

Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at <u>800-636-3779</u>, emailed to <u>orders@peppm.org</u> or placed online through Epylon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

Product Line: SMART Technologies

Introduction

SMART Technologies Corporation is a manufacturer of interactive display and collaboration products including the award-winning SMART Board [™] interactive whiteboards and software that facilitate meeting, teaching and training.

For any inquiries, please contact Cuong Ly at (403) 407-5508 or via email at pricing@smarttech.com.

Placing an Order via Fax or Email:

- 1. Locate product and prices on PEPPM.org or through a sales representative.
- 2. Our posted PEPPM prices are for a quantity of 1.
- 3. Select one of the authorized resellers listed below and address the orders to: Selected Reseller Name
 - Reseller Address
- 4. All quotes and purchase orders should state "As per PEPPM."
- 5. Fax the completed order to 800-636-3779 or email to orders@peppm.org.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.
- 6. Standard shipping is included on all orders over \$500.00.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts_Ship-to Addresses.

- 1. Login to Epylon at <u>www.epylon.com</u>.
- 2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - b. Select SMART Technologies Corporation from the Vendor (Awardee) list.
 - c. Click "Search."
- 3. Add selected line items to a List.
- 4. Assign a reseller to the item by checking the box next to the item and clicking the "Assign Distributor" button.
- 5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
- 6. Add selected items to a Purchase Order form.
- 7. Click "Submit" after entering a valid PO number and shipping address.
 - a. The PEPPM contract will automatically be referenced in your PO.
 - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.
 - d. Your order will be archived for audit support.
- 8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact <u>service@epylon.com</u> or call 888-211-7438.

Reseller Listing

Orders may not be sent directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779), email address (<u>orders@peppm.org</u>) or Epylon eCommerce (<u>www.epylon.com</u>) to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

Resellers Pennsylva	nia
Visual Sound, Inc.	Visual Sound, Inc.
485 Parkway South	4700 Westport Drive Suite 1500
Broomall, PA 19008	Mechanicsburg, PA 17055
Contact: Rob Wirth	Contact: Rob Wirth
PH: 800-439-4572	PH: 800-439-4572

SMARTSolution Technologies, L.P. 704 Brownsville Road Pittsburgh, PA 15210 Contact: Mitchell Schwartz PH: 877-476-2786	Audio Visual Innovations, Inc. 6301 Benjamin Road Suite 101 Tampa, FL 33634 Contact: Patrick Hannon PH: 813-884-7168 Email: <u>Patrick.Hannon@avispl.com</u>
Tequipment, Inc. 7 Norden Lane Huntington Station, NY 11746 Contact: Brian Beedenbender Email: <u>sales@teq.com</u> PH: 877-455-9369	

Resellers Maryland	
Daly Computers	CCS Presentation Systems
22521 Gateway Center Drive	9891 Broken Land Parkway #106
Clarksburg, MD 20871	Columbia, MD 21046
Contact: Jeff DiBella	Contact: Strib Meares
PH: 301-367-5741	PH: 410-796-6001
Street & Co., LLC	Visual Sound, Inc.
3593 Mayland Court	1642 Sulphur Spring Road
Richmond, VA 23233	Baltimore, MD 21227
Contact: John M. Street, Jr.	Contact: Rob Wirth
PH: 804-747-7780	PH: 800-439-4572
AVI-SPL 9701 Philadelphia Ct., Ste. J Lanham, MD 20706 Contact: Kelly Minich PH: 301-306-0120	

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Connecticut Business Systems
50 Rockwell Road
Newington, CT 06111
Contact: Angel Muniz
PH: 203-831-9750 x1624

15 Commerce Road Newington, CT 06470 Contact: Susan Boutote PH: 203-426-3679

RnB Enterprises, Inc.

Resellers New Jersey

Tequipment, Inc. 7 Norden Lane Huntington Station, NY 11746 Contact: Brian Beedenbender Email: <u>sales@teq.com</u> PH: 877-455-9369

Resellers Maine

Headlight Audio Visual, Inc. 74 Evergreen Drive Portland, ME 04103 Contact: Diane Jellis Company Phone: 207-774-5998 Company Fax: 207-518-6495

Resellers Ohio	
Schoolhouse Electronics	Bluum of Minnesota, LLC.
90 State Route 103	1771 Energy Park Drive, Suite 100
Bluffton, OH 45817	St. Paul, MN 55108
Contact: Gary Kurtz	Contact: Katie Frontino
PH: 419-358-9000	PH: 612-800-5113
Bluum of Minnesota, LLC.	Bluum of Minnesota, LLC.
1771 Energy Park Drive, Suite 100	1771 Energy Park Drive, Suite 100
St. Paul, MN 55108	St. Paul, MN 55108
Contact: Sabrina Bently	Contact: Michelle Wolfe
PH: 612-800-5125	PH: 612-800-5125
Bluum of Minnesota, LLC.	Bluum of Minnesota, LLC.
1771 Energy Park Drive, Suite 100	1771 Energy Park Drive, Suite 100
St. Paul, MN 55108	St. Paul, MN 55108
Contact: Jason Pieratt	Contact: Jamie Spafford
PH: 612-800-5115	PH: 612-800-5119

Tequipment, Inc. 7 Norden Lane Huntington Station, NY 11746 Contact: Brian Beedenbender Email: sales@teq.com PH: 877-455-9369

Resellers California	
LightWerks Communication Systems, Inc.	Oliver Worldclass Labs, Inc.
3331 Jack Northrop Ave.	4702 East 2 nd Street, Suite #6
Hawthorne, CA 90250	Benicia, CA 94510
Contact: David Riberi	Contact: Matt Brown
PH:424-675-2600 ext.211	PH: 707-747-5681
Email: <u>driberi@lightwerks.com</u>	Email: <u>mbrown@oliverlabs.com</u>
IVS Computer Technology	Bluum of Minnesota, LLC.
1415 McDonald Way	1771 Energy Park Drive, Suite 100
Bakersfield, CA 93309	St. Paul, MN 55108
Contact: Suzanne Camarillo	Contact: Melissa Spears
PH: 661-831-3900	PH: 612-800-5114
Email: <u>Suzanne@ivsct.net</u>	Email: <u>mspears@tierney.com</u>
Cal West Visuals, Inc.	Alpha Solutions Inc.
23 Agave	2600 West Olive Avenue Suite 561
Lake Forest, CA 92630	Burbank, CA 91505
Contact: Jason Whitlinger	Contact: Loren Greenshields
PH: 949-446-8153	PH: 310-926-9503
Email: jason@calwestvisual.com	Email: <u>loren@alphaav.com</u>
Southland Technology, Inc. 8053 Vickers Street San Diego, CA 92111 Contact: Cindy Martin PH: 858-634-4124 Email: <u>cmartin@southlandtechnology.com</u>	

Resellers Florida	
Audio Visual Innovations, Inc.	Visionworx, LLC dba CCS Presentations
6301 Benjamin Road Suite 101	5530 S. Florida Mining Blvd.
Tampa, FL 33634	Jacksonville, FL 32257
Contact: Cindy Turner	Contact: John Doster
PH: 813-884-7168	PH: 904-998-7227
Email: <u>bids@avispl.com</u>	Email: jdoster@ccssoutheast.com
Visionworx, LLC dba CCS Presentations	Visionworx, LLC dba CCS Presentations
4041 Seaboard Road	11470 Interchange Circle North
Orlando, FL 32808	Miramar, FL 33025
Contact: Kerry Antle	Contact: Daniela Ferrato
PH: 407-996-0080	PH: 305-874-7432 ext 1305
Email: <u>kantle@ccssoutheast.com</u>	Email: dferrato@ccssoutheast.com
Visionworx, LLC dba CCS Presentations 4357 Park Drive, Suite I Norcross, GA 30093 Contact: Conor Malo PH: 470-545-9732 Email: <u>cmaloy@ccssoutheast.com</u>	