



## Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at **800-636-3779**, emailed to [orders@peppm.org](mailto:orders@peppm.org) or placed online through Epylon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

### Product Line: SIGNAMAX Network and Connectivity Solutions

#### Introduction

**Signamax, your network & connectivity solution specialists.**

Headquartered in the international gateway of Miami, Florida, Signamax offers a broad array of connectivity and network solutions for the industrial, commercial, medical, and military sectors. Lead by entrepreneurs seasoned in the industry, Signamax is dedicated to a clear, consistent, and comprehensive policy that includes commitments to customers, employees, and distributors. We believe serving customers extends beyond technology and encourage open dialogue to continually grow our knowledge, improve performance, and provide you, our customers, innovative technologies. Our team consists of an experienced technical staff that includes dedicated customer service representatives, Regional Sales Managers in the field, and distributors all over the US and Internationally.

Critical networks run on solutions that consistently produce results and meet or exceed the expectations of the application as well as the customer.

Our Network Solutions products offer a complete end-to-end networking solution through a single vendor that are commercial and industrial grade, ranging from media converters to powerful 10 Gigabit switches. We have a wide range of high-performance and cost-effective product options including components that support Power over Ethernet (PoE) installations and advanced network management requirements so you can build a foundation for success.

Our Connectivity Solutions products have the advanced manufacturing capabilities, rigorous testing, and stringent standards to ensure your structured cabling system will stand up to any challenge. From Category 6A, 5e, fiber optics, work area outlets, patch panels, to cross-connect systems and more, we equip you with high-quality, flexible solutions for an infrastructure you can count on.

Along this journey, we have built strong relationships with customers and an understanding of the challenges they face. Signamax develops products and features to exceed customer expectations so we can live up to our promise of – **Keeping Your World Connected.**

Signamax offer PEPPM contract pricing to all 50 states cover the U.S. and even e-rate pricing if filed through the PEPPM contract. For additional information on Signamax and PEPPM please reach out to the PEPPM account manager: Jayson Hamilton at the following email [jhamilton@signamax.com](mailto:jhamilton@signamax.com) .



## Placing an Order via Fax or Email:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1.  
For larger projects exceeding 10k or more please reach out to the PEPPM account manager:  
Jayson Hamilton, 202-246-6463, Fax: 305-949-4483 or [jhamilton@signamax.com](mailto:jhamilton@signamax.com)
3. Select one of the authorized resellers listed below and address the orders to:  
Selected Reseller Name  
Reseller Address
4. All quotes and purchase orders should state "As per PEPPM."
5. Fax the completed order to **800-636-3779** or email to [orders@peppm.org](mailto:orders@peppm.org).
  - a. Your order will be reviewed and edited by PEPPM Staff.
  - b. You will be contacted to make any necessary corrections.
  - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
  - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.

## Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile\_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts\_Ship-to Addresses.

1. Login to Epylon at [www.epylon.com](http://www.epylon.com).
2. Click on the Contracts tab.
  - a. Choose between a "line item" or "contracts" search.
  - b. Select **SIGNAMAX** from the Vendor (Awardee) list.
  - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
  - a. The PEPPM contract will automatically be referenced in your PO.
  - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
  - c. The order will immediately be viewable by the vendor.
  - d. Your order will be archived for audit support.
8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact [service@epylon.com](mailto:service@epylon.com) or call 888-211-7438.



## Reseller Listing

Orders may not be sent directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779), email address ([orders@peppm.org](mailto:orders@peppm.org)) or Epylon eCommerce ([www.epylon.com](http://www.epylon.com)) to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

Schaedler Yesco Distribution, Inc.  
Attn: Joseph J. Ritrievi  
[jritrievi@sydist.com](mailto:jritrievi@sydist.com)  
Office: 717-233-1621 x2321  
22 locations across PA: <http://www.sydist.com/location.aspx>

Fromm Electric  
Attn: Dan Knouse  
Sr. Account Manager  
[dknouse@frommelectric.com](mailto:dknouse@frommelectric.com)  
Office: 610-434-4881 Ext 5107  
Fax: 610-820-9020  
8 locations across PA: <http://www.frommelectric.com/Locations/tabid/58/Default.aspx>