

## Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at **800-636-3779**, emailed to [orders@peppm.org](mailto:orders@peppm.org) or placed online through Epylon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

### **Product Line: Sharp – Professional Displays / Monitors**

#### **Introduction**

Sharp Electronics Corporation offers a full range of display systems for use in classrooms, conference and meeting rooms. Sharp's professional and commercial displays are specially engineered for business applications and are offered in a wide range of sizes and varying capabilities. From high-impact displays for digital signage, to state-of-the-art ultra-narrow bezel video walls, to the award-winning AQUOS BOARD® interactive display systems, Sharp commercial and professional displays help you communicate, collaborate and disseminate information brilliantly. Whether in the office boardroom or the classroom, Sharp changes the way you communicate.

Sharp Electronics Corporation  
100 Paragon Drive  
Montvale, NJ 07645

#### **Sharp Contacts:**

##### **California**

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Laurie Williams  
Govt. & Major Acct. Manager  
Sharp Electronics – SIICA  
[WilliamsLau@sharpsec.com](mailto:WilliamsLau@sharpsec.com)  
714-371-8214

##### **Connecticut**

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Matt Huggins  
Assoc. Govt. & Major Acct. Manager  
Sharp Electronics – SIICA  
[Hugginsm@sharpsec.com](mailto:Hugginsm@sharpsec.com)  
201-529-9269

## Indiana & New Jersey

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Mike Moat  
Govt. & Major Acct. Manager  
Sharp Electronics – SIICA  
[MoatM@sharpsec.com](mailto:MoatM@sharpsec.com)  
201-709-3847

## Pennsylvania

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Mike Moat  
Govt. & Major Acct. Manager  
Sharp Electronics – SIICA  
[MoatM@sharpsec.com](mailto:MoatM@sharpsec.com)  
201-709-3847

David Suaviso, Jr.  
Regional Sales Manager  
Sharp Electronics - Professional Display Div.  
[SuavisoD@sharpsec.com](mailto:SuavisoD@sharpsec.com)  
631-487-7488

## Placing an Order via Fax or Email:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1. Please contact your account representative listed above for quotations involving volume discounts.
3. Select one of the authorized resellers listed below and address the orders to:  
Selected Reseller Name  
Reseller Address
4. All quotes and purchase orders should state "As per PEPPM."
5. Fax the completed order to **800-636-3779** or email to [orders@peppm.org](mailto:orders@peppm.org).
  - a. Your order will be reviewed and edited by PEPPM Staff.
  - b. You will be contacted to make any necessary corrections.
  - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
  - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.

## Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile\_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts\_Ship-to Addresses.

1. Login to Epylon at [www.epylon.com](http://www.epylon.com).
2. Click on the Contracts tab.
  - a. Choose between a "line item" or "contracts" search.
  - b. Select **Sharp Electronics Corporation** from the Vendor (Awardee) list.
  - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
  - a. The PEPPM contract will automatically be referenced in your PO.
  - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
  - c. The order will immediately be viewable by the vendor.
  - d. Your order will be archived for audit support.
8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact [service@epylon.com](mailto:service@epylon.com) or call 888-211-7438.

## Reseller Listing

Orders may not be sent directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779), email address ([orders@peppm.org](mailto:orders@peppm.org)) or Epylon eCommerce ([www.epylon.com](http://www.epylon.com)) to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

Selected Reseller Name  
Reseller Address

## **California**

Authorized CA based Resellers:

### **Decotech Systems Inc.**

1180 Mt Diablo Boulevard  
Walnut Creek, CA 94596  
925-954-1520 ext.607  
Rebeca Rivero, Service/Marketing Manager  
[RebecaR@decotech.com](mailto:RebecaR@decotech.com)

### **Golden Star Technologies**

12881 166th Street  
Cerritos, CA 90703  
562-345-8711  
Dennis Wang, Chief Operating Officer  
[dpwang@gstes.com](mailto:dpwang@gstes.com)

### **Leslie Digital Imaging LLC**

50 Jericho Quadrangle, Suite 115  
Jericho, NY 11753  
516-877-9100  
Anna Kleyner, Business Analyst  
[akleyner@myldi.com](mailto:akleyner@myldi.com)  
*Authorized for the following counties: Orange, Los Angeles*

### **LightWerks Communication Systems, Inc.**

3331 Jack Northrop Avenue  
Hawthorne, CA 90250  
424-675-2600 ext. 211  
David Riberi , Executive Vice President  
[driberi@lightwerks.com](mailto:driberi@lightwerks.com)

### **SBS (Select Business Systems) of Bakersfield, Inc.**

3001 Auto Mall Drive, Suite 200  
Bakersfield, CA 93313  
661-397-2100  
Tim Murphy, President  
[tmurphy@sbsofbak.com](mailto:tmurphy@sbsofbak.com)  
*Authorized for the following counties: Inyo, Kern, Mono*

## **California (continued)**

### **Sharp Business Systems – Northern California**

5700 Stoneridge Drive, Suite 300

Pleasanton, CA 94588

925-417-8400

Anna Chan, Account Executive

[Anna.chan@sharpusa.com](mailto:Anna.chan@sharpusa.com)

*Authorized for the following counties: Alameda, Contra Costa, El Dorado, Placer, Sacramento, San Benito, San Francisco, San Joaquin, San Mateo, Santa Clara, Santa Cruz, Solano, Stanislaus, Yolo*

### **Sharp Business Systems of SoCal**

8670 Argent Street

Santee, CA 92071

888-258-2802

Todd Farin, General Sales Manager

[Todd.Farin@sharpusa.com](mailto:Todd.Farin@sharpusa.com)

*Authorized for the following counties: Los Angeles, Orange, Riverside, San Bernardino, San Diego, Santa Barbara, Ventura*

### **Troxell Communications**

31805 Vía Rio Temecula # 224

Temecula, CA 92592

801-602-1168

Clint Knudsen, Regional Vice President Sales

[clint.knudsen@trox.com](mailto:clint.knudsen@trox.com)

### **XIT Solutions**

1112 20th Street

Bakersfield, CA 93301

661-635-0365 ext. 201

Shawn Santerre, COO

[ssanterre@xitsolutions.com](mailto:ssanterre@xitsolutions.com)

Authorized Resellers:

### **Avidex Industries LLC**

13555 Bel-Red Road, Suite 226

Bellevue, WA 98005

425-643-0330

Lisa Young, Sales Support Supervisor

[salesupport@avidex.com](mailto:salesupport@avidex.com)

## **California (continued)**

### **AVI-SPL**

6301 Benjamin Road # 101  
Tampa, FL 33634  
813-884-7168 ext. 2062  
Cindy Turner, Public Sector Contracts Manager  
[Cindy.Turner@avispl.com](mailto:Cindy.Turner@avispl.com)

## **Connecticut**

Authorized CT based Resellers:

### **ABM Business Systems**

1200 Village Walk  
Guilford, CT 06437  
203-453-9533  
*Authorized for the following counties: Fairfield, Middlesex, New Haven, New London*

### **HB Communications, Inc.**

60 Dodge Avenue  
North Haven, CT 06473  
203-234-9246  
Matt Rose, Product Manager Display Technology  
[Matt.rose@hbcommunications.com](mailto:Matt.rose@hbcommunications.com)

### **RnB Enterprises**

115 Hurley Road, #4B/C  
Oxford, CT 06478  
203-426-3679  
Robert Serio, President  
[bob@rnbenterprises.com](mailto:bob@rnbenterprises.com)

### **XSE Group, Inc. dba Aztec Office LLC**

35 Philmack Drive, Suite A100  
Middletown, CT 06457  
800-533-6552  
Adam Salzarulo, Director of Service & Admin.  
[adam@aztecoffice.com](mailto:adam@aztecoffice.com)  
*Authorized for the following counties: Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland, Windham*

## **Connecticut - continued**

Authorized Resellers:

### **Automated Business Solutions**

415 Kilvert Street  
Warwick, RI 02886  
401-732-3000

*Authorized for the following counties: Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland, Windham*

### **PC University Distributors Inc.**

99 West Hawthorne Avenue  
Valley Stream, NY 11580  
516-596-1500  
Geoffrey Miller  
gmm@pcuniversity.com

### **Valley Communications**

20 First Avenue  
Chicopee, MA 01020  
413-592-4136 x152  
Lois Sanford  
[loiss@valleycommunications.com](mailto:loiss@valleycommunications.com)

## **Indiana**

Authorized IN based Resellers:

### **Allen Business Machines (ABM) Inc.**

1816 South Calhoun  
Fort Wayne, IN 46802  
260-744-4259

*Authorized for the following counties: Adams, Allen, DeKalb, Huntington, Kosciusko, LaGrange, Miami, Noble, Steuben, Wells, Whitley*

## **New Jersey**

Authorized NJ based Resellers:

### **Advanced Office Systems**

129 E 1st Avenue  
Roselle, NJ 07203  
800-488-5458

*Authorized for the following counties: Bergen, Essex, Hudson, Mercer, Middlesex, Monmouth, Morris, Ocean, Passaic, Somerset, Union*

### **American Document Solutions LLC**

111 Canfield Avenue Suite B13  
Randolph, NJ 07869  
973-970-9737

*Authorized for the following counties: Bergen, Essex, Hudson, Hunterdon, Mercer, Middlesex, Morris, Passaic, Somerset, Sussex, Union, Warren*

### **Copy Center, Inc./Shore Business Solutions**

P.O. Box 2428  
Farmingdale, NJ 07726  
732-280-1333  
Jeffrey Pruden, Vice President  
jeffpruden@shorebusinesssolutions.com

*Authorized for the following counties: Middlesex, Monmouth, Ocean, Union*

### **Leslie Digital Imaging LLC**

50 Jericho Quadrangle, Suite 115  
Jericho, NY 11753  
516-877-9100

Anna Kleyner, Business Analyst  
[akleyner@myldi.com](mailto:akleyner@myldi.com)

*Authorized for the following counties: Bergen, Burlington, Camden, Essex, Hudson, Hunterdon, Mercer, Middlesex, Monmouth, Morris, Ocean, Passaic, Somerset, Sussex, Union*

### **Managed Business Solutions**

1216-22 Kennedy Boulevard  
Bayonne, NJ 07002  
908-842-0000

*Authorized for the following counties: Bergen, Essex, Hudson, Hunterdon, Middlesex, Monmouth, Morris, Passaic, Union*

## **New Jersey - continued**

### **MRA International Inc.**

295 Morris Avenue  
Long Branch, NJ 07740  
732-222-0997  
Anne Glaser, Sales Manager  
[anne@mrainternational.com](mailto:anne@mrainternational.com)

### **Prior & Nami Business Systems**

1666 Hamilton Avenue  
Hamilton, NJ 08629  
609-584-5252

*Authorized for the following counties: Atlantic, Burlington, Camden, Cape May, Hunterdon, Mercer, Middlesex, Monmouth, Ocean, Somerset*

### **Sharp Business Systems (SBS) New Jersey**

100 Paragon Drive  
Montvale, NJ 07645  
201-529-8644  
Jeff Randazzo, Branch President  
[Jeff.Randazzo@SharpUSA.Com](mailto:Jeff.Randazzo@SharpUSA.Com)

*Authorized for the following counties: Bergen, Burlington, Camden, Essex, Gloucester, Hudson, Hunterdon, Mercer, Middlesex, Monmouth, Morris, Ocean, Passaic, Salem, Somerset, Sussex, Union, Warren*

### **Tele-Measurements**

145 Main Avenue  
Clifton, NJ 07014  
973-473-8822 x239  
Debbie Huber, Sales Administrator  
[dhuber@tele-measurements.com](mailto:dhuber@tele-measurements.com)

### **Total Video Products, Inc.**

414 Southgate Court  
Mickleton, NJ 08056  
856-423-7400  
Larry Gallner, President  
[lgallner@totalvideoproducts.com](mailto:lgallner@totalvideoproducts.com)

### **United Business Systems, Inc.**

302 Route 46 East  
Fairfield, NJ 07004  
973-276-6299

*Authorized for the following counties: Bergen, Essex, Hudson, Morris, Passaic, Union*

## **New Jersey - continued**

### **VCOM/VideoMarketing**

201-343-9800

Bernie Feuer

[bfeuer@videomarketingsystems.com](mailto:bfeuer@videomarketingsystems.com)

Authorized Resellers:

### **Fraser**

320 Penn Avenue

West Reading, PA 19611

610-378-0101

*Authorized for the following counties: Burlington, Camden, Gloucester, Hunterdon, Mercer, Salem, Warren*

### **Hilyards, Inc.**

1616 Newport Gap Pike

Wilmington, DE 19808

302-995-2201

Greg Altemus, Vice President

[galtamus@hilyards.com](mailto:galtamus@hilyards.com)

*Authorized for the following counties: Camden, Cumberland, Gloucester, Salem*

### **Leslie Digital Imaging LLC**

50 Jericho Quadrangle, Suite 115

Jericho, NY 11753

516-877-9100

Anna Kleyner, Business Analyst

[akleyner@myldi.com](mailto:akleyner@myldi.com)

*Authorized for the following counties: Bergen, Burlington, Camden, Essex, Hudson, Hunterdon, Mercer, Middlesex, Monmouth, Morris, Ocean, Passaic, Somerset, Sussex, Union*

### **PC University Distributors Inc.**

99 West Hawthorne Avenue

Valley Stream, NY 11580

516-596-1500

Geoffrey Miller

[gmm@pcuniversity.com](mailto:gmm@pcuniversity.com)

## **New Jersey - continued**

### **PKA Technologies**

1 Executive Blvd.  
Suffern, NY 10901  
845-357-0170  
Paul Tuzzolino  
[Paul.tuzzolino@pkatech.com](mailto:Paul.tuzzolino@pkatech.com)

## **Pennsylvania**

Authorized PA based Resellers:

### **Associated Imaging Solutions, Inc.**

130 Almshouse Road, Suite 209  
Richboro, PA 18954  
215-322-9145  
*Authorized for the following counties: Bucks, Chester, Delaware, Montgomery, Philadelphia*

### **Dagostino Electronic Services, Inc.**

600 Mifflin Road  
Pittsburgh, PA 15207  
800-864-4166  
James Bauman, CFO  
[jbauman@descomm.com](mailto:jbauman@descomm.com)

### **Doing Better Business, Inc.**

1549 Pleasant Valley Blvd.  
Altoona, PA 16602  
800-456-1977  
*Authorized for the following counties: Adams, Allegheny, Armstrong, Beaver, Bedford, Blair, Butler, Cambria, Cameron, Centre, Clearfield, Clinton, Cumberland, Dauphin, Elk, Fayette, Franklin, Fulton, Greene, Huntingdon, Indiana, Jefferson, Juniata, Lancaster, Lebanon, Lycoming, Mifflin, Northumberland, Perry, Schuylkill, Snyder, Somerset, Union, Washington, Westmoreland, York*

## **Pennsylvania (continued)**

### **Fraser**

320 Penn Avenue  
West Reading, PA 19611  
610-378-0101

*Authorized for the following counties: Adams, Berks, Bucks, Burlington, Camden, Carbon, Chester, Cumberland, Dauphin, Delaware, Gloucester, Hunterdon, Lackawanna, Lancaster, Lehigh, Lebanon, Luzerne, Mercer, Monroe, Montgomery, Northampton, Perry, Philadelphia, Salem, Schuylkill, Snyder, Warren, Wyoming, York*

### **Jays Business Systems, Inc.**

150 East Grove Street  
Dunmore, PA 18510  
570-347-2973

*Authorized for the following counties: Berks, Carbon, Columbia, Lackawanna, Luzerne, Monroe, Northampton, Pike, Schuylkill, Wayne, Wyoming*

### **Precision Copy Products, Inc.**

600 State Street  
Clairton, PA 15025  
412-233-3000

*Authorized for the following counties: Allegheny, Beaver, Butler, Fayette, Greene, Washington, Westmoreland*

### **Sage Technology Solutions**

1040 West Main Street  
Mount Joy, PA 17552  
717-653-6641  
James Van Fossen, General Manager  
[jvanfossen@sagetechs.com](mailto:jvanfossen@sagetechs.com)

### **Standard Digital Imaging, Inc.**

1370 Industrial Blvd.  
Southampton, PA 18966  
215-992-4220

*Authorized for the following counties: Bucks, Delaware, Montgomery, Philadelphia*

### **The Wilson Group LLC**

147 Delta Drive  
Pittsburgh, PA 15238  
412-586-7191

*Authorized for the following counties: Allegheny, Beaver, Butler, Washington, Westmoreland*

## **Pennsylvania (continued)**

### **Video Visions, Inc.**

3600 Boundbrook Avenue

Trevose, PA 19053

215-942-6642

Janet Milanese Allman, Treasurer

[jmilanese@video-visions.com](mailto:jmilanese@video-visions.com)

### **Visual Sound, Inc.**

485 Park Way

Broomall, PA 19008

717-620-5408

Rob Wirth - Director of Operations

[rwirth@visualsound.com](mailto:rwirth@visualsound.com)

Authorized Resellers:

### **Centric Business Systems, Inc.**

10702 Red Run Blvd.

Owings Mills, MD 21117

410-902-3300

*Authorized for the following counties: Adams, Bucks, Chester, Delaware, Franklin, Fulton, Montgomery, Philadelphia, York*

### **En-Net Services, LLC**

712 N. East Street

Frederick, MD 21701

301-846-9901

Ed Floyd

[efloyd@en-netservices.com](mailto:efloyd@en-netservices.com)

### **Future Tech Enterprise, Inc.**

101-8 Colin Drive

Holbrook, NY 11741

631-472-5500

Diane Kremidas, Vendor Relations Manager

[dkremidas@ftei.com](mailto:dkremidas@ftei.com)

## **Pennsylvania (continued)**

### **Hilyards, Inc.**

1616 Newport Gap Pike

Wilmington, DE 19808

302-995-2201

Greg Altemus, Vice President

[galtemus@hilyards.com](mailto:galtemus@hilyards.com)

*Authorized for the following counties: Chester, Delaware*

### **PC University Distributors Inc.**

99 West Hawthorne Avenue

Valley Stream, NY 11580

516-596-1500

Geoffrey Miller

[gmm@pcuniversity.com](mailto:gmm@pcuniversity.com)

### **Signal Perfection Ltd.**

10-40 45<sup>th</sup> Avenue

Long Island City, NY 11101

888-884-7168 ext. 2243

Stacey Hamm, Account Manager- Inside Sales

[Stacey.hamm@avispl.com](mailto:Stacey.hamm@avispl.com)