



## Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at **800-636-3779** emailed to [orders@peppm.org](mailto:orders@peppm.org) or placed online through Epylon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

**Product Line: Telecor**

### Introduction

The family of Telecor Communications Systems is the culmination of years of continuous enhancement. Our systems have evolved by enriching the core features and functions vital to most schools. The result is a series of invaluable communications tools that help educators run their schools effectively and efficiently on a day-to-day basis.

For inquiries, please contact Varina Thwaites, (905) 564-0801 x202 or by email, [varinat@telecor.com](mailto:varinat@telecor.com).

### Placing an Order via Fax:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1.
3. Select one of the authorized resellers listed below and address the orders to:  
Selected Reseller Name  
Reseller Address
4. All quotes and purchase orders should state "As per PEPPM."
5. Fax the completed order to **800-636-3779** or email to [orders@peppm.org](mailto:orders@peppm.org).
  - a. Your order will be reviewed and edited by PEPPM Staff.
  - b. You will be contacted to make any necessary corrections.
  - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
  - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.

## Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile\_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts\_Ship-to Addresses.

1. Login to Epylon at [www.epylon.com](http://www.epylon.com).
2. Click on the Contracts tab.
  - a. Choose between a "line item" or "contracts" search.
  - b. Select **Telecor** from the Vendor (Awardee) list.
  - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by using the checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
  - a. The PEPPM contract will automatically be referenced in your PO.
  - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
  - c. The order will immediately be viewable by the vendor.
  - d. Your order will be archived for audit support.
8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact [service@epylon.com](mailto:service@epylon.com) or call 888-211-7438.

## Reseller Listing

Orders may not be faxed directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779) or Epylon eCommerce to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

Selected Reseller Name  
Reseller Address

- 1. Reseller Name** Guyette Communication Industries
- a. Contact Name Mary Beth Guyette
  - b. Address & Phone # 90 Narrows Road, Plymouth, PA 18651-3298
  - c. E-Mail Address [Marybeth@guyettec.com](mailto:Marybeth@guyettec.com)
- 2. Reseller Name** Appalachian Signals & Products, Inc.
- a. Contact Name Renay McBrayer Jarrell
  - b. Address & Phone # P.O Box #508 Winfield, WV 25213 / Ph# 304-757-6971
  - c. E-Mail Address [renay@asapwv.com](mailto:renay@asapwv.com)
- 3. Reseller Name** Berkshire Systems Group, Inc.
- a. Contact Name Kerry Delewski
  - b. Address & Phone # 50 S Museum Rd Reading, PA 19607 /Ph# 610-775-1200
  - c. E-Mail Address [kdelewski@berkshiresgi.com](mailto:kdelewski@berkshiresgi.com)
- 4. Reseller Name** HP Electronics, Inc.
- a. Contact Name Nick Moss
  - b. Address & Phone # 2300 Sulphur Spring Rd Baltimore, MD 21227-2934 / Ph# 410-242-4077
  - c. E-Mail Address [nickm@hpelectronics.com](mailto:nickm@hpelectronics.com)
- 5. Reseller Name** Hudson Payne Electronics, Corp.
- a. Contact Name John Newman
  - b. Address & Phone # P.O Box 780 5174 S. Amherst Hwy Madison Heights, VA / Ph# 434-847-5583
  - c. E-Mail Address [HUDSON-PAYNEELECTRONICS@ATT.NET](mailto:HUDSON-PAYNEELECTRONICS@ATT.NET)

- 6. Reseller Name** Lefler's Electronics, Inc.  
a. Contact Name John Bates  
b. Address & Phone # 2610 Oakview Dr SW Concord, NC / Ph # 704-784-1022  
c. E-Mail Address [jbates@leisystems.com](mailto:jbates@leisystems.com)
- 7. Reseller Name** Bettwy Systems, Inc.  
a. Contact Name Scott Bettwy  
b. Address & Phone # 1560 Mill Road, P.O. Box 355 Duncansville, PA / Ph # 814-696-2877  
c. E-Mail Address [scott@bettwysystems.com](mailto:scott@bettwysystems.com)
- 8. Reseller Name** Convergint Technologies  
a. Contact Name Chris Inman  
b. Address & Phone # 995 West Kennedy Blvd, Suite 35, Orlando, FL / Ph # 407-814-0225  
c. E-Mail Address [chrisinman@comsysgroup.com](mailto:chrisinman@comsysgroup.com)
- 9. Reseller Name** Advanced Communication Services, Inc.  
a. Contact Name Timothy J. Dittman  
b. Address & Phone # 2995 S. Moorland Road, New Berlin, WI / Ph # 262-786-1699  
c. E-Mail Address [tdacsi@tds.net](mailto:tdacsi@tds.net)
- 10. Reseller Name** ICS Integrated Communication Systems  
a. Contact Name Curtis Gibson  
b. Address & Phone # 550 Parrott Street, Unit 40, San Jose, CA / Ph # 408-491-6000  
c. E-Mail Address [curtis.gibson@ics-integration.com](mailto:curtis.gibson@ics-integration.com)
- 11. Reseller Name** CM3 Building Solutions  
a. Contact Name Bill Lawrence  
b. Address & Phone # 185 Commerce Drive, Suite 1, Fort Washington, PA / Ph # 215-322-8100  
c. E-Mail Address [billlawrence@cm3inc.com](mailto:billlawrence@cm3inc.com)

- 12. Reseller Name** North East Technologies
- a. Contact Name J. Scott Tripp
  - b. Address & Phone # 205 Marcellus Street, Syracuse, NY / Ph # 315-475-5161
  - c. E-Mail Address [jst@northeasttechnologies.com](mailto:jst@northeasttechnologies.com)
- 13. Reseller Name** Environmental Systems Corp
- a. Contact Name Christian Jacques
  - b. Address & Phone # 18 Jansen Court, West Hartford, CT / Ph # 860-953-8800
  - c. E-Mail Address [c.jacques@esccontrols.com](mailto:c.jacques@esccontrols.com)
- 14. Reseller Name** Layer One Technology Solutions
- a. Contact Name Jason Thompson
  - b. Address & Phone # 10485 Theodore Green Blvd. Suite B, White Plains, MD / Ph # 301-235-9922
  - c. E-Mail Address [jthompson@layeronecorp.com](mailto:jthompson@layeronecorp.com)
- 15. Reseller Name** Apple Valley Communications Inc.
- a. Contact Name Jay Lovato
  - b. Address & Phone # 21845 Highway 18, Apple Valley, CA/ Ph # 760-247-2668
  - c. E-Mail Address [jlovato@avcsystems.com](mailto:jlovato@avcsystems.com)
- 16. Reseller Name** Accent Electronics dba Standard Electronics
- a. Contact Name Brent Drusenberry
  - b. Address & Phone # 9340 Stevens Road, Santee, CA/ Ph # 619-596-9950
  - c. E-Mail Address [brentd@standardelectronics.us](mailto:brentd@standardelectronics.us)
- 17. Reseller Name** DecoTech Systems, Inc.
- a. Contact Name Rebeca Rivero
  - b. Address & Phone # 1180 Mt Diablo Blvd, Walnut Creek, CA/ Ph # 925-954-1520
  - c. E-Mail Address [rebecar@decotech.com](mailto:rebecar@decotech.com)

- 18. Reseller Name** Global CTI Group, Inc.
- a. Contact Name David Kaiser
- b. Address & Phone # 5329 Office Center Court, Suite 200, Bakersfield CA/ Ph # 661-716-3705
- c. E-Mail Address [Davidk@gcti.com](mailto:Davidk@gcti.com)
- 19. Reseller Name** Cana Communications
- a. Contact Name Carolyn Kane
- b. Address & Phone # 3939 Royal Dr. Suite 204, Kennesaw, GA/ Ph 678-766-6600
- c. E-Mail Address [carolyn\\_kane@canacomm.com](mailto:carolyn_kane@canacomm.com)
- 20. Reseller Name** KAM Security & Sound, Inc.
- a. Contact Name James D. Melvin Jr.
- b. Address & Phone # 905 E. Fiesta, Carlsbad, NM/ Ph 575-706-4702
- c. E-Mail Address [kamsecurity@live.com](mailto:kamsecurity@live.com)
- 21. Reseller Name** Intertech Ci
- a. Contact Name Josh Platts
- b. Address & Phone # 1501 Preble Ave, Pittsburgh, PA/ Ph 724-650-9307
- c. E-Mail Address [jplatts@intertechci.com](mailto:jplatts@intertechci.com)
- 22. Reseller Name** New York Fire Detection Inc.
- a. Contact Name Brandon Savastano
- b. Address & Phone # 1230 Port Washington, Port Washington, NY/ Ph 516-304-5815
- c. E-Mail Address [Bsavastano@ny-fire.com](mailto:Bsavastano@ny-fire.com)
- 23. Reseller Name** Harris Security Systems, Inc.
- a. Contact Name Stephen Mclain
- b. Address & Phone # PO Box 1182, Ozark, AL/Ph: 334-774-8564
- c. E-Mail Address [smclain@harrissecurity.com](mailto:smclain@harrissecurity.com)

- 24. Reseller Name** Ockers Company  
a. Contact Name David Mitchell  
b. Address & Phone # 830 West Chestnut St.  
c. E-Mail Address [Dmitchell@ockers.com](mailto:Dmitchell@ockers.com)
- 25. Reseller Name** Omni Technologies, LLC  
a. Contact Name Kati Clark  
b. Address & Phone # 900 Orgeon Center Drive  
c. E-Mail Address [kclark@omnitechologies.com](mailto:kclark@omnitechologies.com)
- 26. Reseller Name** ITR Systems  
a. Contact Name Kevin Neville  
b. Address & Phone # 2737 Curtiss St.  
c. E-Mail Address [kneville@itr-systems.com](mailto:kneville@itr-systems.com)
- 27. Reseller Name** Wel-Design Alarm Systems Inc.  
a. Contact Name Jane Harrison  
b. Address & Phone # 2 Weston St., Wilbraham, MA 01095  
c. E-Mail Address [jane@wel-design.com](mailto:jane@wel-design.com)
- 28. Reseller Name** BTV Systems.  
a. Contact Name Brandon Shepard  
b. Address & Phone # 2481 Rocky Creek Rd, Macon, GA 31206  
c. E-Mail Address [brandon@btvsystems.com](mailto:brandon@btvsystems.com)
- 29. Reseller Name** Ivanco Inc.  
a. Contact Name Mark Joseph  
b. Address & Phone # 218 Green Acres Rd. Fort Walton Beach, FL 32547  
c. E-Mail Address [service@ivanco.com](mailto:service@ivanco.com)