



Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at **800-636-3779**, emailed to orders@peppm.org or placed online through Epylon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

Product Line: Juniper Networks

Introduction

Juniper Networks leads the industry in network automation, performance, and creation. As a publicly held corporation trading on the NYSE under JNPR, we create the most scalable, secure, and cost-effective networks for unmatched choice, agility, efficiency and value, while empowering PEPPM and PEPPM-authorized clients to unlock new business models and capitalize on new growth opportunities. Juniper Networks has produced some of the industry's most groundbreaking innovations across every aspect of networking technology, including:

- **Silicon.** Our Junos One family of processors is an unprecedented integration of silicon and software that pushes the boundaries of network performance.
- **Systems.** Our powerful, simplified network architecture spans the routing, switching, and security markets. We develop some of the industry's most advanced network innovations, such as the Juniper Networks Converged Supercore, the Universal Edge, the vMX, MetaFabric™ Architecture with Contrail, and Juniper Unite for the Cloud Enabled Enterprise.
- **Software.** Our Junos operating system is unsurpassed by competitors. The Junos platform enables a single automated operating system across our routing, switching, and security products, making customer networks simpler to manage and scale over time.

We deliver leading technologies that transform the economics and experience of networking by significantly lowering the CapEx required to build networks and the OpEx required to maintain them. Our goal is to Connect Everything and Empower Everyone. We do so by challenging conventions to define what's possible, not simply what's next. Every product, solution and person who works at Juniper is driving business transformation that underpins the connected world.

Juniper Sales Contacts:

Stephen Bowen
Juniper Networks
(978) 589-0251
sbowen@juniper.net

Andon Lucas
Juniper Networks
(978) 828-1147
alucas@juniper.net

Placing an Order via Fax or Email:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1.
3. Select one of the authorized resellers listed below and address the orders to:
Selected Reseller Name
Reseller Address
4. All quotes and purchase orders should state "As per PEPPM."
5. Fax the completed order to **800-636-3779** or email to orders@peppm.org.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts_Ship-to Addresses.

1. Login to Epylon at www.epylon.com.
2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - b. Select **Juniper Networks** from the Vendor (Awardee) list.
 - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
 - a. The PEPPM contract will automatically be referenced in your PO.
 - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.
 - d. Your order will be archived for audit support.
8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.

Reseller Listing

Orders may not be sent directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779), email address (orders@peppm.org) or Epylon eCommerce (www.epylon.com) to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

ABS Solutions, LLC
30 Corporate Circle, Suite 107
Albany, NY 12203
ATTN: Laura Smith
(518) 608-5805
laura@abs-solutions.com

BlueAlly Technology Solutions
1255 Crescent Green, Suite 300
Cary, NC 27518
ATTN: Audrey Hollett
(919) 249-1525
purchaseorders@blueally.com

Carolina Advanced Digital, Inc.
1010 High House Road, Suite 300
Cary, NC 27513
ATTN: Julie Allen
(919) 460 -1313 x211
sales@cadinc.com or julie@cadinc.com

Carousel Industries of North America, Inc
659 South County Trail
Exeter, RI 02882
ATTN: Alli-Michelle Conti
(401) 583-4370
aconti@carouselindustries.com

CCL Technologies
1500 Broad Street, Suite 200
Greensburg, PA 1501
ATTN: Christine Kennedy
(724) 853-8005
Christine.kennedy@cclprotech.com

CDW Government LLC
230 N. Milwaukee Ave
Vernon Hills, IL 60045
ATTN: Sarah Rosendeld
(866) 769-8466
bids@cdwg.com

Cloudcast LLC
2227 Rt 88
PO Box 566
Dunlevy, PA 15432
ATTN: Brandon Wagner
(412) 447-1394
brandon@cloudcastcomputing.com

CNI Sales, Inc. (dba Corporate Networking)
2960 Skippack Pike
PO Box 180
Worcester, PA 18490
ATTN: Tim Kirk
(610) 584-8040
timkirk@corpnetworking.com

Connectivity Communications, Inc.
PO Box 8380
Pittsburgh, PA 15218
ATTN: Meg Stiles
(412) 459-0001 X15
mstiles@connectivitycom.com

Consolidated Electrical Distributors
dba Dauphin DataCom
1830 S. 19th Street
Harrisburg, PA 17104
ATTN: Randy Bornman
(717) 986-9347
rbornman@dauphindata.com

CXtec, Inc.
5404 South Bay Road
Syracuse, NY 13212
ATTN: Alan Truex
(315) 883-3731
Alan.truex@cxtec.com

Data Enterprise Systems Inc.
4012 Grandbridge Drive
Apex, NC 27539
ATTN: William Stritzinger
(984) 229-0496
orders@dataenterprisesys.com

Data Networks
216 Schilling Circle, Suite 104
Hunt Valley, MD 21031
ATTN: Samantha Hittie
410-823-3000 ext. 3019
samhittie@datanetworks.com

En-Net Services, LLC
712 N. East Street
Frederick, MD 21701
ATTN: Susan Washabaugh
(301) 846-9901
peppm@en-netservices.com

Epic Technology Solutions LLC
432 N Saginaw St. STE 207
Flint, MI 48502
ATTN: Paul Knific
8662592934 x 402
Paul@myepicidea.com

ePlus Technology, inc.
130 Futura Drive
Pottstown, PA 19464
ATTN: Nicholas D'Archangelo
(610) 495-1293
peppm@eplus.com

Graybar
1550 South Warfield Street
Philadelphia, PA 19146
ATTN: Al Tedesco
(215) 218-2492
Alfred.tedesco@graybar.com

Integration Partners Corp.
12 Hartwell Ave
Lexington, MA 02421
ATTN: Andy Branchaud
(317) 813-5185
abrandaud@integrationpartners.com

ISSQUARED, Inc.
2659 Townsgate Rd. Suite 227
Westlake Village, CA 91361
ATTN: Cassandra Mettlen
(805) 277-0122
purchaseorders@issquaredinc.com

KIT Network Cabling, Inc.
400 E Main St.
Anville, PA 17003
ATTN: Tracey Schafer
(717) 507-1755
Tracey@KIT-Communications.com

PC Specialists Inc., dba Technology Integration Group (TIG)
10620 Treena St. Suite 300
San Diego, CA 92131
ATTN: Fred Heins
(610) 995-0090
Fred.heins@tig.com

PIER Group LLC
3555 N Newton St
Jasper, IN 47546
ATTN: Caleb Williams
cawilliams@piergroup.com

Technik LLC
2065 S Elms Road, Bldg D STE 700
Swartz Creek, MI 48473
ATTN: Eric Knific
(833)832-4645 Ext. 101
eric@gettechnik.com

Vandis Inc.
1 Albertson Avenue
Albertson, NY 11507
ATTN: Scott Ratafia
(516) 281-2200
sratafia@vandis.com

Whalley Computer Associates, Inc.
One Whalley Way
Southwick, MA 01077
ATTN: Mark Duarte
(508) 634-1166
wca@wca.com