNight M12	Camera, Dual 43mm Telephoto Lenses with special Long Pass Filter which eliminates the light below 680nm (Special Order)	\$ 1,748.05	each	Mobotix	MBX-0013
MX-M12D-SEC-N135 LPF	DualNight M12	Camera, Dual 135mm Telephoto Lenses with special Long Pass Filter which eliminates the light below 680nm (Special Order)	\$ 1,748.05	each	Mobotix	MBX-0014
<u>M12 With Internal Flash Recording</u>				each	Mobotix	

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	ManufacturerName	ManufacturerSKU
MX-M12D-SEC-R8	DualNight M12	Camera, 8GB CF-Card Installed. Specify sensor type I.E Day/Night, Day/Day, Night/Night. Resolution up to 2048x1536.** For highest resolution you must have a day sensor.	\$ 1,616.82	each	Mobotix	MBX-0015
MX-M12D-SEC-R8 (Dual 22mm lenses)	DualNight M12	Camera, 8GB CF-Card Installed. Specify sensor type I.E Day/Night, Day/Day, Night/Night. Resolution up to 2048x1536. **For highest resolution you must have a day sensor.	\$ 1,704.31	each	Mobotix	MBX-0016
M12-DevKit Megapixel Cameras (960 lines)				each	Mobotix	
MX-M12-DevKit-Board	DualNight M12	Camera, M12-Board incl. Audio module and Secure Firmware to connect up to 2 camera lenses via flat cable (flat cables, camera modules and lenses not included in price)	\$ 999.14	each	Mobotix	MBX-0017
Accessories for M12-DevKit Cameras:				each	Mobotix	
MX-M12-DevKit-D22	DualNight M12	Lens, Color (day) sensor module with 22mm Super Wide Angle lens**1536 Lines Resolution	\$ 155.73	each	Mobotix	MBX-0018
MX-M12-DevKit-D43	DualNight M12	Lens, Color (day) sensor module with 43mm Wide Angle lens**1536 Lines Resolution	\$ 155.73	each	Mobotix	MBX-0019
MX-M12-DevKit-D135	DualNight M12	Lens, Color (day) sensor module with 135mm Tele lens**1536 Lines Resolution	\$ 155.73	each	Mobotix	MBX-0020
MX-M12-DevKit-N22	DualNight M12	Lens, B&W (low light) sensor module with 22mm Super Wide Angle lens	\$ 155.73	each	Mobotix	MBX-0021
MX-M12-DevKit-N43	DualNight M12	Lens, B&W (low light) sensor module with 43mm Wide Angle lens	\$ 155.73	each	Mobotix	MBX-0022
MX-M12-DevKit-N135	DualNight M12	Lens, B&W (low light) sensor module with 135mm Tele lens	\$ 155.73	each	Mobotix	MBX-0023
Accessories for M12 Outdoor Cameras				each	Mobotix	
MX-WH-SecureFlex	Ceiling Mount	SecureFlex Wall and Ceiling Mount with two flexible joints and cable protection for M10/M12 cameras.	\$ 59.49	each	Mobotix	MBX-0024
MX-MH-SecureFlex	Mount	Pole and Corner Mount for M10/M12/M22 cameras.	\$ 111.99	each	Mobotix	MBX-0025
CamIO Accessories for M12 and M22 cameras:				each	Mobotix	
MX-CAMIO-PoE	CamIO Extens Mod	2 input contacts, 2 output contacts, one audio line-in and an amplified audio output channel	\$ 348.21	each	Mobotix	MBX-0026
MX-CAMIO-AC-115	CamIO Extens Mod	powered w/ integrated power supply 2 input contacts, 2 output contacts, one audio line -in and an amplified audio output	\$ 435.70	each	Mobotix	MBX-0027

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MX-CAMIO-ACPLUS-115	CamIO Extens Mod	Features of CAMIO-AC plus additional reliability for the camera functionalities in case of power loss	\$ 523.19	each	Mobotix	MBX-0028
MX-CAMIO-OPT-M22	CamIO Extens Mod	Interface Cable	\$ 33.25	each	Mobotix	MBX-0029
MX-CAMIO-OPT-M12	CamIO Extens Mod	Interface Cable	\$ 33.25	each	Mobotix	MBX-0030
D12Di Fixed-Dome VGA Cameras (480 lines) Dual Lens, Indoor (IP54)				each	Mobotix	
MX-D12Di-IT	DualDome D12	480 line resolution, dual lens Fixed Dome camera ** lens modules sold seperately	\$ 761.93	each	Mobotix	MBX-0031
D12Di Fixed-Dome Daylight Megapixel Cameras (1536/960 lines) Dual Lens, Indoor (IP54)				each	Mobotix	
MX-D12Di-SEC	DualDome D12	Up to 1536 line resolution, dual lens Fixed Dome camera ** lens modules sold seperately	\$ 955.39	each	Mobotix	MBX-0032
MX-D12Di-SEC-180	DualDome D12	180 Degree Camera with option of 2 day sensors [(1) - 2048x1536 Resolution or (2)- 1280x960] or 2 night sensors 1280x960 Lines Resolution	\$ 1,266.86	each	Mobotix	MBX-0033
Lens Modules for D12Di Cameras				each	Mobotix	
MX-D12 MODULE-D22	D22	Lens, Day Sensor Module with 22mm Super Wide Angle Lens **1536 Lines Resolution	\$ 155.73	each	Mobotix	MBX-0034
MX-D12 MODULE- D32	D32	Lens, Day Sensor Module with 32mm Wide Angle Lens **1536 Lines Resolution	\$ 155.73	each	Mobotix	MBX-0035
MX-D12 MODULE-D43	D43	Lens, Day Sensor Module with 43mm Wide Angle Lens **1536 Lines Resolution	\$ 155.73	each	Mobotix	MBX-0036
MX-D12 MODULE-D65	D65	Lens, Day Sensor Module with 65mm Telephoto Lens **1536 Lines Resolution	\$ 155.73	each	Mobotix	MBX-0037
MX-D12 MODULE-D135	D135	Lens, Day Sensor Module with 135mm Telephoto Lens **1536 Lines Resolution	\$ 155.73	each	Mobotix	MBX-0038
MX-D12 MODULE-N22	N22	Lens, Night Sensor Module with 22mm Super Wide Angle Lens **960 Lines Resolution	\$ 155.73	each	Mobotix	MBX-0039
MX-D12 MODULE-N32	N32	Lens, Night Sensor Module with 32mm Wide Angle Lens **960 Lines Resolution	\$ 155.73	each	Mobotix	MBX-0040
MX-D12 MODULE-N43	N43	Lens, Night Sensor Module with 43mm Wide Angle Lens **960 Lines Resolution	\$ 155.73	each	Mobotix	MBX-0041
MX-D12 MODULE-N65	N65	Lens, Night Sensor Module with 65mm Telephoto Lens **960 Lines Resolution	\$ 155.73	each	Mobotix	MBX-0042
MX-D12 MODULE-N135	N135	Lens, Night Sensor Module with 135mm Telephoto Lens **960 Lines Resolution	\$ 155.73	each	Mobotix	MBX-0043
D12Di-with Internal Flash Recording				each	Mobotix	
MX-D12Di-SEC-R8		Camera, 8GB CF-Card Installed. ** lens modules sold seperately	\$ 1,261.61	each	Mobotix	MBX-0044
Accessories for D12 cameras:				each	Mobotix	MBX-0045

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MX-WH-Dome		Outdoor wall mount for D12 cameras. IP65 weather rated.	\$ 148.00	each	Mobotix	MBX-0046
MX-MH-Dome		Pole and Corner Mount for D12 cameras.	\$ 148.00	each	Mobotix	MBX-0047
MX-D12-Vandal		Reinforced dome)3mm Polyc.) Stainless steel vandalism ring (matt, Polished, white, silver & black powder-coated)	\$ 248.00	each	Mobotix	MBX-0048
Indoor V12 Vandalism Megapixel Cameras (1536/960 lines)				each	Mobotix	
MX-V12M-Sec-D**	Vandalism V12	1536 line resolution, mono lens vandal proof camera with single color (day) sensor & special NPR-2 power supply ** please specify lens type 22mm Super Wide Angle or 43mm Wide Angle lens	\$ 2,447.97	each	Mobotix	MBX-0049
MX-V12M-Sec-N**	Vandalism V12	960 line resolution, mono lens vandal proof camera with single B&W (low light) sensor & special NPR-2 pwr. sup. ** please specify lens type 22mm Super Wide Angle or 43mm Wide Angle lens	\$ 2,447.97	each	Mobotix	MBX-0050
MX-V12D-Sec-D**D**	Vandalism V12	1536 line resolution, Dual lens vandal proof camera with 2 color (day) sensors & special NPR-2 power supply ** please specify lens type 22mm Super Wide Angle or 43mm Wide Angle lens	\$ 2,535.46	each	Mobotix	MBX-0051
MX-V12D-Sec-N**N**	Vandalism V12	960 line resolution, Dual lens vandal proof camera with 2 B & W sensors & special NPR-2 power supply ** please specify lens type 22mm Super Wide Angle or 43mm Wide Angle lens	\$ 2,535.46	each	Mobotix	MBX-0052
MX-V12D-Sec-D**N**	Vandalism V12	1536/960 line resolution, Dual lens vandal-proof camera with 1 color (day) & 1 B&W (low light) sensors & special NPR-2 power supply ** please specify lens type 22mm Super Wide Angle or 43mm Wide Angle lens	\$ 2,535.46	each	Mobotix	MBX-0053
M22M VGA Resolution Cameras (480 lines) Mono Lens, In/Outdoor (IP65)				each	Mobotix	
MX-M22M-IT-D22	Allround M22	Camera, Mono lens, 480 line resolution camera with color (day) sensor including 22mm Super Wide Angle lens (32mm Wide Angle, 43mm Wide Angle, 65mmTele & 135mm Tele lenses sold separately)	\$ 722.11	each	Mobotix	MBX-0054

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MX-M22M-IT-N22	Allround M22	Camera, Mono lens, 480 line resolution camera with B&W (low-light) sensor including 22mm Super Wide Angle lens (32mm Wide Angle, 43mm Wide Angle, 65mmTele & 135mm Tele lenses sold separately)	\$ 722.11	each	Mobotix	MBX-0055
M22 Megapixel Cameras (1536/960 lines) Mono Lens, In/Outdoor (IP65)				each	Mobotix	
MX-M22M-SEC-D**	Allround M22	Camera, Mono lens, 1536 line resolution camera with color (day) sensor including lens ** please specify lens type 22, 32, 43, 65 or 135mm	\$ 873.15	each	Mobotix	MBX-0056
MX-M22M-SEC-N**	Allround M22	Camera, Mono lens, 960 line resolution camera with B&W (low light) sensor including lens ** please specify lens type 22, 32, 43, 65 or 135mm	\$ 873.15	each	Mobotix	MBX-0057
MX-M22M-SEC-D-CSVario	Allround M22	Camera, Mono lens 1536 line Camera, resolution camera with color (day) sensor including CS mount 24-54mm vario lens	\$ 1,223.11	each	Mobotix	MBX-0058
MX-M22M-SEC-N-CSVario	Allround M22	Mono lens 960 line resolution camera with B&W (low light) sensor including CS mount 24-54mm vario lens	\$ 1,223.11	each	Mobotix	MBX-0059
M22 Megapixel Cameras (1536/960 lines) Mono Lens, In/Outdoor (IP65) with Internal Flash Recording				each	Mobotix	
MX-M22M-SEC-R8	Allround M22	8GB CF-Card Installed. Must Specify Sensor Type Day or Night. Day will have 1536 Lines Resolution. Night will have 960 Lines Resolution. ** please specify lens type 22, 32, 43, 65 or 135mm	\$ 1,135.62	each	Mobotix	MBX-0060
D24Mi VGA Resolution Camera (480 lines) Mono Lens, Indoor (IP65)				each	Mobotix	
MX-D24Mi-Basic-D22	MonoDome D24	Camera, Mono lens, 480 line resolution camera with color (day) sensor including 22mm Super Wide Angle lens	\$ 615.54	each	Mobotix	MBX-0061
D24M VGA Resolution Camera (480 lines) Mono Lens, In/Outdoor (IP65)				each	Mobotix	
MX-D24M-IT-D22	MonoDome D24	Camera, Mono lens, 480 line Camera, resolution camera with color (day) sensor including 22mm Super Wide Angle lens with ceiling mount.	\$ 676.87	each	Mobotix	MBX-0062
MX-D24M-IT-Night	MonoDome D24	Mono lens, 480 line resolution camera with BW (night) sensor including 22mm Super Wide Angle lens with ceiling mount.	\$ 676.87	each	Mobotix	MBX-0063
D24M Megapixel Resolution Camera (1536/960 lines) Mono Lens, In/Outdoor (IP65)				each	Mobotix	

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MX-D24M-SEC-D**	MonoDome D24	Camera, Mono lens, 1536 line resolution camera with color (day) sensor including specified lens with ceiling mount. 22mm, 32mm, 43mm, 65mm, 135mm	\$ 829.41	each	Mobotix	MBX-0064
MX-D24M-SEC-N**	MonoDome D24	Camera, Mono lens, 960 line resolution camera with BW (night) sensor including specified lens with ceiling mount. 22mm, 32mm, 43mm, 65mm, 135mm	\$ 829.41	each	Mobotix	MBX-0065
Q24M Hemispheric 360 Camera				each	Mobotix	
MX-Q24Mi-Basic	Hemispheric Q24	Camera, Hemispheric 360 degree Lens, 480 Line resolution camera with color (day) Sensor	\$ 663.03	each	Mobotix	MBX-0066
MX-Q24M-SEC	Hemispheric Q25	Camera, Hemispheric 360 degree Lens, 1536 Line resolution camera with color (day) Sensor	\$ 873.15	each	Mobotix	MBX-0067
M22M & D24M Lens Options				each	Mobotix	
MX-OPT14-L22	L22	Lens, Super Wide angle lens 22mm (90° x 67°)	\$ 85.74	each	Mobotix	MBX-0068
MX-OPT14-L32	L32	Lens, Wide-angle lens 32mm (60° x 45°)	\$ 85.74	each	Mobotix	MBX-0069
MX-OPT14-L43	L43	Lens, Wide-angle lens 43mm (45° x 34°)	\$ 85.74	each	Mobotix	MBX-0070
MX-OPT14-L65	L65	Lens, Tele lens 65mm (31° x 23°)	\$ 85.74	each	Mobotix	MBX-0071
MX-OPT14-L135	L135	Lens, Tele lens 135mm (15° x 11°)	\$ 85.74	each	Mobotix	MBX-0072
Accessories for D24M & Q24M Cameras				each	Mobotix	
MX-D24M-Vandal-ESMA, ESPO, PUGR, PUBL, PUWH	Vandalism Set	Reinforced Dome (3mm Polyc.) Stainless steel vandalism ring (matt, polished or white, grey, black powder-coated)	\$ 129.49	each	Mobotix	MBX-0073
MX-D24M-OPT-AP	On-wall mount	On-wall mount incl. mounting parts. Concealed cabling	\$ 129.49	each	Mobotix	MBX-0074
MX-OPT-AP-10DEG	On-wall mount	On Wall Set 10 Degree	\$ 129.49	each	Mobotix	MBX-0075
MX-D24M-OPT-IC	In-ceiling mount	In-ceiling set incl. mounting parts. Concealed camera positioning	\$ 148.00	each	Mobotix	MBX-0076
MX-D24M-OPT-MH		Pole Mount. 3mm Stainless steel, powder-coated. Pole Diam: 60 - 180mm/2.4-7.1in. Incl. mounting supplies.	\$ 148.00	each	Mobotix	MBX-0077
MX-D24M-OPT-WH		Wall Mount. Weather protection (IP65) for D22. Covers RJ45 wall outlets. Space for expansion modules(WiFi)	\$ 148.00	each	Mobotix	MBX-0078
External Input Output for M22, D22, M12 and D12 Accessories Available May 2008				each	Mobotix	MBX-0079
MX-ExtIO	ExtIO	Each with 2 in0-out contacts 8-24V; Microphone with adjustable volume control, speaker & status LEDs; USB interface; Temperature sensor 2 buttons	\$ 298.00	each	Mobotix	MBX-0080
Power Injector Accessories for M12, M12-DevKit, M22, D22 and D12 cameras:				each	Mobotix	
MX-NPA-3-RJ		Network-Power-Adaptor with RJ45	\$ 89.00	each	Mobotix	MBX-0081

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MX-SNT-US01-30-RJ		US-plug Power Supply with RJ45 (30VDC)	\$ 25.00	each	Mobotix	MBX-0082
MX-NPA-SET-US		Network Power Adaptor and Power Supply bundle, US plug	\$ 98.00	each	Mobotix	MBX-0083
MX-NPR-4	Pwr Supply	Network-Power-Supply 4 Cameras (30VDC)	\$ 348.21	each	Mobotix	MBX-0084
MX-NPR-8	Power Rack	19" Network-Power-Rack 8 Cameras (30VDC)	\$ 873.15	each	Mobotix	MBX-0085
MX-NPR-20	Power Rack	19" Network-Power-Rack 20 Cameras (30VDC)	\$ 1,310.60	each	Mobotix	MBX-0086