



Lightspeed Systems

Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at **800-636-3779**, emailed to orders@peppm.org or placed online through Epsilon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

Product Line: Lightspeed Systems

Introduction

For the past 20 years, we have Education is undergoing a technology revolution. New devices and new tools are being added to the classroom every day. The IT department is responsible for keeping all this technology managed, safe, and working. That is where we come in. Lightspeed Systems partners with schools to make learning safe, managed, and mobile. **Lightspeed Systems, supporting IT in schools since 1999.**

2500 Bee Cave Road
Building One, Suite 350
Austin, TX 78746

1 877 447 6244 (phone)
sales@lightspeedsystems.com

Our US sales team is split into regions based on student population density. Each region has a dedicated regional sales director, manager, and engineer. The best method to contact our sales team is to email us at sales@lightspeedsystems.com

Placing an Order via Fax or Email:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1. To obtain quotes for volume discounts, please email sales@lightspeedsystems.com.
3. Address the orders to:
Lightspeed Systems
2500 Bee Cave Road
Building One, Suite 350
Austin, TX 78746

Or if using an Authorized Reseller:

Select one of the authorized resellers listed below and address the orders to:

Selected Reseller Name
Reseller Address

4. All quotes and purchase orders should state "As per PEPPM."
5. Fax the completed order to **800-636-3779** or email to orders@peppm.org.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts_Ship-to Addresses.

1. Login to Epylon at www.epylon.com.
2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - b. Select **Lightspeed Systems** from the Vendor (Awardee) list.
 - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.

- a. The PEPPM contract will automatically be referenced in your PO.
 - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.
 - d. Your order will be archived for audit support.
8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.

Reseller Listing

Orders may not be sent directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779), email address (orders@peppm.org) or Epylon eCommerce (www.epylon.com) to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

Lightspeed Systems
2500 Bee Cave Road., Building One, Suite 350
Austin, TX 78746
Chris Travis
(737) 205-2507
ctravis@lightspeedsystems.com

SHI
290 Davidson Ave
Somerset, NJ 08873
Daniel Sutton
(732) 627-8888
Dan_Sutton@shi.com

United Data Technologies
8825 NW 21st Terrace
Doral, FL 33172
Gerard Amaro/Tony Cossio
(305) 882-0435
gerard.amaro@udtonline.com
tony.cossio@udtonline.com

BorderLAN
950 Boardwalk, Suite 300
San Marcos, CA 92078
Diane Rogers
(760) 736-8100 ext. 500
diane@borderlan.com

Trebron Company Inc.
5506 35th Avenue NE
Seattle, WA 98105
(206) 527-3477
Scott Griffin
sgriffen@trebron.com

CDW Government LLC
230 N. Milwaukee Avenue
Vernon Hills, IL 60045
800.800.4239|(312)705-0909
John Johnsen
ijohnsen@cdw.com

IntegraONE
7248 Tilghman Street, Suite 120
Allentown, PA 18106
(484) 223-3480 x1148
Betsy Parvin
BParvin@integra1.net

Data Networks
216 Schilling Circle Suite 104
Hunt Valley, Maryland 21031
(410) 823-300
Charlotte Metzger
cmetzger@datanetworks.com

Ednetics, Inc.
971 South Clearwater Loop
Post Falls, ID 83854
(208) 777-4709
Bill Spain
bill@ednetics.com

DirSec, Inc.
10914 W. 102 Circle
Westminster, CO 80021
(800) 751-0354
Lou Rubbo
lou@dirsec.com

Bridgetek
110 Connector Park Court
Piedmont, SC 29673
864-214-0221
Kelley Turpin
kturpin@bridgeteksolutions.com