

Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at **800-636-3779**, emailed to orders@peppm.org or placed online through Epsilon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

Product Line: Projectors, Printers, Scanners, Consumables, Accessories

Introduction

Epson is a leading manufacturer in the printer, professional imaging, projector, scanner, system devices, and factory automation categories.

In the years since the Epson brand was created, in 1975, Epson products and services have earned a loyal following around the world. The global tagline "Exceed Your Vision" expresses Epson's brand promise to customers in a concise, accessible way. Epson moves you in a powerful way. And we do this through our commitment to developing technology that inspires and empowers people all over the world.

For sales assistance, please contact:

Gerald Campana
Commercial and Education Account Manager
Epson America, Inc
Phone: 410-203-0403
Email: Gerald.Campana@ea.epson.com

Placing an Order via Fax or Email:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1.
3. Select one of the authorized resellers listed below and address the orders to:
Selected Reseller Name
Reseller Address
4. All quotes and purchase orders should state "As per PEPPM."
5. Fax the completed order to **800-636-3779** or email to orders@peppm.org.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts_Ship-to Addresses.

1. Login to Epylon at www.epylon.com.
2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - b. Select **Epson America, Inc.** from the Vendor (Awardee) list.
 - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
 - a. The PEPPM contract will automatically be referenced in your PO.
 - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.
 - d. Your order will be archived for audit support.
8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.

Reseller Listing

Orders may not be sent directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779), email address (orders@peppm.org) or Epylon eCommerce (www.epylon.com) to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

NOTE: The below denotes the eligible product authorization by reseller, as reflected under each Reseller):

- (1) Projectors**
- (2) Printers (some exceptions apply, as noted by each Reseller)**
- (3) Scanners**



All Lines Technology

**(1)- Authorized for projectors
(For State of PA only)**

791 Commonwealth Drive
Warrendale, PA 15086
724-720-6039
Judy O'Data
jodata@allinsetech.com

Avidex Industries, LLC

**(1)- Authorized for projectors
(For States of CA and PA only)**

13555 Bel-Red Road, Suite 226
Bellevue, WA 98005
949-428-6333
Lisa Young
salesupport@avidex.com

CDW

**(1)- Authorized for projectors
(2)- Authorized for printers
(3)- Authorized for scanners
(For the State of IL only)**

230 N. Milwaukee Avenue
Vernon Hills, IL 60061
866.769.8466
Sarah Rosenfeld
bids@cdwg.com

Delco Solutions

**(1)- Authorized for projectors
(For the State of PA only)**

825 Chester Pike
Sharon Hill, PA 19079
610.579.9929 ext. 101
Kevin Basquill
sales@delco-solutions.com

ePlus Technology of PA, Inc.

**(1)- Authorized for projectors
(For the State of PA only)**

130 Futura Drive
Pottstown, PA 19464
610.495.1293
Nicholas D' Archangelo
peppm@eplus.com



PC University Distributors, Inc.

**(1)- Authorized for projectors
(For the State of NY only)**

99 West Hawthorne Avenue
Suite 521
Valley Stream
New York, NY 11580
515.596.1500
Geoffrey Miller
gmm@pcuniversity.com

RTZ Audio-Visual Associates

**(1)- Authorized for projectors
(For the State of MD only)**

6725 Santa Barbara Ct.
Suite 103
Elkridge, MD 21075
410-567-1211
Chris Lunsford
clunsford@rtzav.com

Tele-Measurements, Inc

**(1)- Authorized for projectors
(For the State of NJ only)**

145 Main Avenue
Clifton, NJ 07014
973.473.8822 ext. 239
Debbie Huber
dhuber@tele-measurements.com

Total Video Products

**(1)- Authorized for projectors
(For the States of NJ and PA only)**

414 Southgate Ct.
Mickleton, NJ 08056
800.447.0920
sales@totalvideoproducts.com

Visual Sound

**(1)- Authorized for projectors
(For the State of PA only)**

485 Park Way
Broomall, PA 19008
717.620.5408
Rob Wirth
rwirth@visualsound.com



Weaver Associates Inc.

(2)- Authorized for printers

(3)- Authorized for scanners

753 Rosemont Drive

Liltitz, PA 17543

717.394.5009

Heather Harris

heather@weaverassociates.com

Below are Resellers approved for Printers only

Copy P Inc DBA Copy Products (2)

(2)- Authorized for printers

(For the State of PA only)

101 E. Townshipline Road

Upper Darby, PA 19082

Phone: 610.446.3550 Fax: 610.446.7066

Tom Minoti, President

www.copyproducts.com

Duplicator Sales & Service, Inc.

(2)- Authorized for printers

(For the State of KY only)

831 E. Broadway

Louisville, KY 40204

502.560.0779

Mike Nash (President)

mnash@duplicatorsales.net

Gold Coast Technologies

(2)- Authorized for printers

(For the State of FL only)

2701 W. McNab Road

Pompano Beach, FL 33069

954.979.5300

Bob Collins

bc@golcoast-tech.com

Good Guys Imaging Systems

(2)- Authorized for printers

(For the State of NC only)

3404 Langdale Drive

High Point, NC 27265

Tom Durr

336-905-6933

tom@goodguys.us



Source Business Solutions, LLC

(2)– Authorized for printers

(For the State of SC only)

1500 Eleazer Road

Irmo, SC 29063

George Lusk

803.960.6986

George@sbsolution1.com

Springfield Blue Print & Photo Copy Co., Inc.

(2)– Authorized for printers

(For the State of MS only)

219 E. Pershing

Springfield, MS 65806

Chuck McCann (President)

417.869.7316

cmccann@spfdblue.com

XBE Inc.

(2)– Authorized for printers

(For the State of KY only)

2119 Frankfort Avenue

Louisville, KY 40206

502.899.1969

Bradford Robison (President)

brad@xbeinc.com