



Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at **800-636-3779**, emailed to orders@peppm.org or placed online through Epylon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

Product Line: Vicon Industries, Inc.

Introduction

Vicon Industries, Inc., is a leading manufacturer of mission-critical security surveillance systems including video management software, access control, and IP network security cameras. Today we are focused on providing solutions that have been engineered not just for performance and features, but for simplicity in deployment, operation and maintenance. Our goal is to serve as a valued security technology partner to our customer by reducing security solution complexity, ensuring a superior experience.

Vicon Remit to address: Vicon Industries, Inc., 135 Fell Court, Hauppauge, NY 11788

For sales or product information, please contact:

Alabama

Outside Sales - Mike Rose 205-215-0301

mrose@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Alaska

Outside Sales – Kirk Hansen 509-981-2847

khansen@vicon-security.com

Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428

abonsignore@vicon-security.com

Arizona

Outside Sales – Tony Grant – 631-650-6243

tgrant@vicon-security.com

Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428

abonsignore@vicon-security.com

Arkansas

Outside Sales – Leland Jacobson – 631-650-6244

ljacobson@vicon-security.com

Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428

abonsignore@vicon-security.com

California

Outside Sales – Andronicus Turner 323-229-6304

aturner@vicon-security.com

Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428

abonsignore@vicon-security.com

Colorado

Outside Sales – Tony Grant – 631-650-6243

tgrant@vicon-security.com

Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428

abonsignore@vicon-security.com

Connecticut

Outside Sales – James Freeman 631-741-9920

jfreeman@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Delaware

Outside Sales – Bob Kriegisch 302-554-0842

bobk@vicon-security.com

Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428

abonsignore@vicon-security.com

Florida

Outside Sales – Scott Kilbourn 631-650-6257

skilbourn@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Pensacola

Outside Sales - Mike Rose 205-215-0301

mrose@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Georgia

Outside Sales – Adam Seckinger 864-399-8922

aseckinger@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Hawaii

Outside Sales – Andronicus Turner 323-229-6304

aturner@vicon-security.com

Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428

abonsignore@vicon-security.com

Idaho

Outside Sales – Kirk Hansen 509-981-2847

khansen@vicon-security.com

Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428

abonsignore@vicon-security.com

Illinois

Northern Illinois and Chicago

Outside Sales – Jason Lloyd 708-378-2518

jlloyd@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Central and Southern Illinois

Outside Sales – Dennis Skinner 631-650-6246

dskinner@vicon-security.com

Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428

abonsignore@vicon-security.com

Indiana

Northwest Indiana

Outside Sales – Jason Lloyd 708-378-2518

jlloyd@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Southeast and West Indiana

Outside Sales – Dennis Skinner 631-650-6246

dskinner@vicon-security.com

Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428

abonsignore@vicon-security.com

Iowa

Outside Sales – TBD

sales@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Kansas

Outside Sales – TBD

sales@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Kentucky

Outside Sales – Dennis Skinner 631-650-6246

dskinner@vicon-security.com

Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428

abonsignore@vicon-security.com

Northeast Corner Only

Outside Sales – Daniel Craig 330-565-0031

dcraig@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Louisiana

Outside Sales – Leland Jacobson 281-705-2568

ljacobson@vicon-security.com

Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428

abonsignore@vicon-security.com

Maine

Outside Sales – James Freeman 631-741-9920

jfreeman@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Maryland

Outside Sales – Ron Lapsley 703-582-0938

rlapsley@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Massachusetts

Outside Sales – James Freeman 631-741-9920

jfreeman@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Michigan

Outside Sales – Daniel Craig 330-565-0031

dcraig@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Minnesota

Outside Sales – TBD

sales@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Mississippi

Outside Sales - Mike Rose 205-215-0301

mrose@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Missouri

Outside Sales – TBD

sales@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Montana

Outside Sales – Kirk Hansen 509-981-2847

khansen@vicon-security.com

Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428

abonsignore@vicon-security.com

Nebraska

Outside Sales – TBD
sales@vicon-security.com
Inside Sales – Rich Morris 1-800-645-9116 ext. 250
rmorris@vicon-security.com

Nevada

Outside Sales – Andronicus Turner 323-229-6304
aturner@vicon-security.com
Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428
abonsignore@vicon-security.com

New Hampshire

Outside Sales – James Freeman 631-741-9920
jfreeman@vicon-security.com
Inside Sales – Rich Morris 1-800-645-9116 ext. 250
rmorris@vicon-security.com

New Jersey

Outside Sales – Bob Kriegisch 302-554-0842
bobk@vicon-security.com
Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428
abonsignore@vicon-security.com

New Mexico

Outside Sales – Tony Grant – 631-650-6243
tgrant@vicon-security.com
Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428
abonsignore@vicon-security.com

New York**Manhattan, Brooklyn, Queens, Bronx, Staten Island, Nassau, Suffolk, Westchester and Rockland Counties**

Outside Sales – James Freeman 631-741-9920
jfreeman@vicon-security.com
Inside Sales – Rich Morris 1-800-645-9116 ext. 250
rmorris@vicon-security.com

Upper New York State, North of Westchester County, Putnam, Orange, East of Wayne, Steuben

Outside Sales – James Freeman 631-741-9920
jfreeman@vicon-security.com
Inside Sales – Rich Morris 1-800-645-9116 ext. 250
rmorris@vicon-security.com

North Carolina

Outside Sales – Adam Seckinger 864-399-8922
aseckinger@vicon-security.com
Inside Sales – Rich Morris 1-800-645-9116 ext. 250
rmorris@vicon-security.com

North Dakota

Outside Sales – TBD
sales@vicon-security.com
Inside Sales – Rich Morris 1-800-645-9116 ext. 250
rmorris@vicon-security.com

Ohio

Outside Sales – Daniel Craig 330-565-0031

dcraig@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Oklahoma

Outside Sales – TBD

sales@vicon-security.com

Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428

abonsignore@vicon-security.com

Oregon

Outside Sales – Kirk Hansen 509-981-2847

khansen@vicon-security.com

Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428

abonsignore@vicon-security.com

Pennsylvania

Eastern Pennsylvania, East of Cameron, McKean, Centre, Huntingdon and Franklin

Outside Sales – Bob Kriegisch 302-554-0842

bobk@vicon-security.com

Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428

abonsignore@vicon-security.com

Western Pennsylvania, West of Potter, Clinton, Perry, Adams

Outside Sales – Daniel Craig 330-565-0031

dcraig@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Rhode Island

Outside Sales – James Freeman 631-741-9920

jfreeman@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

South Carolina

Outside Sales – Adam Seckinger 864-399-8922

aseckinger@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

South Dakota

Outside Sales – TBD

sales@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Tennessee

Outside Sales - Mike Rose 205-215-0301

mrose@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Texas

Outside Sales - Leland Jacobson 281-705-2568
ljacobson@vicon-security.com
Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428
abonsignore@vicon-security.com

El Paso

Outside Sales – Tony Grant – 631-650-6243
tgrant@vicon-security.com
Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428
abonsignore@vicon-security.com

Utah

Outside Sales – Tony Grant – 631-650-6243
tgrant@vicon-security.com
Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428
abonsignore@vicon-security.com

Vermont

Outside Sales – James Freeman 631-741-9920
jfreeman@vicon-security.com
Inside Sales – Rich Morris 1-800-645-9116 ext. 250
rmorris@vicon-security.com

Virginia

Outside Sales – Ron Lapsley 703-582-0938
rlapsley@vicon-security.com
Inside Sales – Rich Morris 1-800-645-9116 ext. 250
rmorris@vicon-security.com

Washington

Outside Sales – Kirk Hansen 509-981-2847
khansen@vicon-security.com
Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428
abonsignore@vicon-security.com

Washington, D.C.

Outside Sales – Ron Lapsley 703-582-0938
rlapsley@vicon-security.com
Inside Sales – Rich Morris 1-800-645-9116 ext. 250
rmorris@vicon-security.com

West Virginia

Outside Sales – Daniel Craig 330-565-0031
dcraig@vicon-security.com
Inside Sales – Rich Morris 1-800-645-9116 ext. 250
rmorris@vicon-security.com

Wisconsin**Northwest Region**

Outside Sales – Jason Lloyd 708-378-2518
jlloyd@vicon-security.com
Inside Sales – Rich Morris 1-800-645-9116 ext. 250
rmorris@vicon-security.com

Southeast Region

Outside Sales – Jason Lloyd 708-378-2518

jlloyd@vicon-security.com

Inside Sales – Rich Morris 1-800-645-9116 ext. 250

rmorris@vicon-security.com

Wyoming

Outside Sales – Kirk Hansen 509-981-2847

khansen@vicon-security.com

Inside Sales – Annette Bonsignore 1-800-645-9116 ext. 428

abonsignore@vicon-security.com

Placing an Order via Fax or Email:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1.
3. Address the orders to:
Vicon Industries, Inc.
135 Fell Court
Hauppauge, NY 11788
4. All quotes and purchase orders should state "As per PEPPM."
5. Fax the completed order to **800-636-3779** or email to orders@peppm.org.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts_Ship-to Addresses.

1. Login to Epylon at www.epylon.com.
2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - b. Select **Vicon Industries, Inc.** from the Vendor (Awardee) list.
 - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
 - a. The PEPPM contract will automatically be referenced in your PO.

- b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.
 - d. Your order will be archived for audit support.
8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.