



## Vendor Contacts and Ordering Instructions

All PEPPM orders should be faxed to PEPPM at **800-636-3779** or placed online through Epylon eCommerce.

**Product Line: Samsung Digital Presenters**

### Introduction

Samsung Opto-Electronics is a leading manufacturer of high quality, easy-to-use analog and digital presenters (document cameras) for schools and business. We offer a wide selection of models to suit your needs with innovative features, high image quality, at affordable prices.

#### For Sales Information Please Contact:

**Richard Bellomy**  
**National Sales Manager**  
**Samsung Opto-Electronics**  
**20841 Porter Ranch Road**  
**Trabuco Canyon, CA 92679**  
**Toll Free: 800-762-7746, Ext. 506**  
**Direct: 949-709-0696**  
**Fax: 949-709-0702**  
[r.bellomy@cox.net](mailto:r.bellomy@cox.net)

### Placing an Order via Fax:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1. For volume discounts contact vendor for a quote or use Epylon's Spot Price Checker feature.
3. Select one of the authorized resellers listed below and address the orders to:  
Samsung Opto-Electronics, Inc.  
c/o (Selected Reseller Name)  
Reseller Address
4. All quotes and orders should state "As per PEPPM 2010."
5. Fax the completed order to **800-636-3779**.
  - a. Your order will be reviewed and edited by PEPPM Staff.
  - b. You will be contacted to make any necessary corrections.
  - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
  - d. Your order will be archived for audit support.

## Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile\_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts\_Ship-to Addresses.

1. Login to Epylon at [www.epylon.com](http://www.epylon.com).
2. Click on the Contracts tab.
  - a. Choose between a "line item" or "contracts" search.
  - b. Select **Samsung Opto-Electronics** from the Vendor (Awardee) list.
  - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by using the checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
  - a. The PEPPM contract will automatically be referenced in your PO.
  - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
  - c. The order will immediately be viewable by the vendor.
  - d. Your order will be archived for audit support.

For any assistance using Epylon, contact [service@epylon.com](mailto:service@epylon.com) or call 888-211-7438.

## Reseller Listing

Orders may not be faxed directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779) or Epylon eCommerce to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

**Samsung Opto-Electronics, Inc.**

c/o Advanced AV  
Atten: Jill Armand  
208 Carter Drive  
West Chester, PA 19382  
610-431-6141  
[jill.armand@advancedav.com](mailto:jill.armand@advancedav.com)

**Samsung Opto-Electronics, Inc.**

c/o Audio Visual Innovations  
Attn: Jeffery Hapke  
2350 Eldo Road, Suite B  
Monroeville, PA 15146  
866-847-5186  
[jhapke@aviinc.com](mailto:jhapke@aviinc.com)

**Samsung Opto-Electronics, Inc.**

c/o Cenero, LLC  
Attn: Rob Gilfillan  
2587 Yellow Springs Road  
Malvern, PA 19355  
610-344-7007  
[rgilfillan@cenero.com](mailto:rgilfillan@cenero.com)

**Samsung Opto-Electronics, Inc.**

c/o Communication Systems, Inc.  
Attn: Emily Root  
415 North Third Street  
Allentown, PA 18102  
866-721-1200  
[eroot@systemsbycsi.com](mailto:eroot@systemsbycsi.com)

**Samsung Opto-Electronics, Inc.**

c/o Dobil Laboratories, Inc.  
Attn: John Williams  
727 Butler Street  
Pittsburgh, PA 15223  
412-782-3399  
[johnw@dobil.com](mailto:johnw@dobil.com)

**Samsung Opto-Electronics, Inc.**

c/o Haverford Systems, Inc. / Western PA  
Attn: Bill Wohlfarth  
323 Millet Lane  
Pittsburgh, PA 15236  
412-381-9655  
[b.wohlfarth@adelphia.net](mailto:b.wohlfarth@adelphia.net)

**Samsung Opto-Electronics, Inc.**

c/o Haverford Systems, Inc. / Eastern PA  
Attn: Phil Shoop  
152 Robbins Road  
Downingtown, PA 19335  
800-486-5276  
[phil.shoop@haverford.com](mailto:phil.shoop@haverford.com)

**Samsung Opto-Electronics, Inc.**

c/o IMS Audio Visual  
Attn: Bob Lobascio  
200 Racoosin Drive Suite 110  
Aston, PA 19014-1572  
610-361-1870  
[blobascio@ims-av.com](mailto:blobascio@ims-av.com)

**Samsung Opto-Electronics, Inc.**

c/o Sage Technologies Solutions  
Attn: Mark Showers  
1040 West Main Street  
Mount Joy, PA 17552  
717-653-6641  
[mshowers@sagetechs.com](mailto:mshowers@sagetechs.com)

**Samsung Opto-Electronics, Inc.**

c/o Stanley Security Solutions

Attn: John Boyle

501 Parkway View Drive

Pittsburgh PA 15205

412-494-0700

[jboyle@stanleyworks.com](mailto:jboyle@stanleyworks.com)

**Samsung Opto-Electronics, Inc.**

c/o Total Video Products

Attn: Lenny Digangi

414 Southgate Court

Mickleton NJ 08056

800-447-0920

[ldigangi@totalvideoproducts.com](mailto:ldigangi@totalvideoproducts.com)

**Samsung Opto-Electronics, Inc.**

c/o Vistacom

Attn: Steve Sedor

1902 Vultee Street

Allentown, PA 18103-2998

800-747-0459

[ssedor@vistacominc.com](mailto:ssedor@vistacominc.com)

**Samsung Opto-Electronics, Inc.**

c/o Visual Sound

Attn: Ann Pfister

485 Park Way

Broomall, PA 19008

610-690-1338

[apfister@visualsound.com](mailto:apfister@visualsound.com)

In the body of the purchase order, please include the following language:

"As per PEPPM 2010"