



Vendor Contacts and Ordering Instructions

All PEPPM orders should be faxed to PEPPM at **800-636-3779** or placed online through Epylon eCommerce.

Product Line: VBrick Systems, Inc.

Introduction

VBrick Systems offers a family of powerful yet affordable video networking products for use across a wide range of applications including information distribution, training and distance learning, security and surveillance, video conferencing and telemedicine. In addition to MPEG, Windows Media and H.264 video network appliances, *VBrick* also offers complete turnkey Media Distribution Systems with our EtherneTV product line. From our award-winning MPEG Encoders to our Video-On-Demand server provides rich-media distribution to personal computers and digital set-top boxes.

VBrick Systems is a pioneer in developing networked video solutions that deliver increased productivity, enhanced security, and reduced costs for organizations large and small. Setting new standards in simplicity, reliability and scalability, VBrick solutions are being used to increase the value of live and stored video. Based in Wallingford, Connecticut, USA, VBrick Systems distributes its products through industry-leading value-added resellers, system integrators and distributors. To find out more about VBrick Systems, please visit our web site at www.VBrick.com or call 203-265-0044.

Also, for questions please call:

Marcy O'Neill at 203-303-0198 or email at MarcyO@VBrick.com

Placing an Order via Fax:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1.
3. Select one of the authorized resellers listed below and address the orders to:
Vbrick Systems
c/o (Selected Reseller Name)
Reseller Address
4. All quotes and orders should state "As per PEPPM 2010."
5. Fax the completed order to **800-636-3779**.

- a. Your order will be reviewed and edited by PEPPM Staff.
- b. You will be contacted to make any necessary corrections.
- c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
- d. Your order will be archived for audit support.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts_Ship-to Addresses.

1. Login to Epylon at www.epylon.com.
2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - b. Select **VBrick** from the Vendor (Awardee) list.
 - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by using the checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
 - a. The PEPPM contract will automatically be referenced in your PO.
 - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.
 - d. Your order will be archived for PEPPM audit support.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.

Reseller Listing

Orders may not be faxed directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779) or Epylon eCommerce to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

Advanced Audio Visual 208 CARTER DRIVE, STE. 7, Westchester, PA 19382
Jill Armand
610-696-7700
jill.armand@advancedav.com

[PA](#)

Sage Technology Solutions
1040 WEST MAIN STREET, Mount Joy, PA 17552

Ryan Cutting

717-653-6641, x115

rcutting@sagetechs.com

[PA](#)

JP Lilley
2009 N. 3RD STREET, HARRISBURG PA 17102

John Kurtinecz

(717) 238-8123

john.kurtinecz@jplilley.com

PA

New England Systems & Software
1100 ALTAMONT AVE.
MITCHELL DRIVE EXT.
SCHENECTADY, NY 12303

Brian Hogan

(518) 377-4057

BrianH@NESSNetworks.com

NY

Visual Sound
485 Park Way, Broomall, PA 19008

Ann Pfister

(610) 690-1338

apfister@visualsound.com

PA

Applied Video
20 LIBERTY BLVD, A-14, MALVERN, PA 19355

Bruce MacLelland

(610) 407-0776

bruce@appliedvideo.com

PA

DecoTech 2151 Salvio St. Suite 260 Concord, CA 94520 United States
David Dickstein
(925) 288-9600
davidd@decotech.com CA

SKC Communication Products, Inc. 8230 Hedge Lane Terrace, Shawnee Mission, KS 66227 United States
Todd Vincent
(913) 543-7276
Todd.vincent@skccom.com NE, KS, IL, MO, TX, OK, LA

Alpha Video and Audio, Inc. 7711 Computer Ave. Edina, MN 55435 United States
Kevin Groves
(952) 896-9898
keving@alphavideo.com MN, IA, ND, SD

Heartland Business Systems 1700 Stephen Street, Little Chute, WI 54140 United States
Greg Huza
(800) 236-7914 x4151
ghuza@hbs.net WI

Data Projections 3036 Rodgerdale Road, Houston, TX 77042 United States
Matthew Zaleski
(713) 781-1999
mzaleski@datapredictions.com TX

Harris Technology Services, Inc. 1603 Golf Course Road, Rio Rancho, NM 87124 United States
Mark Harris
(505) 892-7364
mharris@htusa.com NM

ID Solutions 14701 Cumberland Road, Suite 400, Noblesville, IN 46060 United States
Pat Cassella
(203) 479-3506
pcassella@e-idsolutions.com TX,OK, LA, NM, AZ, CA, AK, CT, MA, NY, NJ, IN, KY, OH

A+ Technology Solutions 1490 North Clinton Ave, Bay Shore, NY 11706 United States
David Antar
(631) 969-2600 x2222
david@aplus-edu.com NY

AV Solutions 675 Atlantic Ave., Rochester, NY 14609 United States
John Frederick
(800) 727-4264
john.frederick@tbs.toshiba.com NY

Veraview 70 W. Chippewa Street, Suite 604, Buffalo NY 14202 United States
Ken Szczepanski
(716) 856-1182 x101
kens@veraview.com NY

Adwar Video 125 Gazza Blvd., Suite 1, Farmingdale, NY 11735-1408

United States
Anthony Caggino
(631) 777-7070
tony@adwarvideo.com
NY

Audio Video Corp 213 Broadway, Albany, NY 12204 United States
Mike Cizenski
(315) 463-1946
mcizenski@audiovideocorp.co
NY

Visual Technologies Corp 1620 Burnet Ave., Syracuse, NY 13206 United States
Jim Stanton
(607) 748-1689
jstanton@visualtec.com
NY

Video Corporation of America 7 Veronica Ave., P.O. Box 5480, Somerset, NJ 08875 United States
Doug Cook
(212) 967-4400
dougc@vca.com
NJ

Tele-Measurements 145 Main Ave., P.O. Box 1078, Clifton, NJ 07014 United States
Gary Gorski
(973) 473-8822
gary.gorski@tele-measurements.com
NJ

Electronic Systems Inc. (ESI) 368 Edwin Dr., Virginia Beach, VA 23462 United States

Danny Cullen
(757) 217-1112
Danny.cullen@esi.net
VA

Optech 336 McLaws Circle, Williamsburg, VA 23185-5648 United States
Adam Theis
(757) 253-8650
adam@optech.net
VA

Lee Hartman and Son 3236 Cove Road, NW, Roanoke, VA 23185-5648 United States
Steve Hartman
(540) 366-3493
shartman@leehartman.com
VA, MD, WV

Howard Technology Solutions P.O. Box 1590, Laurel, MS 39441 United States
Melissa Reeves
(601) 399-5680
mreeves@howard.com
AL, AR, MS, FL, LA, CO, TN, GA, WI

MXN Corporation PMB 306, 1025 Rose Creek Dr., #620, Woodstock, GA 30189 United States
Joe Alissandrello
(423) 580-3322
joea@mxncorp.com
GA, TN, SC

ConnectVIEW 6717 Lancer Drive, Charlotte, NC 28226 United States
Jay Seaman

(980) 333-1002
jseaman@connectview.com
NC, SC

Digital Networks Group 11 Goddard Drive, Irvine, CA 92618 United States
Bart Moran
(949) 428-6333
bmoran@digitalnetworksgroup.com
CA

Network Infrastructure Corp 1131 W. Warner Road, Suite 111, Tempe, AZ 85284 United States
Stephanie Holdgrafer
(480) 346-2344
sholdgrafer@nicweb.com
AZ

Altura Communications Solutions 7776 S. Pointe Parkway West, Suite 200, Phoenix AZ 85044 United States
Brent Shilling
(602) 882-5231
bshilling@alturacs.com
AZ

Accent Electronic Systems Integrators 98 Vanadium Road, Building D, Bridgeville, PA 15017 United States
Paul Caruso
(412) 220-9700
pcaruso@accentpgh.com
PA

AMS.NET 502 Commerce Way, Livermore, CA 94551 United States
Tom Vasconi
(925) 245-6128

tvasconi@ams.net

[CA](#)

Ednetics
721 Lochsa Street, Suite 15, Post Falls, ID
United States

Shawn Swanby

(208) 777-4709

shawn@ednetics.com

[OR, WA, ID, MT](#)

Vistacom
1902 Vultee Street, Allentown, PA 18103
United States

Steve Sedor

(610) 791-9081

ssedor@vistacominc.com

[PA](#)

Cenero
2587 Yellow Springs Road, Malvern, PA 19355
United States

Rob Gilfillan

(610) 344-7008

rgilfillan@cenero.com

[PA](#)

Pacific Star Communications
15055 SW Sequoia Parkway, Suite 100, Portland, OR 97224
United States

Justin Goodding

(503) 403-3000 x206

jgoodding@pacstar.com

[OR, WA](#)

Delta Systems Integration
4040 SE International Way, Suite E106, Milwaukie, OR 97222
United States

Mark Smith

(503) 786-3733

msmith@deltaav.com

OR

In the body of the purchase order, please include the following language:
"As per PEPPM 2010"