



Vendor Contacts and Ordering Instructions

All PEPPM orders should be faxed to PEPPM at **800-636-3779** or placed online through Epylon ecommerce. In the body of the purchase order, please include the following language: "As per PEPPM"

Product Line: Spectrum Industries, Inc.–Lecterns, charging carts, collaboration solutions, computer & classroom Furniture, and makerspace technology solutions

Introduction:

Spectrum Industries, Inc. is headquartered in Chippewa Falls, Wisconsin. Its 500,000 square foot production facilities have been the birthplace for thousands of innovative high quality products. Spectrum concentrates on manufactured products; primarily wood, wood composite and steel products that are shipped throughout North America and select areas internationally. Spectrum employs approximately 200 individuals in the Chippewa Falls area and another 15 outside the area.

Our Products

Spectrum product lines consist of high quality educational computer lab furniture, collaboration furniture, audio visual and presentation furniture, corporate training furniture, computer furniture and maker / STEAM furniture.

Spectrum products are distributed through our Partners (Resellers) only.

You will find our Partners on our website under "Where To Buy"

<http://www.spectrumfurniture.com/en/wheretobuy/>, as you hover over the Partner's logo it will highlight the logo in color and will link directly to the Partner's website. This search will allow you to see each and every one of our regional and local Partners and you will undoubtedly find many Partners who sell other products and services to you today.

Our Territory Managers today spend much of their time with end user customers. Your Territory Manager is always available for training, consultation, demonstrations, and technical support. You can find the local Territory Manager on our [website](#) as well as our Inside Sales Rep who is still available to help answer your questions. Please call 1-800-235-1262 to speak with a representative.

Thank you for considering us for your project. We hope we have the opportunity to serve you.

Company Name: Spectrum Industries Inc.
Address: 1500 W. River St., P.O. Box 400
Chippewa Falls, WI 54729-0400
Toll Free: 1-800-235-1262
Phone: 715-723-6750
Fax: 1-800-335-0473
Email: info@spectrumfurniture.com

Placing an Order via Fax or Email:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1. If you have any questions regarding Volume Discounts, please call us at 1-800-235-1262 or 1-715723-6750 and ask to speak with your Sales Representative.
3. Select one of the authorized resellers listed below and address the orders to:
Selected Reseller Name
Reseller Address
4. All quotes and purchase orders should state "As per PEPPM."
5. Fax the completed order to **800-636-3779** or email to orders@peppm.org.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts Ship-to Addresses.

1. Login to Epylon at www.epylon.com.
2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - b. Select **Spectrum Industries Inc.** from the Vendor (Awardee) list.
 - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by using the checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
 - a. The PEPPM contract will automatically be referenced in your PO.
 - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.
 - d. Your order will be archived for audit support.
8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.

Reseller Listing

Orders may not be faxed directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779) or Epylon ecommerce to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

Whalley Computer Associates, Inc.
One Whalley Way
Southwick, MA 01077
Contact: Bonnie Smith
413-569-4224
lac@wca.com
PEPPM PA

Hertz Furniture Systems LLC
170 Williams Drive
Ramsey, NJ 07446
Contact: Muttu Leiser
800-526-4677, ext. 1220
mleiser@hertzfurniture.com
PEPPM PA

Contract Source
2 Corporation Center
Broadview Hts, OH 44147
Contact: Jelena Sebastian
216-351-7575
Jsebastian@contractsource.com
PEPPM PA only OH

CCS Presentations Systems
132 Northeastern BLVD
Nashua, NH 03062
Contact: Chris Gamst
978-256-2001 ext. 256
cgamst@ccsprojects.com
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Troxell Communications, Inc.
491 Baltimore Pike #677
Springfield, PA 19064
Contact: David Wible
610-565-4686
David.wible@trox.com
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CDW- Government
230 N Milwaukee Ave
Vernon Hills, IL 60061
Contact: Mel Hennessey
866-785-2472
bids@cdwg.com
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RTZ Audio-Visual Associates
6725 Santa Barbara Ct Suite 301
Elkridge, MD 21075
Contact Name: Chris Lunsford
410-567-1211
po@rtzav.com
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Visual Sound
485 Parkway
Broomall, PA 19073
Contact: Luisa Robbins
610-690-1346
lrobbins@visualsound.com
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PC University Distributors, Inc.
99 West Hawthorne Avenue, Suite 521
Valley Stream, NY 11580
Contact: Geoffrey Miller
516-596-1500
gmm@pcuniversity.com
PEPPM PA – PA, CT and NJ only

Office Makers Plus (Cintom, Inc.)
4641 Productions Drive, Suite 30
Dallas, TX 75235
Contact: Cindy Cave
Phone: 972-234-3375
Fax: 972-234-3376
Cindy-omp@sbcglobal.net
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Avidex Industries, LLC
20382 Hermana Circle
Lake Forest, CA 92630
Contact: Lisa Young
Phone: 949-428-6333
Fax: 949-428-6334
salesupport@avidex.com
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Workspace Interiors, Inc.
200 E Main Street, Suite 300
Kingsport, TN 37600
Phone: 423-392-2600
Fax: 423-392-2601
gtadlock@workspaceinteriors.com
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Wholesale Computer Exchange
9 Trefoil Drive
First Floor
Trumbull, CT 06611
Contact: Tom Quinn
Phone: 203-459-8222
Fax: 203-459-8022
toma@wholesalecomputer.com
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Dancker
291 Evans Way
Branchburg, NJ 08876
Contact: Christina Criscitiello
Phone: 908-252-6010
ccristitiello@dancker.com
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Sehi Computer Products, Inc.
1275 Puerta Del Sol
San Clemente, CA 92673
Contact: Carol Taylor
Phone: 949-498-0920
Fax: 949-498-1770
carolt@sehi.com
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Midwest Educational Furnishings, Inc.
21191 N. Valley Road
Kildeer, IL 60047
Contact: Maureen Welter
Phone: 847-847-1865
Fax: 847-847-7519
mwelter@mwfurnishings.com
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PEMCO Furniture
5335 Progress Blvd
Bethel Park, PA 15102
Contact: Deb Davis
Phone: 412-831-7601
Fax: 412-831-7662
Deborah@pemcofurniture.com
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Interworld Highway, LLC. Dba Touchboards
205 Westwood Avenue
Long Branch, NJ 07740
Contact: Emily Freiday
Phone: 732-222-7077
Fax: 732-222-7088
Emilyf@interworldhighway.com
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Global Data Consultants, LLC
1144 Kennebec Drive
Chambersburg, PA 17201
Contact: Dani Sauve
Phone: 717-262-2080
Fax: 717-262-2082
danisauve@gdcit.com
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Southland Technology, Inc.
8053 Vickers Street
San Diego, CA 92111
Contact: Cindy Martin
Phone: 858-694-0932-124
Fax : 858-694-0938
cmartin@southlandtechnology.com
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STS Education
130-A West Cochran Street
Simi Valley, CA 93065
Contact: Bryan Shark
Phone: 805-791-2971
Fax : 800-717-4716
Bryan.shark@stseducation-us.com
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