



Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at **800-636-3779**, emailed to orders@peppm.org or placed online through Epsilon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

Product Line: Alcatel-Lucent Enterprise

Introduction

The Alcatel-Lucent Enterprise (ALE USA Inc.) vision is to enrich people's lives by transforming the way the world communicates. Born with an unparalleled ability to offer end-to-end communications solutions to our customers, we are focused on enhancing client relationships and enriching the lives of people through communications. Expert, driven, intuitive, innovative, Alcatel-Lucent is the first truly global communications solutions provider, with the most complete end-to-end portfolio of solutions and services in the industry.

We have a clear vision of where networks are going, a deep understanding of customer needs, and an energetic culture of technical excellence and innovation. We are a leader in all the major areas that define next-generation networks. We employ the largest and most experienced services team in the industry, with operations in more than 130 countries. We are a local partner with global reach.

Determined and resourceful, we focus on creating long-term value for all of our constituents -- including customers, shareholders, employees and the communities in which we live and work. Every business needs a communications solution that delivers business value, supports the latest applications and can grow with their company. Yet, every enterprise faces unique business challenges that require individually tailored solutions that will help keep their communications protected and connected, and help their businesses grow.

To take advantage of what Alcatel-Lucent Enterprise has to offer, we have included a list of authorized Resellers to whom you can purchase product and services.

For more information (all States), feel free to contact: Tonya Craig 770-773-6356 tonya.craig@al-enterprise.com	Corporate Address: ALE USA, Inc. 26801 Agoura Road Calabasas, CA 91301
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Placing an Order via Fax or Email:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1. Contact a local Alcatel-Lucent Enterprise Reseller for quotes on larger quantities.
3. Select one of the authorized resellers listed below and address the orders to:
Selected Reseller Name
Reseller Address
4. All quotes and orders should state "As per PEPPM."
5. Fax the completed order to **800-636-3779** or email to orders@peppm.org.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts_Ship-to Addresses.

1. Login to Epylon at www.epylon.com.
2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - b. Select **Alcatel Lucent Enterprise** from the Vendor (Awardee) list.
 - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
 - a. The PEPPM contract will automatically be referenced in your PO.
 - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.
 - d. Your order will be archived for audit support.
8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.

Reseller Listing

Orders may not be sent directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779), email address (orders@peppm.org) or Epylon eCommerce (www.epylon.com) to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

Selected Reseller Name
Reseller Address

A+ Technology & Security Solutions
1490 N. Clinton Ave
Bayshore, New York 11706
Morgan Munoz
877-797-6197
info@aplustechnology.com

AAA Solar Electric, Inc.
1182 North Knollwood Circle
Anaheim, California 92801
David Ngo
714-484-2711
dngo@aaasolarelectric.com

Applied Network Solutions
11195 Seabeck Hwy NW
Seabeck, WA 98380
John Stallings
360-434-0055
john@apnetso.com

Argent Associates Inc.
140 Fieldcrest Avenue
Edison, New Jersey 08837
Michael Barry
732-512-9009
mbarry@argentassociates.com

Axcelerate Networks Inc.
490 N 1st Street
San Jose, CA 95112
Monique Ortiz
408-637-4727 Ext 17
monique@axcelratenetworks.com

Comm-Works
3810 Concorde Pkwy
Suite 500
Chantilly, VA 20151
George Nagy
703-550-0200
gnagy@comm-works.com

Communications Consulting, Inc.
120 Mt. Pleasant Road
Warrendale, PA 15086
Brooks Roy
412-697 3356
brooks@cci-pgh.com

Dagostino Electronic Service
600 Mifflin Road
Pittsburgh, PA 15207
Robert Dagostino
412-306-7307
BobD@descomm.com

Data-Link Corporation
98 Main Street
South Meriden, CT 06451
Fred Robertson
203-379-2831
frobertson@datalinkcorp.com

Dice Communications
2504 S. 156th Circle
Omaha, NE 68130
Zach Dice
877-331-2923
zdice@dicellc.com

Eastern DataComm, Inc.
44 Commerce Way
Hackensack, New Jersey 07601
Al Harnisch
201-457-3311
aharnisch@easterndatacomm.com

Genie Innovations, LLC
93 Farmstead Lane
Windsor, CT 06095
George J. Taylor, Jr.
860-610-6006
gtaylor@ip-genie.com

HiLine Technology Solutions, LLC
150 2nd St SW
Valley City, ND 58072-3302
Jerrod Anderson
701-516-0184
jerrod@hilinetech.com

Lightning Technology, Inc.
970 Calle Negocio
San Clemente, CA 92673
Michael Westcott
714-606-3142
mwestcott@lightningtechnology.com

LightSpeed Technologies, Inc.
1829 Celeste Drive, Building 1
Wall, NJ 07719
Joe Caruso
917-882-8455
joecaruso@lighstpeedt.com

Magothy Technology, LLC
108 6th Ave NE
Glen Burnie, Maryland 21060
Mike Davis
410-360-7777
mdavis@magothytech.com

Melsernet, Inc.
310 North Alabama, Suite B100
Indianapolis, IN 46204
Serge Melki
317-616-0047
serge@melsernet.com

Morse Communications
395 East Drive
Melbourne, FL 32904
Julie Woods
321-259-8479
jwoods@morsecom.com

Office Solutions, Inc.
217 Mount Horeb Rd
Warren, NJ 07059
Akim Bischoff
732-356-0200 x1127
abischoff@osi-technology.com

Optel BCS, Inc.
150 Motor Parkway
Suite 401
Hauppauge, NY 11788
Mike Mannino
631 778-6303 Direct
mmannino@optelbcs.com

PC Network, Inc.
1315 Walnut St, Suite 1402
Philadelphia, PA 19107
Devon Jones
267-546-1173
devon.jones@pcn-inc.com

Pinnacle Networx, LLC
73888 Tallasse Highway
Wetumpka, AL 36092
Robert Farrow
334-472-2007
Bob.farrow@4pnx.com

ProComm Systems Inc.
823 Uniontown Road
Phillipsburg, NJ 08865
Daniel M. Kirlin
800-834-9422
info@procommsystems.com

Rel Comm Inc.
250 Cumberland Street, Ste 214
Rochester, NY 14605-2801
Robert Murray
(585) 546-8888
rmurray@rcomm.com

RFP Solutions, Inc.
10-F Greenwood Ave
Woodbury, NJ 08096
Paul Donahue
856-686-0888
pdonahue@rfpni.com

Serban Sound & Communications
10010 Rosedale Hwy, A
Bakerfield, CA 93312
Brian Richards
(661) 371-3300
brian@serban.com

Service Works, Inc.
95 Megill Road
Farmingdale, New Jersey 07727
Stephen Govel or Kristine Valles
732-919-7900
sgovel@serviceworksinc.com , kvalles@serviceworksinc.com

SHI International Corp
290 Davidson Ave
Somerset, NJ 08837
Barbara West
888-764-8888
barbara_west@shi.com

SMC Electric
509 N Washington Ave
Springfield, MO 65801
Chris Cauble
417-865-2825, 800-264-5293
ccauble@smcelectric.com

Staley Communication, Inc.
2 – 22nd Street
Wheeling, WV 26003
Chip Calissie
800-999-3723
ccalissie@staleycom.com

Telspan, Inc
52 Connecticut Ave, Suite B
South Windsor, CT 06074
Frank M. Ferrall
860-761-1400
fferrall@telspan.net

TwoTrees Technologies
200 North Emporia Suite 300
Wichita, KS 67202
Susie D. Smith
316-634-4302
smith@twotrees.com

Turtle & Hughes
1900 Lower Rd
Linden, NJ 07036
Eric Dowson
908-358-6089
eric.dowson@turtle.com

UT Networks
5730 Uplander Way
Suite 104
Culver City, CA 90230
Rick Manesh
310-746-7400
RickM@utnetworks.com

Vector Resources, Inc.
3530 Voyager Street
Torrance, CA 90503
Mark Allen
310-436-1008
mallen@vectorusa.com