

PEPPM 2007 Bid Award List

Sorted by Product Line

| Product Line | Product Line Description | Awarded Vendor |
|----------------------------------|---|--|
| 3COM | Network, modems and communications equip | Digital Intelligence Systems Corporation |
| 3M Visual Systems | Media and projection systems | Centre Business Products, Inc. |
| Accutech | RFID-enabled security products (asset tracking) | Graybar Electric Company |
| ACE Computers | Computer sys. periph. & other branded product | JC Technology, Inc. |
| Acer | Computer sys. periph. & other branded product | Integra Business Center, Inc. |
| ADI | Security panels and accessories | CSI Technology Corporation |
| Adobe Systems, Inc. | Application software | SchoolWorld |
| Advanced Security Link | Remote video surveillance and digital recording equipment | CSI Technology Corporation |
| Advanced Tech Lab, Inc. | Computer systems, peripherals and other branded products | Advanced Tech Lab., Inc. |
| Alcatel | Networking products | Alcatel USA Marketing, Inc. |
| Allied Telesyn, Inc. | Network equipment | Allied Telesis, Inc. (formerly Allied Telesyn, Int'l) |
| AlphaSmart, Inc. | AlphaSmart keyboards | Renaissance Learning, Inc. |
| Ambiron Trust Wave | Intrusion detection and protection products | SoftNet Technology Corp. (formerly PeriNet Technologies) |
| amer.com | Wireless and hard wire data networking equip | Amer.com |
| American Power Conversion | Power protection solutions | Digital Intelligence Systems Corporation |
| AMX | Video and audio control systems | RoData Inc |
| Apollo | Projection equipment | Troxell Communications, Inc. |
| Apple Computer, Inc. | Computer systems, peripherals and other branded products | Apple Computer, Inc. |
| Aruba Networks Corporation | Wireless networking products | Aruba Wireless Networks |
| ASK Proxima | Projection equipment | Centre Business Products, Inc. |
| Audio Enhancements | Audio amplification products | Audio Enhancement |
| Audio Technica | Audio equipment | Centre Business Products, Inc. |
| Aurora Multimedia | Video and audio control systems | RoData Inc |
| AVAYA | Converged voice and data communications | Avaya, Inc. |
| Aventail Corporation | SSL VPN products | SoftNet Technology Corp. (formerly PeriNet Technologies) |
| AVerMedia Technologies, Inc. | Classroom presentation solutions, doc.camera | Centre Business Products, Inc. |
| Avocent Corporation | KVM switching and connectivity products | Graybar Electric Company |
| Axis Communications | Web cameras and thin server technology | Integra Business Center, Inc. |
| Balt, Inc. | Computer furniture | Troxell Communications, Inc. |
| Barracuda | SPAM filtering appliance | SoftNet Technology Corp. (formerly PeriNet Technologies) |
| Base 2 Technologies | Computer systems, peripherals and other branded products | Base 2 Technologies |
| Belkin | Connectivity products | Digital Intelligence Systems Corporation |
| Black Box Corporation | Network and connectivity equipment | Centre Business Products, Inc. |
| Bluecoat Systems | Security appliances (web cache, content filtering) | Integra Business Center, Inc. |
| Bosch/Philips | Video surveillance and digital recording equip | Anixter, Inc. |
| Boxlight Corporation | Presentation systems | Boxlight Corporation |
| Bretford Furniture Manufacturing | Computer furniture | Bretford |
| Brite Computers | Computer sys. periph. & other branded product | Upstate Wholesale Supply, Inc. |

| Product Line | Product Line Description | Awarded Vendor |
|--|--|--|
| Brother International Corporation | Printers, fax, multi-function, electronic labelers | ePlus Technology, Inc. |
| BSC | LAN and telephone wiring systems | Graybar Electric Company |
| ByteSpeed Computers | Computer sys. periph. & other branded product | ByteSpeed, LLC |
| Califone International | School based computer audio products | JP Lilley & Son, Inc. |
| Canon USA - Copiers | Copiers, fax and micrographic equipment | Canon U.S.A., Inc. |
| Canon USA - Digital Video | Digital video, camcorders and projectors | J.R. Holcomb & Co. |
| CCL Technologies | Computer sys. periph. & other branded product | Computer CenterLine, Inc. of Greensburg |
| Chief Manufacturing | Ceiling mounts | Centre Business Products, Inc. |
| Cisco | LAN/WAN network equipment | ePlus Technology, Inc. |
| ClearOne Communications, Inc. | Audio conf. systems and other related products | JP Lilley & Son, Inc. |
| Commscope | High performance data cables, CATV, MATV | Graybar Electric Company |
| Compellent | Storage area network products | CyBerJaz Corporation |
| Comprehensive | Cabling products | Centre Business Products, Inc. |
| Computer Associates | Tape backup, antivirus and network mgt soft | Softmart Government Services, Inc. |
| Computer Connections, Inc. | Computer sys. periph. & other branded product | Pennsylvania Computer Computer Connections, Inc. |
| Copystar | Copiers, fax and multifunction devices | Kyocera Mita America, Inc. |
| Corel Corporation | Productivity, graphics and digital imaging soft | Softmart Government Services, Inc. |
| Crestron | Video and audio control systems | JP Lilley & Son, Inc. |
| DakTech | Computer systems, peripherals and other branded products | DakTech, Inc. |
| Da-Lite | Presentation products - audio/visual | JP Lilley & Son, Inc. |
| Datacard Group | Photo ID equipment and software | Automated Card Systems, Inc. |
| Dell | Computer systems, peripherals and other branded products | Dell Marketing, LP |
| D-Link | Networking products | Integra Business Center, Inc. |
| Dukane - Audio/Video | Audio/visual and video projection screens | Premio, Inc. |
| Dukane - Telecomm. | Telecommunication equipment | GE Security |
| EarthWalk | Netwize systems and notebooks | EarthWalk Communications, Inc. |
| Egan TeamBoard, Inc. | Electronic whiteboards | Egan Visual Inc. |
| EiKi | Audio/video products | JP Lilley & Son, Inc. |
| Elmo Mfg. Corporation | Visual imaging equipment, presenters, overhead projectors | Troxell Communications, Inc. |
| EMC Corporation - Hardware | Hardware platforms | EMC Coporation |
| EMC Corporation - Software | Software solutions | EMC Coporation |
| Enterasys | Network equipment | Communication Cable Company |
| Epson America, Inc. | Printers, scanners, digitizing equipment, cameras and projectors | Epson America, Inc. |
| Exact Furniture Limited | Carts, lecterns, racks and other A/V furniture | RoData Inc |
| Extricom | Wireless AP switches | Stormwood, Inc. |
| F5 Networks | Applications security, availability & optimization | Communication Cable Company |
| Fluke | LAN/WAN test equipment | Graybar Electric Company |
| Focus Enhancements | Video conversion products | JP Lilley & Son, Inc. |
| Fortinet, Inc. | Network security line of anti-virus firewalls VPNs | Fortinet, Inc. |
| Foundry Networks, Inc. | Networking products | CDW Government Inc |
| Fourier Systems | Student computing and comprehensive data logging appliances | Spectrum Communications Cabling Services, Inc. |
| Freedom9 | KVM switches, Networking switches, & security | Amer.com |
| Fujitsu Computer Products of America, Inc. | Scanners, hard drives, optical drives, palm vein | Digital Intelligence Systems Corporation |
| Gaitronics | Emergency and public access telephones | Graybar Electric Company |

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| Gateway | Computer sys. periph. & other branded product | Gateway, Inc. |
| General Binding Corporation | Laminators | Highsmith, Inc. |
| GenevaLogic | Classroom management software | SchoolWorld |
| Gestetner | Digital imaging | Business Alternatives, Inc. |
| Great Lakes Electronics | Computer sys. periph. & other branded product | Great Lakes Electronic Distributing, Inc. |
| Greene Mfg., Inc. | Computer furniture | Greene Mfg., Inc. |
| GTCO Calcomp, Inc. | Whiteboards & wireless pads | GTCO Corporation |
| Hewlett Packard - Computers | Computers, servers, PDAs, storage systems | Hewlett-Packard Company |
| Hewlett Packard - Networking/Telecomm. | Telecommunications and networking products | ePlus Technology, Inc. |
| Hewlett Packard - Printers/Imaging | Printers, projectors and cameras | ePlus Technology, Inc. |
| Hitachi America, Ltd. | LCD projectors | Hitachi America, LTD |
| Hitachi Software Engineering America, Ltd. | Interactive media group products | Hitachi America, LTD |
| Howard Computers | Computer sys. periph. & other branded product | Howard Industries, Inc. |
| Hubbell, Inc. | Cabling and related products | Graybar Electric Company |
| IBM Corporation | Sytems, servers, storage, workstations, printers | ePlus Technology, Inc. |
| Infocus | Projection equipment | CHI Computers + Solutions, LLC |
| Inspiration Software, Inc. | Educational software | Institutional Superstore, LP |
| Interior Concepts | Computer furniture | Interior Concepts Corporation |
| Inter-Tel Technologies, Inc. | Telecommunication products | eCommunications Systems Corporation |
| iomega | Removable drives and media | Zones, Inc. |
| Iwatsu America Corporation | Adix telecommunication systems | CSI Technology Corporation |
| Juniper | Networking products | immixTechnology, Inc. |
| Kaspersky | Anti-virus and spyware software | SoftNet Technology Corp. (formerly PeriNet Technologies) |
| Keffer Software | Vocational/technical school student tracking | Keffer Software Products, Inc. |
| Ken-A-Vision Mfg., Inc. | Flex video and digital presentation cameras | RoData Inc |
| Kingston | Memory | ePlus Technology, Inc. |
| Knowledge Adventure | Educational software | Institutional Superstore, LP |
| Kodak | Digitizing equipment (cameras, scanners, etc.) | ePlus Technology, Inc. |
| Konica Business Technologies | High volume digital printers, copiers & fax mach | Konica Minolta Business Solutions USA, Inc. |
| Korg USA, Inc. | SoundTree music technology learning system | Korg USA, Inc. |
| Kyocera Mita | Copiers, printers and fax machines | Kyocera Mita America, Inc. |
| Lacie | Hard drives and CD-ROM drives | Zones, Inc. |
| LAM Systems, Inc. | Computer sys. periph. & other branded product | LAM Systems, Inc. |
| Learning Technologies, Inc. | Portable planetarium | Learning Technologies, Inc. |
| Lenovo | Computer sys. periph. & other branded product | ePlus Technology, Inc. |
| Lexmark International, Inc. | Lexmark printers | Lexmark International, Inc. |
| LG Electronics | Plasma and LCD monitors | Integra Business Center, Inc. |
| Liebert Corporation | Uninterruptible power supply systems | Liebert North America, Inc. |
| Lightspeed Systems | Spam, firewall, network traffic&bandwidth cont | Lightspeed Systems, Inc. |
| LightSPEED Technologies, Inc. | Classroom amplification, listening enhance | LightSPEED Technologies, Inc. |
| Linksys | Networking products | ePlus Technology, Inc. |
| Luxor | Computer furniture | Troxell Communications, Inc. |
| Maxtor | Hard drives | Zones, Inc. |
| McAfee, Inc. | Network analysis, virus and security software | Zones, Inc. |

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| Microsoft | Operating systems and applications software | Digital Intelligence Systems Corporation |
| Microtek | Projectors, LCD displays, graphics, photo | Integra Business Center, Inc. |
| Mitel, Inc. | Video conferencing, telephony and comm equip | Mitel Networks |
| Mitsubishi Digital Electronics America | LCD projectors and presentation products | CHI Computers + Solutions, LLC |
| Mobile Dynamics | Mobile computer labs and notebook computers | Mobile Dynamics, Inc. |
| MPC-G, LLC | Computer systems, peripherals and other branded products | MPC-G, LLC |
| Ncomputing, Inc. | Computer terminals | Ncomputing, Inc. |
| NCS Pearson | Optical scanners and software | NCS Pearson, Inc. |
| NCS Technologies, Inc. | Servers, workstations and workbooks | NCS Technologies, Inc. |
| NEC Corporation of America - Projectors/Displays | Projectors and plasma displays | CHI Computers + Solutions, LLC |
| NEC Display Solutions - Monitors | Monitors | NEC Display Solutions of America, Inc. |
| NEC Unified Solutions - Telecomm. | Telecommunications equipment | NEC Unified Solutions, Inc. |
| Nikon | Digital cameras | Zones, Inc. |
| Novell, Inc. | Novell network software | Data Networks of America, Inc. |
| Numonics Interactive Products Division | Interactive whiteboards/presentation manager | Numonics Corporation |
| Oki Data | Printers and fax products | Oki Data Americas, Inc. |
| Olympus | Digital equipment (cameras, etc) | Zones, Inc. |
| Ortronics | Voice, data, cabling, outlets, patch panels& racks | Graybar Electric Company |
| Packeteer | Bandwidth allocation/management appliances | Upstate Wholesale Supply, Inc. |
| Palm, Inc. | PDA's and palmtop computers | ePlus Technology, Inc. |
| Panasonic - Computers/Projectors | Panasonic - Computers/Projectors | Zones, Inc. |
| Panasonic - VCRs/DVDs/Cameras | VCRs, DVDs, cameras and monitors | JP Lilley & Son, Inc. |
| Panasonic Corporation | Copiers, multi-function, faxes, scanners | Panasonic Corporation of North America |
| Panasonic Security Systems | Video surveillance products | Graybar Electric Company |
| Panduit Corporation | Cabling, raceway, jacks and patch panel equip | Dauphin Electric |
| Parat Solutions, Inc. | Mobile IT classrooms | PARAT Solutions, LLC |
| Peavey Architectural Acoustics | Sound equipment and accessories | Kingdom, Inc. |
| Phonic Ear, Inc. | Classroom amplification systems | Phonic Ear, Inc. |
| Plato | Educational software | PLATO, Inc. |
| Plus Vision Corporation of America | DLP projectors | Advanced Audio Visual Sales, Inc. |
| PolyCom | Video, data and audio conferencing products | RoData Inc |
| Polyvision | Whiteboards, library and computer furniture | PolyVision Corporation |
| Premio | Computer systems, peripherals and other branded products | Premio, Inc. |
| Primex | Wireless clock systems | Primex Wireless, Inc. |
| Promethean | ActiveBoard (Interactive Board) | Promethean, Inc. |
| Quark, Inc. | Desktop publishing software and software | Institutional Superstore, LP |
| Questeq | Computer sys. periph. & other branded product | Questeq, Inc. |
| RADVISION, Inc. | Video network infrastructure products | RoData Inc |
| Rauland-Borg | Communications systems | Rauland-Borg Corporation |
| Reclamere, Inc. | IT asset management & services | Reclamere, Inc. |
| Renaissance Learning, Inc. | Reading and math software including supporting hardware/supplies | Renaissance Learning, Inc. |
| Ricoh Corporation - Copiers | Copiers, fax machines & multi-function devices | CDW Government Inc |
| Ricoh Corporation - Printers | Printers and scanners | RAC ENT, LLC |
| Rimage Corporation | CD-R and DVD production systems | Kingdom, Inc. |

| Product Line | Product Line Description | Awarded Vendor |
|--|--|---|
| Rocky Mountain RAM | Memory and hard drives | Rocky Mountain Ram, LLC |
| Rossman Audio | Multimedia switcher/amplifier equipment | Centre Business Products, Inc. |
| RWH Products | Multimedia furniture (podium, rack cabinets etc) | Centre Business Products, Inc. |
| Safari Video Networks, LLC | Multimedia distribution systems | Access Fiber Solutions, Inc. |
| Samsung Electronics America, Inc. - IT | Computer displays, printers, MFP's, lg format | Integra Business Center, Inc. |
| SanDisk | Memory products | Integra Business Center, Inc. |
| Sanyo | Data video, projectors, and digital cameras | Centre Business Products, Inc. |
| Sapling, Inc., The | Master clocks, secondary clocks, wired & wirel. | CSI Technology Corporation |
| Scantron Corporation | Optical mark readers, scanners, scannable | Scantron Corporation |
| Scholar Craft Products, Inc. | Computer furniture | King-Marsden Associates |
| Seagate | Hard drives, tape drives | Base 2 Technologies |
| Secure Computing Corporation | Security hardware & software (Internet Filtering) | ePlus Technology, Inc. |
| Seneca Data Distributors, Inc. | Nexlink computers, servers and notebooks | Seneca Data Distributors, Inc. |
| Shain Shop-Bilt | Computer furniture | Shain Shop-Bilt, Inc. |
| Sharp - Projectors/Monitors | Projectors and monitors | Sharp Electronics Corporation - Professional Display Division |
| ShoreTel | Voice over IP products | Stormwood, Inc. |
| Shure | Audio products | Centre Business Products, Inc. |
| Siemens | Telecommunications, servers and related peripherals | Siemens Communications, Inc. |
| Silicon Mountain Memory | Memory | Silicon Mountain Memory, Inc. |
| SimpleTech, Inc. | Memory cards, notebook drive, and USB ext drvs | Integra Business Center, Inc. |
| SMART Technologies, Inc. | Interactive whiteboards, interactive lecterns | SMART Technologies Corporation |
| SMC Networks, Inc. | Networking products | SMC Networks, Inc. |
| Smith System | Computer and library furniture | Smith System Manufacturing |
| Sonic Foundry | Video editing and presentation software | RoData Inc |
| SonicWALL | Internet security devices | Integra Business Center, Inc. |
| Sony Electronics - Computers | Computers, LCD monitors and digital cameras | ePlus Technology, Inc. |
| Sony Electronics - Consumer | Consumer TVs, VCRs and Playstations | ePlus Technology, Inc. |
| Sony Electronics - Professional | LCD projectors, plasma monitors, prof VCR | Centre Business Products, Inc. |
| Spectrum Industries, Inc. | Computer furniture | Spectrum Industries, Inc. |
| St. Bernard Software | Internet filter hardware and software | St. Bernard Software |
| Star Computers | Computer systems, peripherals and other branded products | Star Tech, Inc. |
| StarBak Communications, Inc. | Video editing and presentation software | RoData Inc |
| Surf Control | SurfWatch and CyberPatrol Internet filtering sftwr | ePlus Technology, Inc. |
| SVS (Sound Video Systems) | Portable presentation systems | Sound Video Systems of WNY, LLC |
| Symantec | Remote access, anti-virus utility hdw & software | ePlus Technology, Inc. |
| Systemax | Computer sys. periph. & other branded product | Tiger Direct, Inc. |
| Tandberg, Inc. | Video conferencing and distance learning equip | TANDBERG, Inc. |
| Tangent Computer | Computer systems, peripherals and other branded products | Tangent Computer, Inc. |
| Targus Group International | Computer carrying cases and accessories | ePlus Technology, Inc. |
| TekResource Service Corporation | Zero Link Card that allows 4 additional comp | TekResource Service Corporation |
| Texas Instruments | Graphing & non-graphing calculators & data | D&H Distributing Company |
| TOA | Speakers and other audio products | Centre Business Products, Inc. |
| Tom Snyder Productions | Educational software | SchoolWorld |
| Tool Factory | IT tools, curriculum, and inclusion software | Tool Factory, Inc. |

| Product Line | Product Line Description | Awarded Vendor |
|------------------------------------|--|-------------------------------------|
| Toshiba - Computers | Computer sys. periph. & other branded product | ePlus Technology, Inc. |
| Toshiba - Telecomm. | Telecommunication systems | PhoneAmerica Corporation |
| Total Micro Technologies | Mass storage, notebook peripherals, networking | Total Micro Technologies/MI, Inc. |
| TR Associates | Computer sys. periph. & other branded product | Software Engineering Associates |
| Transition Networks | Media converters, switches & wireless solution | Graybar Electric Company |
| Trend Micro | Antivirus and Internet content security software | ePlus Technology, Inc. |
| Tripp Lite | Power protection devices | Tripp Manufacturing Company |
| Turning Technologies, LLC | TurningPoint Interactive Group Response Sys | Turning Technologies, LLC |
| VBrick Systems, Inc. | MPEG audio and video encoder/decoder | VBrick Systems, Inc. |
| Vernier Networks, Inc. | Network access controls | Vernier Networks, Inc. |
| Vernier Software & Technology, LLC | Science & math data-collection hdw & software | Vernier Software & Technology, LLC |
| Vicon Industries, Inc. | Security camera equipment | Vicon Industries, Inc. |
| Viewsonic | Displays, projectors, handhelds & presentation | ViewSonic Corporation |
| Virtual Driver Interactive | Driver training equipment and software | Virtual Driver Interactive, LLC |
| VMware, Inc. | Virtual machine software for servers | Zones, Inc. |
| Vodavi | Telecommunication equipment | Vodavi Communications Systems, Inc. |
| Waters Network Systems | Connectivity and networking products | Waters Network Systems, LLC |
| Websense | Internet filtering software | Communication Cable Company |
| Western Digital Corporation | Hard drives | Base 2 Technologies |
| Xerox Corporation - Copiers/Fax | Copiers, fax and multi-function devices | Xerox Corporation |
| Xerox Corporation - Printers | Laser printers, monochrome and color | Xerox Corporation |
| Zenith Electronics Corporation | Commercial/consumer TVs, VCRs, DVDs | Visual Sound, Inc. |