



Optoma Corporation
47697 Westinghouse Drive, Fremont, CA 94539
TEL 888-289-6786

Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at **800-636-3779**, emailed to orders@peppm.org or placed online through Epylon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

Product Line: Video Projectors and Interactive Flat Panels

Introduction

Optoma combines cutting-edge technology and innovation to deliver remarkable visual display products designed to connect audiences with engaging video and audio experiences. From the company's ProScene projectors and Creative Touch interactive flat panel displays, to LED displays, Optoma's suite of products can meet the demands of nearly any professional environment, including conference rooms and classrooms, digital signage, corporate, houses of worship, retail, simulation environments and control rooms. *Optoma is also the #1 brand worldwide for 4K projectors, according to PMA, Q1-Q2 2019 data. For more information, please visit www.optoma.com.

Optoma Contact Info:

Optoma Technology

47697 Westinghouse Dr
Fremont, CA 94539
Tel: (510) 897-8600
Fax: (510) 897-8602

Eric Lookenott, Director - ProAV
518-281-4231
Eric.Lookenott@Optoma.com

Kirk Hammond, Southeast Manager
510-897-8455
KirkH@Optoma.com

Note: If you agreed to extend your Pennsylvania bid pricing to one or more other states as indicated on your state selection form, you must include any additional contact information for each additional state if different than the Pennsylvania contact.

John Lee, Sales Manager – Southwest
951-252-4937
John.Lee@Optoma.com

Placing an Order via Fax or Email:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1. For Volume discounts, please contact your reseller or Optoma representative.
3. Address the orders to:

Optoma Technology

47697 Westinghouse Dr
Fremont, CA 94539
Purchases@Optoma.com

Or if using resellers:

Select one of the authorized resellers listed below and address the orders to:

Selected Reseller Name
Reseller Address

4. All quotes and purchase orders should state "As per PEPPM."
5. Fax the completed order to **800-636-3779** or email to orders@peppm.org.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts_Ship-to Addresses.

1. Login to Epylon at www.epylon.com.
2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - b. Select **Optoma Technology** from the Vendor (Awardee) list.
 - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
 - a. The PEPPM contract will automatically be referenced in your PO.
 - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.

- d. Your order will be archived for audit support.
- 8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.

Reseller Listing

Orders may not be sent directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779), email address (orders@peppm.org) or Epylon eCommerce (www.epylon.com) to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

Audio General Inc.

1680 Republic Road, Huntingdon Valley, PA 19006
267-288-0300, David Spiegel, davids@audiogeneral.com

CAMCOR Inc.

90 W Afton Ave. Suite 108, Yardley, PA 19067
800-868-2462, Gary Rosenthal, groenthal@camcor.com

Generations Electrical Company

237 West Parkway, Suite 101, Pompton Plains, NJ 07444
973-283-8927, Mike Litvin, mike@generationselectrical.com

Haverford Systems

152 Robbins Road, Downingtown, PA 19335
610-518-2200, Margaret Wilman, margaret.wilman@haverford.com

Avidex

20382 Hermana Cir, Lake Forest, CA 92630
951-693-5895, Jennifer Anderson, jandersen@avidex.com

Southland Technology

8053 Vickers St, San Diego, CA 92111
858-694-0932 Jennifer Nguyen, jnguyen@southlandtechnology.com

EKC Enterprises

4658 E Weathermaker Ave, Fresno CA 93703
559-438-0330, Isaiah Lozano, Purchasing@EKCCorp.com

Visual Sound

4700 Westport Drive. Suite 1500
Mechanicsburg, PA 17055
717-620-5408 Rob Wirth, wirth@visualsound.com