



Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at **800-636-3779**, emailed to orders@peppm.org or placed online through Epylon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

Product Line: Baicells Technologies

Introduction

WAV is a nationwide distributor of over 50 technologies that make the Internet work, including networking, WLAN, wireless broadband and LTE solutions. Through our network of authorized reseller partners, we serve state, local and education end users by providing the technology that delivers a reliable network experience.

Sales contacts:

Dario Giraldo
Sales Manager
630-723-3305
dariog@wavonline.com

Zach Hubeck
VP Sales and Marketing
630-818-1003
zachh@wavonline.com

Peggy Simpson
Administrative Assistant
630-818-4427
peggys@wavonline.com

Company mailing address:

WAV, Inc.
2380A Prospect Dr.
Aurora, IL 60502
800-678-2419
630-818-4450: Fax

Placing an Order via Fax or Email:

1. Locate product and prices on PEPPM.org or through a sales representative. Our posted PEPPM prices are for a quantity of 1.
2. Select one of the authorized resellers listed below and address the orders to:
Selected Reseller Name
Reseller Address
3. All quotes and purchase orders should state "As per PEPPM."
4. Fax the completed order to **800-636-3779** or email to orders@peppm.org.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts_Ship-to Addresses.

1. Login to Epylon at www.epylon.com.
2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - a. Select **WAV, Inc.** from the Vendor (Awardee) list.
 - b. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
 - a. The PEPPM contract will automatically be referenced in your PO.
 - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.
 - d. Your order will be archived for audit support.
8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.

Reseller Listing

Orders may not be sent directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779), email address (orders@peppm.org) or Epsilon eCommerce (www.epsilon.com) to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

CDW Government, LLC
John Johnsen
312-705-0909
CDWG-PremiumPages@cdw.com
230 N Milwaukee Ave
Vernon Hills IL 60061-1577

Dauphin Datacom
Randy Bornman
717-986-9347
rbornman@dauphindata.com
1830 S. 19th St.
Harrisburg PA 17104

En-Net Services
Greg Gordon
301-846-9901 x7673
ggordon@en-net-services.com
712 N. East St.
Frederick MD 21701

IntegraOne
Linda Sadler
717-614-4330
lsadler@integra1.net
7248 Tilghman St.
Ste. 120
Allentown PA 18106

PCL Solutions
Dave Hurman
973-542-8033
billing@pclsolutions.com
123 Franklin Ave.
Nutley NJ 07110

Vology
Brett McKane
813-490-7077
Bmckane@vology.com
15950 Bay Vista Dr.
Clearwater FL 33760

Wifi Integrators
Andy Shoffner
610-455-4265 x702
andys@integratingwifi.com
738 & ½ North New St.
West Chester PA 19380

Red Rover LTD
Steve Rovarino
408-921-8945
steve@redroverltd.com
748 South Meadows Pkwy, Suite A9-52
Reno NV 89521