



PEPPM®

The single most
cost-effective
bid-protected source for all
your technology purchases

PEPPM is *THE* marketplace for technology products

Bids are advertised, proposals are evaluated, contracts are awarded, monitored, audited and ready to use

PEPPM is a national technology cooperative purchasing program administered by Central Susquehanna Intermediate Unit (CSIU), a political subdivision of the Commonwealth of Pennsylvania.

PEPPM has been authorized by the Pennsylvania Department of Education for the past 34 years to take the responsibility for state bid law compliance for technology procurement.

PEPPM aggregates buyers & demand in states across the country to get the lowest prices for technology products.

PEPPM currently has more than 300 product line contracts awarded to more than 170 different vendors in various technology areas:

- Computers
- Copiers
- Networking Equipment
- Telecommunication Equipment
- Software
- Computer Furniture
- Printers
- And much more!

In addition to product line awards, PEPPM has catalog contract awards in various categories:

- Audio Visual Equipment
- General Hardware and Software
- Refurbished Computer Systems and Parts
- Remanufactured Laser Toner and Ink Cartridges

Bid and awarded in:

- Pennsylvania
- California

Available in all other states where piggybacking is permitted and vendor has extended pricing

Contracts available to:

- School districts
- Intermediate units
- County offices of education
- Community colleges
- Technical schools
- Charter schools
- Non-public schools
- Private schools
- Public libraries
- Joint powers authorities
- Educational service agencies
- Four-year colleges and universities
- Local and state government agencies
- Municipalities and authorities
- Other approved non-profits

All product line contract awards are made using a competitive sealed bid process according to Pennsylvania bid statute 24 Pa. Stat. Ann. § 8-807.1- Purchase of Supplies. PEPPM procedures satisfy all Pennsylvania bid requirements.

We insist that the prices bid are the lowest each vendor will offer in each of their awarded states for a comparable contract. That means PEPPM is providing LEAs with ***Most-Favored Customer Pricing***.

PEPPM saves time and money

PEPPM's bidding and purchasing program does the bid legwork for you in advance. PEPPM solicits sealed competitive bids on popular lines of computer equipment, peripherals, software, audio-visual, and communication products. When you purchase through PEPPM, not only do you save time and money, but you can satisfy state competitive bidding requirements.

Since PEPPM began in 1982, schools, libraries, government and non-profit agencies have purchased more than \$2 billion of technology products saving not only on the price of the products but also on the cost of bidding.

PEPPM's time-saving conveniences

Placing orders quickly

Buyers can place orders without the cost and delay associated with local bid development and award. This allows for delivery, setup and use beginning more quickly, which makes it a better value.

A secure, bid-protected purchasing environment

Agencies are assured of bid statute compliance with proper public advertising, and a competitive process that meets the scrutiny of auditors.

One-stop shopping

Districts and agencies enjoy shopping from a list of hundreds of unique product lines and hundreds of thousands of individual technology items and then choosing the specific brands that meet their quality and pricing requirements.

Submitting orders easily

PEPPM buyers can submit orders either through the traditional paper purchase order or by using an eCommerce system through our alliance with Epsilon.

Powerful search engines

Buyers can easily find the products and prices they are looking for using the PEPPM and Epsilon search engines.

PEPPM's cost advantages

Most-favored customer pricing

Provisions in PEPPM's vendor agreements require the awarded companies to offer the lowest prices available in a state under a comparable bid-protected education or government purchasing contract.

Consideration for volume discounts

PEPPM prices are bid in units of one. If you are considering volume purchases, PEPPM vendors may voluntarily provide you an additional discount.

Catalog bid awards

In addition to product line awards, PEPPM catalog contracts are available offering buyers an array of more than 1,000 bid protected technology related brands within specific product categories.

Specials and promotions

Access to special vendor promotions and close-out sales is available to all PEPPM buyers.

Shipping costs included in price

PEPPM pricing includes the cost of shipping in its posted prices for orders over \$500, which is important to remember when comparing prices.

PEPPM: It's more than just computers

The program offers hundreds of thousands of bid protected items, and they are not limited to computers and software. In fact, almost anything related to your school's technology needs can be found on PEPPM – from copiers to telephones and from digital cameras to network switches.

New products are added frequently and vary from state to state, so check the listings at www.peppm.org for the products and vendors currently available in your state. Or, see all pricing displayed through eCommerce at www.epsilon.com.



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