



Technology Bidding and Purchasing Program



The single most
cost-effective
bid-protected source for all
your technology purchases

PEPPM is *THE* marketplace for technology products

Advertised, bid, evaluated, awarded, placed under contract, monitored, audited and ready to use

Imagine if you could go to just one place for all your technology needs. A place where the most favorable pricing is always offered and is competitive. A central source that allows you the freedom to benefit from contract pricing. A market that will consider additional discounts for volume purchasing. A resource that has already performed the bid work necessary to ensure you of a bid protected purchase without having to go to bid.

Imagine no more. It's real and it's here for you. It's called the **PEPPM Technology Bidding and Purchasing Program**.

PEPPM represents the set of hardware and software contracts that give you choice among a wide array of product lines, along with bid protection and this assurance:

Awarded vendors are giving you their best and most-favored price for all sales, given similar quantities and conditions.

The PEPPM marketplace is here and ready to serve. It's no further away than your computer at www.peppm.org and www.epylon.com.

Bid and Awarded in:

- Pennsylvania
- California

Available in all other states where piggybacking is permitted

Prices available to:

- School districts
- Intermediate units
- County offices of education
- Community colleges
- Technical schools
- Charter schools
- Non-public schools
- Private schools
- Public libraries
- Joint powers authorities
- Educational service agencies, and
(with vendor approval)
- Four-year colleges and universities
- Local, county and municipal governments, authorities and other non-profits

PEPPM saves time and money

PEPPM's bidding and purchasing program does the bid legwork for you in advance. PEPPM solicits sealed competitive bids on popular lines of computer equipment, peripherals, software, audio-visual and communication products. When you purchase through PEPPM, you save time and can satisfy state competitive bidding requirements. All pricing and contracts are also enabled for eProcurement through Epylon Corporation, the nation's leading e-commerce solution for schools and local government.

Since PEPPM began in 1982, schools, libraries, education agencies, local government and non-profit agencies have purchased more than \$2 billion of technology products, with savings of more than \$600 million.

PEPPM's time-saving conveniences include:

Placing orders quickly

Buyers can place orders without the cost and delay associated with local bid development and award. This allows for delivery, setup and use beginning more quickly which makes it a better value. All this with the PEPPM bid award protection.

A secure, bid-protected purchasing environment

Agencies are assured of bid statute compliance with proper public advertising, and a competitive process that meets the scrutiny of auditors and the E-rate program.

One stop shopping

Districts and agencies enjoy shopping from a list of hundreds of unique product lines and hundreds of thousands of individual technology items and choosing the specific brands that meet their quality and pricing requirements.

Tapping the power of eCommerce

All orders are entered into the Epylon eCommerce system, which allows PEPPM to provide vendors and buyers with quarterly sales reports.

Submitting orders easily

PEPPM buyers can submit orders either through the traditional paper purchase order or by using an eCommerce system through our alliance with Epylon.

Powerful search engines

Buyers can easily find the products and prices they are looking for using the PEPPM and Epylon search engines.

PEPPM's cost advantages include:

Most-favored customer pricing

Provisions in PEPPM's vendor agreements require the awarded companies to offer the lowest prices available under a comparable bid-protected education or government purchasing contract.

Consideration for volume discounts

PEPPM prices are bid in units of one. If you are considering volume purchases, PEPPM vendors may voluntarily provide you a discount.

Catalog Bid Awards

In addition to product line awards, PEPPM has expanded the number of catalog bid contracts offering buyers an array of more than 1,000 bid protected technology related brands within specific product categories.

Specials and promotions

Access to special vendor promotions and close-out sales is available to all PEPPM buyers.

Shipping costs included in price

PEPPM pricing includes the cost of shipping in its posted prices for orders over \$500, which is important to remember when comparing prices.

PEPPM: It's more than just computers

The program offers hundreds of thousands of bid protected items, and they are not limited to computers and software. In fact, almost anything related to your school's technology needs or E-rate technology plan can be found on PEPPM – from copiers to telephones and from digital cameras to network switches.

New products are added frequently and vary from state to state, so check the listings at www.peppm.org for the products and vendors currently available in your state. Or, see all pricing displayed through eCommerce at www.epylon.com.

PEPPM is administered by:



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