



Experiences That Matter

## Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at **800-636-3779**, emailed to [orders@peppm.org](mailto:orders@peppm.org) or placed online through Epylon eCommerce. In the body of the purchase order, please include the following language: “As per PEPPM”.

### Product Line: Unified communications and collaboration

#### Introduction

Through our open, converged and innovative solutions we take intelligent experiences to new heights for our customers, partners and their customers—in the cloud, on premise, or a hybrid of both.

State	Contact
Connecticut	Wilson Lobao 978-671-3581 v/f <a href="mailto:wjlobao@avaya.com">wjlobao@avaya.com</a>
Delaware	Tom Mangano 908-953-3781 <a href="mailto:tjmanganojr@avaya.com">tjmanganojr@avaya.com</a>
Massachusetts	Maher Al-Dine 978-671-3223 <a href="mailto:mjaldine@avaya.com">mjaldine@avaya.com</a>
Ohio	Tom Mangano 908-953-3781 <a href="mailto:tjmanganojr@avaya.com">tjmanganojr@avaya.com</a>
New York	Michael McAndrews (908) 953-5127 <a href="mailto:mmcandrews@avaya.com">mmcandrews@avaya.com</a>
Pennsylvania	Tom Mangano 908-953-3781 <a href="mailto:tjmanganojr@avaya.com">tjmanganojr@avaya.com</a>
Texas	Eric Oehlers 972-745-5280 <a href="mailto:oeblers@avaya.com">oeblers@avaya.com</a>

## Placing an Order via Fax or Email:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1.
3. select one of the authorized resellers listed below and address the orders to:  
Selected Reseller Name  
Reseller Address
4. All quotes and purchase orders should state "As per PEPPM."
5. Fax the completed order to **800-636-3779** or email to [orders@peppm.org](mailto:orders@peppm.org).
  - a. Your order will be reviewed and edited by PEPPM Staff.
  - b. You will be contacted to make any necessary corrections.
  - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
  - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.

## Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile\_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts\_Ship-to Addresses.

1. Login to Epylon at [www.epylon.com](http://www.epylon.com).
2. Click on the Contracts tab.
  - a. Choose between a "line item" or "contracts" search.
  - b. Select **Avaya Inc.** from the Vendor (Awardee) list.
  - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
  - a. The PEPPM contract will automatically be referenced in your PO.
  - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
  - c. The order will immediately be viewable by the vendor.
  - d. Your order will be archived for audit support.
8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact [service@epylon.com](mailto:service@epylon.com) or call 888-211-7438.

## **Reseller Listing**

Orders may not be sent directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779), email address ([orders@peppm.org](mailto:orders@peppm.org)) or Epylon eCommerce ([www.epylon.com](http://www.epylon.com)) to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

### **Advent Communication Systems**

250 Meadowlands Blvd.

Washington, PA 15301

Contact: Ken Eglberger, Phone 724-916-2500 [keglberger@adventcom.com](mailto:keglberger@adventcom.com)

### **AEC Group, Inc.**

3000 Montour Church Rd.

Oakdale, PA 15071

Contact: Sean Tory, Phone 412-206-2190, [story@aecgroup.com](mailto:story@aecgroup.com)

### **Alliance Technology Group, LLC**

7010 Hi Tech Drive

Hanover MD 21076

Contact: Randall McCrea, Phone (410) 712-0270, [Randall.mccrea@alliance-it.com](mailto:Randall.mccrea@alliance-it.com)

### **Altura Communication Solutions**

1335 South Acacia Ave.

Fullerton, CA 92831

Contact: Tony Clemente, Phone 917-699-7852, [aclemente@alturacs.com](mailto:aclemente@alturacs.com)

### **Carousel Industries of North America, Inc.**

659 South County Trail

Exeter, RI 02822

Contact: David Colangelo, Phone 401-583-7349 [dcolangelo@carouselindustries.com](mailto:dcolangelo@carouselindustries.com)

### **Comstar Technologies LLC**

1155 Phoenixville Pike

West Chester, PA 19380

Contact: Andrew Cool, Phone: 610-692-4021, [acool@comstar-usa.com](mailto:acool@comstar-usa.com)

### **Consolidated Technologies Inc (CTI)**

8 Slater Street

Port Chester, NY 10573

Contact: Stephen Maloof, Phone 212-300-1224 [smaloof@consoltech.com](mailto:smaloof@consoltech.com)

### **Convergent Solutions Group, dba CSG Global**

450 Colwell Lane

Conshohocken, PA 19428

Contact: Rick Ostroski, Phone: 570-704-0326, [rostroski@csggc.com](mailto:rostroski@csggc.com)

### **ConvergeOne**

10900 Nesbitt Ave S

Bloomington, MN 55437

Contact: Debra Mullen Phone: 609-947-2538, [dmullen@convergeone.com](mailto:dmullen@convergeone.com)

**CRCS Inc., dba Chestnut Ridge Communication Services**

890 Old William Penn Highway

Blairsville, PA 15717

Contact: Eydie Piatt, Phone: 724-459-0910, [epiatt@crsinc.com](mailto:epiatt@crsinc.com)

**New Era Technologies (formerly eComm)**

11 Melanie Lane, Ste 9

East Hanover, NJ 07936

Contact: Susan Kolsby, Phone: 973-503-5808, [skolsby@ecommt.com](mailto:skolsby@ecommt.com)

**Empire Communication Systems, Inc.**

1215 16<sup>th</sup> Street

Altoona, PA 16601

Contact: Mark Ruston, Phone: 814-944-2655 x 204, [mruston@empire-pa.com](mailto:mruston@empire-pa.com)

**Frontier Communications**

428 W Main St.

Clarksburg, WV 26301

Contact: Anthony Rome, Phone 304-622-4884, [anthony.rome@ftr.com](mailto:anthony.rome@ftr.com)

**Holland Mobile LLC dba Northland Communications**

9560 Main St.

Holland Patent, NY 13354

Contact: John Grabau, Phone 315-671-6281, [jgrabau@northland.net](mailto:jgrabau@northland.net)

**Integration Partner Corp.**

12 Hartwell Ave.

Lexington, MA 02421

Contact: Chris Kolb, Phone 646-432-5403, [ckolb@integrationpartners.com](mailto:ckolb@integrationpartners.com)

**Ironton Telephone Company**

4242 Mauch Chunk Rd.

Coplay, PA 18037

Contact: Patrick Mascornick, Phone 610-799-0240, [pmascornick@ironton.com](mailto:pmascornick@ironton.com)

**PGH Networks**

202 Park West Drive Suite 200

Pittsburgh, PA 15275

Contact: Greg Pack, Phone 724-888-7003, [gpack@pghnetworks.com](mailto:gpack@pghnetworks.com)

**Meridian IT**

2210 Midwest Road, Suite 205

Oak Brook, IL 60523

Contact: Jim Harrington, Phone (315) 362-9251, [jim.harrington@meridianit.com](mailto:jim.harrington@meridianit.com)

**Morefield Communications**

35 N. 35<sup>th</sup> Street

Camp Hill, PA 17011

Contact: Briana Carr, Phone 717-763-6915, [briana.carr@morefield.com](mailto:briana.carr@morefield.com)

**Office Solutions Inc.**

217 Mount Horeb Rd.

Warren, NJ 07059

Contact: Joanne Pagoulatos, Phone 732-356-0200 ext 1111, [jpagoulatos@osi-technology.com](mailto:jpagoulatos@osi-technology.com)

**Sage Technology Solutions Inc.**

1040 West Main Street

Mount Joy, PA 17552

Contact: Jennifer Streeter, Phone 717-653-6641, [orders@sagetechs.com](mailto:orders@sagetechs.com)

**Telserv LLC**

7 Progress Drive

Cromwell, CT 06416

Contact: Bill Longo, Phone: 860-740-3629, [blongo@telserv.com](mailto:blongo@telserv.com)

**Treese Communications, Inc.**

9969 Edinboro Rd.

McKean PA 16426

Contact: William Treese, Phone: 814-434-6566, [treeco@verizon.net](mailto:treeco@verizon.net)

**Tru Stor, LLC dba Hunter Technologies**

1709 Route 34, Suite 3

Wall Township, NJ 07727

Contact: Ivo Allen, Phone: 732-542-9292, [iallen@huntertech.com](mailto:iallen@huntertech.com)