

Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at **800-636-3779**, emailed to orders@peppm.org or placed online through Epsilon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

Product Line: Antivirus and internet content security products

Introduction

Sophos is leading cybersecurity manufacturer specializing in

- Next Generation Endpoint Protection
- Next Generation Firewall
- Email Security
- Encryption
- Mobile Security
- Wireless
- User Awareness Training.

Ron Connors
609-206-1270
Ron.connors@sophos.com
3 Van de Graaff Drive #2, Burlington, MA 01803

Placing an Order via Fax or Email:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1. For volume discounts, please contact Ron Connors ron.connors@sophos.com
3. Select one of the authorized resellers listed below and address the orders to:
Selected Reseller Name
Reseller Address
4. All quotes and purchase orders should state "As per PEPPM."
5. Fax the completed order to **800-636-3779** or email to orders@peppm.org.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts_Ship-to Addresses.

1. Login to Epylon at www.epylon.com.
2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - b. Select **Sophos** from the Vendor (Awardee) list.
 - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
 - a. The PEPPM contract will automatically be referenced in your PO.
 - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.
 - d. Your order will be archived for audit support.
8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.

Reseller Listing

Orders may not be sent directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779), email address (orders@peppm.org) or Epylon eCommerce (www.epylon.com) to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

Logisoft 6605 Pittsford-Palmyra Rd, Suite E1 Fairport, NY 14450 Phone: 585-598.8625 Fax: 585-249-8630 Paul Varga or Bob Long rlong@logisoft.com

Trebron Company, Inc. 5506 35th Ave, NE Seattle, WA 98105 Fax: 206-527-4288 Ph: 206-527-3477 Norbert Van Dam 206-527-3477 norbert@trebron.com

ePlus technology, Inc. 130 Futura Drive Pottstown, PA 19464 Phone: 610-495-1266 Fax: 610-495-1208 Darren Raiguel draiguel@eplus.com



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M&S Technologies, Inc. 2727 LBJ Freeway STE 810 Dallas, TX Phone: (214) 420-5800 Fax: 214-420-5888 Sean Stenovitch sean@mandstech.com

Layer3 Technologies 1645 Lyell Ave, Suite 200 Rochester, NY 14606 Phone: 585-254-1966 Fax: 585-254-2266 Dan Fenlon dfenlon@layer3direct.com

SHI International Corp 290 Davidson Ave Somerset, NJ 08873 Steven Nemeth Manager of PSG Sales O: 888 764 8888 ext 7245 F: 732 537 7247 Steven_Nemeth@shi.com

Softchoice Corporation 314 W. Superior St. Suite 301 Chicago, IL 60654 Phone: 1 (312) 655-9002 ext. 323252 Fax: 1 (877) 310-7639 Thomas Chung Thomas.Chung@softchoice.com

TechxTend 1157 Shrewsbury Ave Shrewabury, NJ 07702 732-389-8950 732-389-0010 (Fax) Kevin Askey Sr. Director of Sales Kevin.askew@techxtend.com

Whalley Computer Associates, Inc. One Whalley Way Southwick, MA 01077 413-569-4200 413-569-4377 (Fax) Stephen M. Cross Director of Operations – D.A. Division Smc@wca.com

TEQ Guys, Inc. 1016 Cider Mill Dr. Gibsonia, PA 15044 412-927-1111 412-219-4514 (Fax) Brian Hess President Brian@tequguys.com

Virtualization Advisors, LLC PO BOX 23672 Tampa, FL 33623 813-579-5086 Stephen Ames President Stephen.ames@virtualizationadvisors.com

Right! Systems Inc. 2600 Willamette Dr. NE Suite C Lacey, WA 98516 1-800-571-1717 425-454-1064 (Fax) Julie Castronuevo Sales And Operations 206-973-5573 juliec@rightsys.com

CDW Government LLC 230 N. Milwaukee Ave. Vernon Hills, IL 60045 800-800-4239 847-419-6200 (Fax) Sammy Calhoun Program Manager 203-851-7022 Sammy@cdw.com

EOS Systems 72 River Park Street, Suite 4 Needham, MA 02494 781-453-2600 781-453-2601 (Fax) Stacy Arambages Director – Client Services 781-453-2600 x121 Stacya@eos-systems.com

PCMG, Inc. 14120 Newbrook Drive, Suite 100 Chantilly, VA, 20151 800-625-5468 703-378-4464 (Fax) John Crescione Sales Manager 800-625-5468 x82438 John.crescione@pcmg.com

Alternative Computer Technology 7908 Cin-Day Rd, STE W West Chester, Ohio, 45069 513-755-1957 513-755-1958 (Fax) Ken Gensheimer VP 513-755-1957 keng@altcomp.com

SGA Business Systems, Inc. 83 Haverford CT Hillsborough, NJ 08844 908-359-4626 Nancy Spadavecchia Finance Manager 732-544-8508 nSpadavecchia@sga.com

DynTek Services, Inc. 4440 Von Karman, Suite 200 Newport Beach, CA 92660 949-271-6700 Debra Hartman MidAtlantic Sales Operations 856-834-1139 Debra.hartman@dyntek.com

Advent Communications 250 Meadowlands Blvd Washington, PA 15301 724-916-2500 Maureen Gerginski Inside Sales Manager 724-916-2500 mgerginski@adventcom.com



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En-Net Services, LLC 712 N. East Street Frederick, MD 21701 301-846-9901 Ed Floyd Director of Marketing & Business Development 301-846-9901 efloyd@en-netservices.com

PC University Distributor's Inc 99 West Hawthorne Ave, Suite 521 Valley Stream, NY 11580 516-596-1500 Geoffrey Miller President 516-596-1500 GMM@pcuniversity.com

Communications Consulting Inc. 120 Mt. Pleasant Rd Warrendale, PA 15086 412-697-3356 Brooks Roy President 412-697-3356 brooks@cci-phg.com

Twinstare 291 Rand Hill Road Morrisonville, NY 12962 518-563-7100 Devi Momot 518-563-7100 x7106 President Devi_Momot@twinstare.com

Synergy 7871 Lehigh Crossing #1 Victor, NY 14564 585-758-7100 Jim Kelley 585-758-7412 Purchasing Manager jkelly@synergyits.com

Dox Electronics 105 College Ave. Rochester, NY 14607 585-473-7766 Dan Price 585-295-1915 Admin Danp@doxnet.com

Kotori Technologies, LLC 5418 A Rivers Ave North Charleston, SC 29406 843-553-8800 Neadom Tucker Owner Neadom@kotoritechnologies.com

Whalley Computer Associates, Inc One Whalley Way Southwick, MA 01077 Lori Cesan Bid Administrator lac@wca.com

TeamLogicIT Newtown, 2 Swamp Rd Newtown, PA 18940 215-968-4376 Michael Pawlikowski mikep@teamlogicit.com

Prismworks Technology 520 Hershey Rd Hummelstown, PA 17036-9414 717-697-9001 Mike Glumac mglumac@prismworks.net

ABS Solutions 52 Corporate Circle Suite 10 Albany, NY 12203 518-608-5805 Laura Smith Laura@abs-solutions.com

The Walker Group 20 Waterside Drive Farmington, CT 06032 860-678-3530 Brendan Kelly bkelly@thewalkergroup.com

Global Data Consultants 1144 Kennebec Dr. Chambersburg, PA 17201 717-262-2080 Dani Sauve danisauve@gdcit.com