



Vendor Contacts and Ordering Instructions

All PEPPM orders should be faxed to PEPPM at **800-636-3779** or placed online through Epylon eCommerce.

Product Line: SMC Networks

Introduction

As a recognized industry leader for over 30 years, SMC Networks has pioneered high-quality, standards-based connectivity and Internet access solutions. The company leverages its global manufacturing resources and strategic relationships with technology innovators to bring to market a growing range of affordable, leading-edge networking and connectivity solutions.

SMC Networks designs, produces, markets and services innovative high quality wired and wireless LAN solutions for education, government, small businesses and enterprises, at an affordable cost of ownership.

Michael Boissiere
Outside Sales
703-862-4068- Phone
949-502-3415- Fax
Mike.boissiere@smc.com

Jacqueline Rebhan
Inside Sales
949-679-8112- Phone
949-502-3415- Fax
Jacqueline.rebhan@smc.com

Placing an Order via Fax:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1. Please contact Michael Boissiere, 703-862-4068, mike.boissiere@smc.com for volume pricing.
3. Select one of the authorized resellers listed below and address the orders to:

SMC Networks
c/o (Selected Reseller Name)
Reseller Address

4. All quotes and orders should state "As per PEPPM 2010."
5. Fax the completed order to **800-636-3779**.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts_Ship-to Addresses.

1. Login to Epylon at www.epylon.com.
2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - b. Select **SMC Networks** from the Vendor (Awardee) list.
 - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by using the checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
 - a. The PEPPM contract will automatically be referenced in your PO.
 - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.
 - d. Your order will be archived for audit support.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.

Reseller Listing

Orders may not be faxed directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779) or Epylon eCommerce to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

SMC Networks
c/o (Selected Reseller Name)
Reseller Address

Computer Connections
789 E. Pittsburgh St.
Greensburg, PA 15601
Jude Daigle
724-838-7526
jdaigle@paconnect.com

CDW-G
230 N. Milwaukee Ave
Vernon Hills, IL 60061
Mark Ellis
312-705-3387
markeli@cdwg.com
Computer Integration Group
2570 Ponderosa Drive
Lancaster, PA 17601
Ed Gorecki
717-291-0155
egorecki@epix.net
Neutron
220 Reese Rd
State College, PA 16801
Jessica Lee
814-237-0902
jessical@neutronusa.com
Priority Computer / Erie Computer
4225 Peach Street
Erie, PA 16509
Brian Seelinger
814-456-5600
brian@eriecomputer.com
SHI
2 Riverview Drive
Somerset, NJ 08873
Evelyn Walinsky
908-371-9196

evelyn_walinsky@shi.com
Spectrum Communications Cabling Services, Inc.
226 N. Lincoln Avenue
Corona, CA 92882
Charlynn Perry
951-371-0549
csperry@spectrumccsi.com

In the body of the purchase order, please include the following language:
"As per PEPPM 2010"