

# **Vendor Contacts and Ordering Instructions**

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at <u>800-636-3779</u>, emailed to <u>orders@peppm.org</u> or placed online through Epylon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

**Product Line:** Fomcore

#### Introduction

Located in Western Michigan, Fomcore's principals have been designing and manufacturing seating for lounge and reception areas since 2007. Fomcore was launched late in 2016 to service the commercial/educational environment with soft seating solutions.

We are a locally owned and operated company and pride ourselves in being a leader in the industry when it comes to functional style, durability, flexibility, and customer service. Our product offerings provide beautiful solutions for lounge and reception areas that are built to holdup to high uses. All of Fomcore's seating lines are made up of solid foam components to provide a more sustainable and cost-effective solution for any facility. We have 100's of color options in fabric and vinyl to choose from.

With focus on sustainable design features, Fomcore has always aimed to minimize our impact on the environment through use of recycled foam materials, clean processes and recycling in our manufacturing. Because our products are made to last and MANUFACTURED IN THE USA, we are able to stand behind them with a lifetime warranty!

Jeff Wolber 502-260-1336 Fomcore LLC 1770 East Keating Ave. Muskegon MI 49442 jeff@fomcore.com

## Placing an Order via Fax or Email:

- 1. Locate product and prices on PEPPM.org or through a sales representative.
- 2. Our posted PEPPM prices are for a quantity of 1. For volume discounts contact Jeff Wolber at 502-260-1336.
- 3. Address the orders to:

Fomcore LLC 1770 East Keating Avenue Muskegon MI 49442 jeff@fomcore.com

Or

Select one of the authorized resellers listed below and address the orders to: Selected Reseller Name Reseller Address

- 4. All quotes and purchase orders should state "As per PEPPM."
- 5. Fax the completed order to 800-636-3779 or email to orders@peppm.org.
  - a. Your order will be reviewed and edited by PEPPM Staff.
  - b. You will be contacted to make any necessary corrections.
  - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
  - d. Your order will be archived for audit support.
- 6. Standard shipping is included on all orders over \$500.00.

## Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile\_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts\_Ship-to Addresses.

- 1. Login to Epylon at www.epylon.com.
- 2. Click on the Contracts tab.
  - a. Choose between a "line item" or "contracts" search.
  - b. Select Fomcore LLC from the Vendor (Awardee) list.
  - c. Click "Search."
- 3. Add selected line items to a List.
- 4. Assign a reseller to the item by checking the box next to the item and clicking the "Assign Distributor" button.
- 5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
- 6. Add selected items to a Purchase Order form.
- 7. Click "Submit" after entering a valid PO number and shipping address.
  - a. The PEPPM contract will automatically be referenced in your PO.
  - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
  - c. The order will immediately be viewable by the vendor.
  - d. Your order will be archived for audit support.
- 8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.

## **Reseller Listing**

Orders may not be sent directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779), email address (<u>orders@peppm.org</u>) or Epylon eCommerce (<u>www.epylon.com</u>) to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

## **Academy Furniture and Supplies**

518 Dowd Avenue
Elizabeth, NJ 07201
Howard Schreiber
877.687.2223
howard@academyfurn.com

## **AT Equipment**

180 Brook St., Suite B&C Scarsdale, NY 10583 Stacy Steward 914.472.7222 stacy@atequipmentsales.com

## Blankenship Associates, Inc.

980 Trinity Road
Raleigh, NC 27607
Caroline McCormac
919.787.1364
cmccormac@blankenshipassociates.com

## Forms & Supply, Inc.

6410 Orr Rd.
PO Box 563953
Charlotte, NY 28256-3953
Bill Waide
800.845.2013 x2511
Bill.waide@formsandsupply.com

\_\_\_\_\_

#### Terrell Enterprises, Inc.

PO Box 461
106 S. Cloverdale Rd.
Greenville, AL 36037
Spencer Sirmon
205.578.2017
spencer@terrellenterprises.com
purchasing@terrellenterprises.com

#### P.E.M.CO.

1700 North Highland Street
Pittsburgh, PA 15241
Brian McGaughey, President
412.831.7601 ext. 103
412.861.7662 fax
brian@pencofurniture.com

#### **Creative Library Concepts**

PO Box 313

Manalapan, NJ 07726

Brad Kingsburg, VP Sales & Marketing 908-812-8190

Bradk@creativelibraryconcepts.com

## **Sharp School Services, Inc.**

6400 Lincolnway
Hobart, IN 46342
David Sharp
219-942-6903 phone
219-942-4215 fax
dsharp@sharpschoolservices.com

## Kansas Contract Design, L.C.

723 N. Gow St.
Wichita, KS 67203
Sandy Rasmussen
316-721-9462 phone
316-721-9383 fax
sandy@kcdsales.com

#### Commonwealth School Equipment, Inc.

21403 Hull Street Road Moseley, VA 23120 David Hawkins 804-739-4575 phone 804-739-1710 fax david@cseva.net

## Delta Graphic, Inc.

12532 Branders Bridge Road Chester, VA 23831 Peggy Depiro 804-748-6448 phone 804-748-2095 fax pdepiro@deltagraphic.com

#### W.B. Mason

59 Centre St

Brockton, MA 02303

Frank Viele

203-996-1001 phone

877-488-2709 fax

Frank.viele@wbmason.com

## **Nickerson Corp**

11 Moffitt Boulevard

PO Box 5751

Bay Shore, NY 11708

Janice Aguilina

201-388-1933 cell

732-721-0115 fax

jaquilina@nickersonnj.com

### **Larson Equipment & Furniture**

1000 E State Parkway Unit F

Schaumburg, Illinois 60173

Chris Lutz

847-705-0460 phone

847-705-0560 fax

clutz@larsoncompany.com

## American Design Associates, Inc.

9000 Harford Road

Baltimore, MD 21234

Theresa Alcarese, Executive Vice President

410-823-5500, phone

410-823-5508, fax

theresa@americandesignonline.com

#### **Learning Environments LLC**

2323 Clear Lake City Blvd Suite 180-342

Houston, TX 77062

Jarrod Wiggins, Vice President, Purchase Order Contact

281-898-5205, phone

jarrod@learningenvironments.com