

Panasonic

Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at **800-636-3779**, emailed to orders@peppm.org or placed online through Epsilon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

Product Line: Panasonic Hardware, software, related services and other branded products

Introduction

Panasonic System Solutions Company of North America, along with our team of proven resellers/integrators, is pleased to serve PEPPM customers with leading Panasonic technology.

For contractual questions or concerns, please contact:

Solomon Surles III
Government Contracts Manager
Panasonic Public Sector
Solomon.SurlesIII@us.panasonic.com

For Sales Support:

Vertical	Focus	E-mail Address
State, Local, K-12, Higher Ed, Healthcare Non-profit	National	Solomon.SurlesIII@us.panasonic.com

For hard copy mailing requirements, please address mail to:

Solomon Surles III
Government Contracts
Manager 2 Riverfront Plaza
Newark, NJ 07102

Placing an Order via Fax or Email:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1. For quantities of any size, please communicate directly with our authorized resellers.
3. Select one of the authorized resellers listed below and address the orders to:
Selected Reseller Name
Reseller Address
4. All quotes and purchase orders should state "As per PEPPM."
5. Fax the completed order to **800-636-3779** or email to orders@peppm.org.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts Ship-to Addresses.

1. Login to Epylon at www.epylon.com.
2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - b. Select **Panasonic Corporation** from the Vendor (Awardee) list.
 - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
 - a. The PEPPM contract will automatically be referenced in your PO.
 - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.
 - d. Your order will be archived for audit support.
8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.

Reseller Listing

Orders may not be sent directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779), email address (orders@peppm.org) or Epylon eCommerce (www.epylon.com) to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

Selected Reseller Name
Reseller Address

Reseller	Point of Contact	Phone	Email
Brooks Network Services, LLC	Steve Brooks	336-254-9047	sbrooks@brooksnetworkservices.com
J. P. Lilley & Son, Inc.	Joe Jackson	717-238-8123	joe.jackson@jplilley.com
Academic Technologies, Inc.	Christy Rogers	601-427-3587	christy@academictechinc.com
Avidex Industries, LLC	Lisa Young	949-428-6333	salesupport@avidex.com
Foertsch Holdings, Inc. d/b/a Telrepc	Robin Manginelli	203-284-5247	rmanginelli@telrepc.com
Datec, Inc.	Bob Stein	206-909-5272	bob.stein@datecinc.net
Image One	Michael Lutz	800-956-9000	mlutz@image-1.com
Computex Technology Solutions	Chris Farah	806-503-6148	cfarah@computex.net
Prologic ITS, LLC	Paul Sprayberry	866-923-0513 X 702	Paul.sprayberry@prologicits.com
Solutionz Inc.	Annelise Fasnacht	310-571-1207	afasnacht@solutionzinc.com
Code 3 Technology	Clay Jeppsen	480-888-6401	clay@code3technology.com
TCSWare, Inc.	Joe Payne	601-932-8271	jpayne@tcsware.com
TKK Electronics	Michael Kirsch	414-255-0482	mike@tkkelectronics.com
EduTek Limited	Mario Caligiuri	914-686-7777	Mario.caligiuri@etltd.com
Enchanted Technology Solutions, LLC	Jeff Gallegos	505-946-8219	jeffg@ets.us.com
Vology Inc.	Scott Blinkhorn	904-838-9581	SBlinkhorn@vology.com
Cenero, LLC	Will Rush	908-236-7000	wrush@cenero.com
Gogotech, LLC.	Kelsey Ryan	212-386-7193 X 162	kelseyr@gogotech.com
Video Corporation of America	Tom Bigliani	212-574-7212	Tom@vcaglobal.com
ARC Acquisition US, Inc.	Johanna Daily	210-572-1307	Johanna.daily@arc-pts.com
Y&S Technologies	Mordy Finck	718-473-0284 X200	mordy@yandstech.com
Video Hi-Tech Corp. d/b/a Adwar Video	Pamela Dandic	631-777-7070 ext. 120	pam@adwarvideo.com
Derive Technologies, LLC	Madhu Royal	212-363-1111	Mroyal@Derivetech.com
SCM Products, Inc.	Keith Siegel	631-234-1304	keiths@scmproducts.com
Island Tech Services, LLC	Robert Gronenthal	631-447-2442 x236	robert@itsg.us.com
Diversified	Brad Thomas	503-601-5595	Bthomas@diversifiedus.com
Southern Computer Warehouse	Julia Stewart	770-579-8927	Julia.stewart@scw.com
Howard Technology Solutions	Melissa Ward	888-912-3151	mward@howard.com
Key Code Media	Michael Cavanagh	818-303-3900	mcavanagh@keycodemedia.com
GovDirect, Inc.	Danielle Zoz	727-754-2699	dzoz@govdirect.com
Presidio Networked Solutions, Inc.	Greg Wilburn	571-236-1440	gwilburn@presidio.com
Presentation Products, Inc.	Bhanu Singh	212-584-4749	bsingh@pproducts.com
PCS Mobile	Mandy Straight	303-552-3957	mandys@pcsmobile.com
Insight	Pam Potter	800-321-2437 X 6810	Pam.Potter@Insight.com
CDW-G	Melissa Johnston	312-705-2069	melijoh@cdw.com

Audio Visual Innovations (AVI/SPL)	Audrey Warren	888-884-7168 X 2879	audrey.warren@avispl.com
Troxell	Mark Barber	800-352-7912 x4300	mark.barber@trox.com
Visual Sound, Inc.	Rob Wirth	717-620-5408	rwirth@visualsound.com
Schoolhouse Electronics, LLC	Gregus Smith	419-358-9000	gregus@schoolhouseelectronics.com
Ridgeline Technology	Sara Mortenson	530-889-1631	sara@ridgeline-tech.com
Dobil Laboratories, Inc.	Don Rosenberger	412-782-3399	DRosenberger@dobil.com
GovWare, LLC	Chris Johnson	480-656-1581	chrisj@govware.com
Gold Type Business Machines, Inc.	Monica Lewis	201-935-5090	mlewis@gtbm.com
Wireless Communications & Electronics	Richard Goldberg	609-313-2773	rgoldberg@wirelessce.com
Camcor, Inc.	Rodney Bailey	800-868-2462 x 170	bids@camcor.com
SHI International Corporation	Nick Grappone	732-564-8189	Nick_Grappone@SHI.com