

Exhibit A -- Bid Awards, Effective Jan 1, 2007
Bid # 518913, PEPPM 2007 Bid - California
Kern County Superintendent of Schools

Product Line Requested	Description	Recommended Awardee
3COM	Network, modems and communications equipment	Digital Intelligence Systems Corp. (DISYS)
3M Visual Systems	Media and projection systems	Troxell Communications
ACE Computers	Computer systems, peripherals & other branded products	Ace Computers
Adobe Systems, Inc.	Application software	School World (formerly Logisoft Corp.)
Alcatel	Networking products	Spectrum Communications
Allied Telesis, Inc.	Network equipment	Allied Telesis Incorporated
AlphaSmart, Inc.	AlphaSmart keyboards	Renaissance Learning, Inc. (formerly AlphaSmart)
Ambiron Trust Wave	Intrusion detection and protection products	Perinet Technologies
amer.com	Wireless and hard wire data networking equip., media converters and periph.	Amer.com
American Power Conversion	Power protection solutions	Digital Intelligence Systems Corp. (DISYS)
Apollo	Projection equipment	Troxell Communications
Audio Technica	Audio Technica	Good Sound Co
AVID	Headphone products	AVID Products
Avocent Corporation	KVM switching and connectivity products	DecoTech Systems
Balt, Inc.	Computer furniture	Troxell Communications
Belkin	Connectivity products	DecoTech Systems
Best-Rite	Visual communication products	Troxell Communications
Bluecoat Systems	Security appliances (web cache, content filtering)	Onix Networking Inc
Boxlight Corporation	Presentation systems	Boxlight Corporation
Brother International Corporation	Printers, fax, multi-function, electronic labelers, supplies and other branded products	DecoTech Systems
Califone International	School based computer audio products	Troxell Communications
Canon USA - Copiers	Copiers, fax and micrographic equipment	CANON U.S.A., Inc.
Canon USA - Digital Video	Digital video, camcorders and projectors	Holcomb's Education Resource
Check Point	Firewall and security software	DecoTech Systems
Chief Manufacturing	Ceiling mounts	Troxell Communications
Cisco	LAN/WAN network equipment	Digital Intelligence Systems Corp. (DISYS)
ClearOne Communications, Inc.	Audio conf. systems and other related products	Hello Direct
Comprehensive	Cabling products	Troxell Communications
Computer Associates	Tape backup, antivirus and network management software	Digital Intelligence Systems Corp. (DISYS)
Copystar	Copiers, fax and multifunction devices	Kyocera Mita America, Inc.
Crestron	Video and audio control systems	Troxell Communications
DakTech	Computer systems, peripherals and other branded products	DakTech, Inc.
Da-Lite	Presentation products - audio/visual	Troxell Communications
EarthWalk	Netwize systems and notebooks	EarthWalk Communications, Inc.
Egan TeamBoard, Inc.	Electronic whiteboards	Egan TeamBoard Inc.
EiKi	Audio/video products	Troxell Communications
Elmo Mfg. Corporation	Visual imaging equipment, presenters, overhead projectors	Troxell Communications
Enterasys	Network equipment	DecoTech Systems
Epson America, Inc.	Printers, scanners, digitizing equipment, cameras and projectors	Digital Intelligence Systems Corp. (DISYS)
Focus Enhancements	Video conversion products	Troxell Communications
Fourier Systems	Student computing and comprehensive data logging appliances	Spectrum Communications

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Freedom9	KVM switches, Networking switches, and security firewall appliances	Amer.com
Fujitsu Computer Products of America, Inc.	Scanners, hard drives, optical drives, palm vein recognition & ethernet switches	Digital Intelligence Systems Corp. (DISYS)
Gateway	Computer systems, peripherals and other branded products	Gateway Companies, Inc.
GE Security/Kalatel	Video surveillance and digital recording equipment	north american video inc.
GenevaLogic	Classroom management software	School World (formerly Logisoft Corp.)
Hewlett Packard - Computers	Computers, servers, PDAs, storage systems and mid-range Unix servers	DecoTech Systems
Hewlett Packard - Networking/Telecomm.	Telecommunications and networking products	DecoTech Systems
Hewlett Packard - Printers/Imaging	Printers, projectors and cameras	Digital Intelligence Systems Corp. (DISYS)
Howard Computers	Computer systems, peripherals and other branded products	Howard Computers
Infocus	Projection equipment	Digital Intelligence Systems Corp. (DISYS)
iomega	Removable drives and media	Zones, Inc.
Juniper	Networking products	DecoTech Systems
Kaspersky	Anti-virus and spyware software	Perinet Technologies
Ken-A-Vision Mfg., Inc.	Flex video and digital presentation cameras	Troxell Communications
Kodak	Digitizing equipment (cameras, scanners, etc.)	DecoTech Systems
Korg USA, Inc.	SoundTree music technology learning system	Korg USA, Inc.
Kyocera Mita	Copiers, printers and fax machines	Kyocera Mita America, Inc.
Lacie	Hard drives and CD-ROM drives	Zones, Inc.
LAM Systems, Inc.	Computer systems, peripherals and other branded products	LAM Systems, Inc.
Learning Technologies, Inc.	Portable planetarium	Learning Technologies, Inc.
Lenovo	Computer systems, peripherals and other branded products	Zones, Inc.
Lexmark International, Inc.	Lexmark printers	Lexmark International, Inc.
LG Electronics	Plasma and LCD monitors	Zones, Inc.
Liebert Corporation	Uninterruptible power supply systems	Liebert Corporation-Emerson Network Power
LightSPEED Technologies, Inc.	Classroom amplification, listening enhancement and personal FM systems	DecoTech Systems
Linksys	Networking products	DecoTech Systems
Luxor	Computer furniture	Troxell Communications
Maxtor	Hard drives	Zones, Inc.
Microsoft	Operating systems and applications software	Digital Intelligence Systems Corp. (DISYS)
Microtek	Projectors, LCD displays, graphics, photography, film, and scanners	Zones, Inc.
Mitel, Inc.	Video conferencing, telephony and communications equipment	DecoTech Systems
Mitsubishi Digital Electronics America	LCD projectors and presentation products	Mitsubishi (MDEA)
Mobile Dynamics	Mobile computer labs and notebook computers	Mobile Dynamics Inc.
MPC-G, LLC	Computer systems, peripherals and other branded products	Micron Government Computer Systems, Inc.
Ncomputing, Inc.	Computer terminals	NComputing Inc
NCS Pearson	Optical scanners and software	NCS Pearson, Inc
NEC Corporation of America-Projectors/Display	Projectors and plasma displays	NEC Corporation of America (formerly NEC Solutions (America), Inc.)
Nikon	Digital cameras	DecoTech Systems
Okidata	Printers and fax products	Okidata Americas, Inc.
Olympus	Digital equipment (cameras, etc)	Troxell Communications

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Peavey Architectural Acoustics	Sound equipment and accessories	Troxell Communications
Phonic Ear, Inc.	Classroom amplification systems	Phonic Ear Inc
Plato	Educational software	PLATO Inc.
PolyCom	Video, data and audio conferencing products	Hello Direct
Polyvision	Whiteboards, library and computer furniture	Polyvision
Promethean	ActiveBoard (Interactive Board)	Promethean, Inc.
Rauland-Borg	Communications systems	Rauland-Borg
Renaissance Learning, Inc.	Reading and math software including supporting hardware/supplies	Renaissance Learning, Inc. (formerly AlphaSmart)
Ricoh Corporation – Copiers	Copiers, fax machines & multi-function devices	Zones, Inc.
Ricoh Corporation – Printers	Printers and scanners	RAC ENT LLC
Scantron Corporation	Optical mark readers, scanners, scannable forms	SCANTRON CORPORATION
Seagate	Hard drives, tape drives	Zones, Inc.
Shure	Audio products	Troxell Communications
Siemens	Telecommunications, servers and related peripherals	Siemens Information and Communication Networks, Inc.
Silicon Mountain Memory	Memory	Silicon Mountain Memory
SMART Technologies, Inc.	Interactive whiteboards, interactive lecterns, multimedia cabinets, and software	SMART Technologies Corporation
SMC Networks, Inc.	Networking products	SMC Networks, Inc.
SonicWALL	Internet security devices	Zones, Inc.
Sony Electronics - Computers	Computers, LCD monitors and digital cameras	DecoTech Systems
Sony Electronics - Consumer	Consumer TVs, VCRs and Playstations	Troxell Communications
Sophos, Inc.	Endpoint, server and gateway enterprise solutions	Trebron Company Inc.
Spectrum Industries, Inc.	Computer furniture	Spectrum Industries, Inc.
St. Bernard Software	Internet filter hardware and software	St. Bernard Software
SVS (Sound Video Systems)	Portable presentation systems	Sound Video Systems of WNY, LLC
Symantec	Remote access, anti-virus utility hardware and software	Digital Intelligence Systems Corp. (DISYS)
Targus Group International	Computer carrying cases and accessories	Zones, Inc.
Texas Instruments	Graphing and non-graphing calculators and data tools	D & H Distributing Company
TOA	Speakers and other audio products	Troxell Communications
Tom Snyder Productions	Educational software	School World (formerly Logisoft Corp.)
Toshiba - Telecomm.	Telecommunication systems	PhoneAmerica Corp.
Total Micro Technologies	Mass storage, notebook peripherals, networking and memory products	Total Micro Technologies
Transition Networks	Media converters, switches & wireless solutions	Spectrum Communications
Tripp Lite	Power protection devices	DecoTech Systems
Vernier Networks, Inc.	Network access controls	Vernier Networks, Inc.
Viewsonic	Displays, projectors, handhelds and presentation accessories	ViewSonic Corporation
Virtual Driver Interactive	Driver training equipment and software	Virtual Driver Interactive
VMware, Inc.	Virtual machine software for servers	Zones, Inc.
Vodavi	Telecommunication equipment	Vodavi Communications Systems, Inc.
Waters Network Systems	Connectivity and networking products	Waters Network Systems, LLC
Western Digital Corporation	Hard drives	DecoTech Systems