



Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at **800-636-3779**, emailed to orders@peppm.org or placed online through Epylon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

Product Line: IPVideo Corporation

Introduction

A+ Technology & Security Solutions is the partner you can trust for security solutions done right. From design, to installation and support, you can have peace of mind knowing that we help to prepare you for the future. Our expertise is in "technology convergence," leveraging the power of the network to bring together independent systems into powerful, innovative solutions that deliver far more value than the sum of their individual parts. With a proven 25+ year track record of success, A+ is nationally recognized as an expert in school safety and security, and "safe city" initiatives. Find out how A+ Technology & Security Solutions can be the right choice for you, preparing you for the future... today.

Inside Sales Manager: Drew Cassara

Direct: (631) 675-2286

Fax: (631) 969-2400

DCassara@APlusTechnology.com

Sales Manager: Jeffrey Sweeney

Direct: (631) 675-2247

Fax: (631) 969-2400

JSweeney@APlusTechnology.com

Mailing Address: 1490 North Clinton Ave. Bay Shore, NY. 11706

Same Contacts for all 50 States

Placing an Order via Fax or Email:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1. To obtain a quote, please contact **Drew Cassara** @ (631) 675-2286 or dcassara@aplustechnology.com. Discounts are available based off large quantities.
3. Address the orders to:
A+ Technology & Security Solutions
1490 North Clinton Ave.
Bay Shore, NY 11706

Or if using resellers:

Select one of the authorized resellers listed below and address the orders to:

Selected Reseller Name

Reseller Address

4. All quotes and purchase orders should state "As per PEPPM."
5. Fax the completed order to **800-636-3779** or email to orders@peppm.org.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts_Ship-to Addresses.

1. Login to Epylon at www.epylon.com.
2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - b. Select **A+ Technology & Security Solutions** from the Vendor (Awardee) list.
 - c. Click "Search."
3. Add selected line items to a List.
4. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
5. Add selected items to a Purchase Order form.
6. Click "Submit" after entering a valid PO number and shipping address.
 - a. The PEPPM contract will automatically be referenced in your PO.
 - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.
 - d. Your order will be archived for audit support.
7. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.

Reseller Listing

Orders may not be sent directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779), email address (orders@peppm.org) or Epylon eCommerce (www.epylon.com) to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

Alltech Integrations

7463 State Hwy 11
Potsdam NY. 13676
Thomas Quant
(315) 262-5870
thomasquant@alltechintegrations.com

Comm-Works

1405 Xenium Lane N., Suite 120
Minneapolis, MN. 55441
Pete Wright – Sales & Business Development
PWright@comm-works.com
1 (800) 394-4444
1 (703) 550-1696

Adirondack cabling and Security

10 Petra Lane
Albany, NY. 12205
Dave Woomer
(518) 452-0124
dave.womer@adirondackcabling.com

Digital Surveillance Solutions, Inc.

2727 Broadway
Suite #4
Buffalo, NY. 14227
Donald Paterson
(877) 850-3295
donp@dssvideo.com

Eastern DataComm, Inc.

44 Commerce Way
Hackensack, NJ. 07601
Paul Jenne
(201) 457-3311 Ext. 131
pjenne@easterndatacomm.com

True Security Design, LLC

1490 North Clinton Ave.
Bay Shore, NY. 11706
Matthew Sobel
(631) 675-2231
consultant@truesecuritydesign.com

Integra Consulting & Computer Services

1490 North Clinton Ave.
Bay Shore, NY. 11706
Drew Cassara
(631) 969-2600
dcassara@aplustechnology.com

Dagostino Electronic Services, Inc.

600 Mifflin Rd.
Pittsburgh, PA. 15207
Anita Carr
(412) 894-7026
acarr@descomm.com

ACP CreativIT

851 Commerce Ct.
Buffalo Grove, IL. 60089
Jim Grass
(847) 541-6333 Ext, 118
jgrass@arlingtoncp.com

PSX Group

John Halscheid
708 Terminal Way
Kennett Square, PA 19348
(800) 562-3286
(610) 299-7747
john.halscheid@psxgroup.com

CML Security

Chris Lotey
210 E. German St.
Herkimer, NY. 13350
(315) 866-5845
clotey@cmlsecurity.net

Communications Consulting Inc.

Brooks Roy
120 Mount Pleasant Road
Warrendale, PA. 15086
Phone: (724) 935-7630
Fax: (412) 697-3357
brooks@cci-pgh.com

AR Technology Solutions

Austin Miller-Siple
89 Council Crest Lane
Hazleton, PA 18202
(570) 617-6980
Austin.siple@ar-techsolutions.com

Ardent Media LLC

Bill Watchulonis
10 Morris Cir
Dallas, PA 18612
(570) 762-3204
bill@ardentmedia.net

Intertech Ci

Josh Platts
1501 Preble Ave
Pittsburgh, PA 15223
Phone: (412) 246-1200
Fax: 412-894-2600
jplatts@intertechci.com

NRG Controls North, Inc.

Steve Inch
749 N Susquehanna Trail
PO Box 235
Selinsgrove, PA 17870
Phone: (570) 374-1933
Fax: 570-374-6742
sinch@nrgnorth.com

Wicked Technologies, LLC

David Koptyra
25 Ridge Road
Budd Lake, NJ 07828
(973) 440-9197
dave@wickedtechnologies.com

Productive AV

Juan Bialek
1600 Belleville St.
Richmond, VA 23230
(804) 591-0062
Juan.bialet@ProductiveAV.com

Assurance Media

Steve Schofield
590 Century Blvd
Suite B
Wilmington, DE 19808
(302) 409-3930
sschofield@assurancemedia.net

Mobile Communication Service, Inc.

Eric Hawkins
16343 Conneaut Lake Rd
Meadville, PA 16335
814-724-1234

Kit Network Cabling, Inc. dba KIT Communications

Alex Toscano
400 E. Main Street
Anville, PA 17003
717-685-4827
Tracey@KIT-Communications.com

Academic Technologies Inc.

Philip Boyd / Christy Rogers
209 B Industrial Drive
Ridgeland, MS 39157
601-427-3587
philip@acadmictchinc.com
christy@academictechinc.com