



Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at **800-636-3779**, emailed to orders@peppm.org or placed online through Epylon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

Product Line: Rauland-Borg

Introduction

Rauland is a respected leader in the design and delivery of critical communications, workflow and life-safety solutions for schools and hospitals worldwide. Local service, installation and technical support is delivered 24x7 through our network of certified distributors. Rauland-Borg is the holder of this contract for Rauland products. If you choose to purchase from one of our authorized partners, please address all purchase orders to your selected Business Partner/Reseller.

If you have any questions, please contact:

Robert Gorelik
P: 847.632.8644
F: 847.632.8550

Placing an Order via Fax or Email:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1.
3. **Select one of the authorized resellers listed below and address the orders to:**
Selected Reseller Name
Reseller Address
4. All quotes and purchase orders should state "As per PEPPM."
5. Fax the completed order to **800-636-3779** or email to orders@peppm.org.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts_Ship-to Addresses.

1. Login to Epylon at www.epylon.com.
2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - b. Select **Rauland-Borg** from the Vendor (Awardee) list.
 - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
 - a. The PEPPM contract will automatically be referenced in your PO.
 - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.
 - d. Your order will be archived for audit support.
8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.

Reseller Listing

Orders may not be sent directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779), email address (orders@peppm.org) or Epylon eCommerce (www.epylon.com) to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

Selected Reseller Name
Reseller Address

Resellers in Pennsylvania

Company	Open Systems Pittsburgh, Inc.
Name	Phil Thompson
Email	pthompson@ospittsburgh.com
Phone	(412) 787-2800
Address	740 Vista Park Drive Pittsburgh, PA 15205
Company	Sage Technology Solutions, Inc.
Name	Jim Van Fossen
Email	jvanfossen@sagetechs.com
Phone	717-653-6641

Address 1040 West Main Street
Mount Joy, PA 17552

Resellers in Illinois

Company Interstate Electronics Company
Name Houston Furgeson
Email hfurgeson@iecusa.com
Phone 630-789-8700
Address 600 Joliet Road
Willowbrook, IL 60527

Resellers in Maryland

Company Corbett Technology Solutions Inc
Name Robin Nishiyama
Email rnishiyama@ctsi-usa.com
Phone 410-583-8900
Address 6308 Blair Hill Lane
Baltimore, MD 21209

Resellers in New Jersey

Company Open Systems Integrators, Inc.
Name Paul Facciolo
Email paul@osicorp.net
Phone 732-792-2112
Address 207D Woodward Road
Manalapan, NJ 07726

Resellers in New York

Company Ronco Specialized Systems, Inc.
Name Scott Strassburg
Email sstrassburg@ronco.net
Phone 716-879-8136
Address 595 Sheridan Drive
Tonawanda, NY 14150

Company Syracuse Time & Alarm
Name Alan Demartino
Email ademartino@syrttime.com
Phone (315) 433-1234
Address 2201 Burnet Avenue
Syracuse, NY 13206

Company Open Systems Metro
Name Sean Werlau
Email swerlau@osmetro.com
Phone 914-241-0057
Address 258 Route 117 By-Pass Road
Bedford Hills, NY 10507

Company NCC Systems, Inc.
Name Brent Taylor
Email btaylor@nccsystems.com
Phone 315-265-4777
Address 25646 NYS Route 3

Watertown, NY 13601

Resellers in Virginia

Company	Corbett Technology Solutions Inc
Name	Robin Nishiyama
Email	rnishiyama@ctsi-usa.com
Phone	804-559-4274
Address	7272 Jackson Avenue Mechanicsville, VA 23111

Resellers in California

Company	Thompson Engineering Company
Name	Kim Dobkins
Email	kdobkins@thompsonsone.com
Phone	951-784-7270
Address	2205 Fleetwood Drive Riverside, CA 92509

Company	Pacificom
Name	Glenn Vacca
Email	gvacca@pacificomusa.com
Phone	805-987-1351
Address	330 N. Wood Road, Suite L Camarillo, CA 93010

Company	Low Voltage Integrated Systems
Name	Michael Arguijo
Email	mikea@sdlvis.com
Phone	760-598-4110
Address	1930 Watson Way, Suite L Vista, CA 92081

Company	Quality Sound
Name	Bill Minch
Email	bminch@qualitysound.net
Phone	209-948-2104
Address	2010 East Fremont Street Stockton, CA 95205

Company	Comtel Systems Technology, Inc.
Name	Greg Steele
Email	gregs@comtelsys.com
Phone	408-543-5600
Address	1292 Hammerwood Avenue Sunnyvale, CA 94089

Company	Responder Systems dba Rauland California
Name	Seth La Croix
Email	seth.lacroix@ametek.com
Phone	714-367-1124
Address	16810 Valley View Avenue La Mirada, CA 90638

Company	Tech Time Communications, Inc.
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Name Bryan Corsi
Email bryan.corsi@techtimcomm.com
Phone 661-397-0792
Address 5801 Norris Road
Bakersfield, CA 93308

Resellers in Indiana

Company South Western Communications, Inc.
Name Wayne Henley
Email wayne.henley@swc.net
Phone 812-477-6495
Address 4871 Rosebud Lane
Newburgh, IN 47630

Resellers in Georgia

Company South Western Communications, Inc.
Name Wayne Henley
Email wayne.henley@swc.net
Phone 678-376-8884
Address 70 Crestridge Drive - Suite 100
Suwanee, GA 30024

Resellers in Tennessee

Company South Western Communications, Inc.
Name Wayne Henley
Email wayne.henley@swc.net
Phone 615-832-0101
Address 2513 Perimeter Place Drive
Nashville, TN 37214

Resellers in Ohio

Company Torrence Sound Equipment Co.
Name Fred Lammers
Email flammers@torrencesound.com
Phone (419) 661-0678
Address 29050 Glenwood Road
Perrysburg, OH 43551

Company Rauland SoundCom Systems
Name Clay Littleton
Email clay.littleton@ametek.com
Phone 440-234-2604
Address 227 Depot Street
Berea, OH 44017

Resellers in Michigan

Company Rauland SoundCom Systems
Name Clay Littleton
Email clay.littleton@ametek.com
Phone 248-960-3700
Address 24600 North Industrial Drive
Farmington Hills, MI 48335

Company Torrence Sound Equipment Co.

Name Fred Lammers
Email flammers@torrencesound.com
Phone (419) 661-0678
Address 29050 Glenwood Road
Perrysburg, OH 43551

Resellers in Oregon

Company Smeed Communications Services
Name Paul Smeed
Email paul@smeed.com
Phone 541-686-1654
Address 790 West 8th Avenue
Eugene, OR 97402

Company GB Manchester
Name Bret Crowell
Email PEPPM@gbmanchester.com
Phone 360-816-0484
Address 6000 NE 88th St.
Vancouver, WA 98665

Resellers in West Virginia

Company Electronic Specialty Company
Name Thomas B. Epps
Email tom.epps@electronicspecialty.com
Phone 541-686-1654
Address 1325 Dunbar Avenue
Dunbar, WV 25064

Resellers in Washington

Company GB Manchester
Name Bret Crowell
Email PEPPM@gbmanchester.com
Phone 360-816-0484
Address 6000 NE 88th St.
Vancouver, WA 98665

Resellers in Colorado

Company Beacon Communications, LLC
Name Johnathan Hasserd
Email jhasserd@beaconcom.com
Phone 303-750-6500
Address 7810 Shaffer Parkway, Suite #120
Littleton, CO 80127

Resellers in Wyoming

Company Beacon Communications, LLC
Name Johnathan Hasserd
Email jhasserd@beaconcom.com
Phone 303-750-6500
Address 7810 Shaffer Parkway, Suite #120
Littleton, CO 80127

Company Marshall Industries

Name	Paul Gerardis
Email	Paul.Gerardis@Marshallind.com
Phone	(801) 266-2428
Address	3800 West 2100 South Salt Lake City, Utah 84120

Resellers in Utah

Company	Marshall Industries
Name	Paul Gerardis
Email	Paul.Gerardis@Marshallind.com
Phone	(801) 266-2428
Address	3800 West 2100 South Salt Lake City, Utah 84120

Resellers in Idaho

Company	Marshall Industries
Name	Paul Gerardis
Email	Paul.Gerardis@Marshallind.com
Phone	(801) 266-2428
Address	3800 West 2100 South Salt Lake City, Utah 84120