

**Kern County Superintendent of Schools
PEPPM California Supplemental Bid I
February 2, 2007**

Product Line	Description	Vendor
3M Library Systems	Library mgmt. equip, detection and kiosk equipment	GovConnection, Inc.
Absolute Software	PC theft recovery and secure asset tracking software	En Pointe Technologies
Acer	Computer systems, peripherals and other branded products	En Pointe Technologies
Altec Lansing Technologies, Inc.	Audio equipment	En Pointe Technologies
Altiris	IT lifecycle management solutions software	En Pointe Technologies
Alvarion	BreezeCom wireless and other communications equipment	En Pointe Technologies
Asante	Network equipment	En Pointe Technologies
Audio Enhancements	Audio amplification products	Audio Enhancement
AVAYA	Converged voice and data communications networks and applications	En Pointe Technologies
AVerMedia Technologies, Inc.	Classroom presentation solutions, doc.cameras, PC2TV conv.& video editing	En Pointe Technologies
Axis Communications	Web cameras and thin server technology	DecoTech Systems
Barracuda	SPAM filtering appliance	DecoTech Systems
BenQ America Corporation	LCD TVs, monitors and DLP projectors	En Pointe Technologies
Bosch/Philips	Video surveillance and digital recording equipment	North American Video Inc.
Bretford Furniture Manufacturing	Computer furniture	No Award
Citrix	Winframe server/network system software	En Pointe Technologies
Corel Corporation	Productivity, graphics and digital imaging software	En Pointe Technologies
D-Link	Networking products	En Pointe Technologies
Extreme Networks	Ethernet switches	En Pointe Technologies
Extron	Audio/video interfacing, switching, and distribution products	Extron Electronics
F5 Networks	Applications security, availability and optimization hardware and software	En Pointe Technologies
Faronics	Utilities software for control of multi-user computers	Faronics Technologies USA Inc.
Fluke	LAN/WAN test equipment	En Pointe Technologies
Fortinet, Inc.	Network security line of anti-virus firewalls and VPNs	En Pointe Technologies
Foundry Networks, Inc.	Networking products	Archer Technology Group, Inc.
Fujitsu Computer Systems	Computer systems, peripherals and other branded products	En Pointe Technologies
GTCO Calcomp, Inc.	Whiteboards & wireless pads	DecoTech Systems
Hitachi America, Ltd.	LCD projectors	En Pointe Technologies
Hitachi Software Engineering America, Ltd	Interactive media group products	Hitachi America LTD
IBM Corporation	Sytems, servers, storage, workstations, printers and software	En Pointe Technologies
Kingston	Memory	En Pointe Technologies
LightSPEED Technologies, Inc.	Classroom amplification, listening enhancement and personal FM systems	LightSPEED Technologies, Inc.
McAfee, Inc.	Network analysis, virus and security software	GovConnection, Inc.
Minolta Copiers	Copiers, fax and multi-function devices	No Award
Netopia	Asset management software	En Pointe Technologies
Nortel Networks	Networking equipment and IP voice software	En Pointe Technologies
Novell, Inc.	Novell network software	En Pointe Technologies
Optoma Technology	Projection systems and monitors	En Pointe Technologies

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Oracle	Database and application software	En Pointe Technologies
Palm, Inc.	PDA's and palmtop computers	En Pointe Technologies
Panasonic - Computers/Projectors	Computers, peripherals, digitizing, multimedia and projectors	En Pointe Technologies
Panasonic - VCRs/DVDs/Cameras	VCRs, DVDs, cameras and monitors	En Pointe Technologies
Panasonic Corporation	Copiers, multi-function, faxes, scanners & interactive boards	No award
Peerless Industries	Television mounts and projector brackets	En Pointe Technologies
Peerless Industries Inc.	Audio-Visual Mounting Solutions	Duplicate Product Line Request - No Award
Pexagon Technology, Inc.	Computer and digital imagining related data storage products	En Pointe Technologies
Promax Technology, LLC	Visual presenters, interactive whiteboards, and digital signage systems	Promax Technology
Proxim, Inc.	Networking products	En Pointe Technologies
Quark, Inc.	Desktop publishing software and related software title	En Pointe Technologies
Qwizdom, Inc.	Curriculum software and teacher assessment tools (hardware and software)	Qwizdom
Samsung Electronics America, Inc-Consumer.	Televisions, MP3 and DVD players, cameras, camcorders and cell phones,	En Pointe Technologies
Samsung Electronics America, Inc-IT.	Computer displays, printers, MFP's, large format displays and mobile tablet pc.	En Pointe Technologies
Samsung Electronics America, Inc-Storage	Memory and hard drives	En Pointe Technologies
Samsung Opto-Electronics, Inc.	Digital visual presenters	GovConnection, Inc.
SanDisk	Memory products	En Pointe Technologies
Sanyo	Data video, projectors, and digital cameras	Troxell Communications
Savin Corporation	Copiers, printers and fax machines	En Pointe Technologies
Serious Magic, Inc.	Video presentation and communication tool software	Institutional Superstore, LP
Shain Shop-Bilt	Computer furniture	Shain Shop Bilt, Inc.
Sharp - Copiers/Printers/Fax	Copiers, printers and fax machines	En Pointe Technologies
Sharp - Projectors/Monitors	Projectors and monitors	En Pointe Technologies
ShoreTel	Voice over IP products	Archer Technology Group, Inc.
Sony Electronics - Professional	LCD projectors, plasma monitors, professional VCRs and cameras	En Pointe Technologies
Sony Media Software	Video, audio and music creation software	Korg USA, Inc.
Tandberg, Inc.	Video conferencing and distance learning equipment	En Pointe Technologies
Toshiba - Computers	Computer systems, peripherals and other branded products	En Pointe Technologies
Trend Micro	Antivirus and Internet content security software	En Pointe Technologies
Vernier Software & Technology, LLC	Science and math data-collection hardware and software	Vernier Software & Technology
Wacom Technology	Graphic tablets	En Pointe Technologies
Xerox Corporation - Copiers/Fax	Copiers, fax and multi-function devices	En Pointe Technologies
Xerox Corporation - Printers	Laser printers, monochrome and color	En Pointe Technologies