



Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be emailed to orders@peppm.org or faxed to PEPPM at **800-636-3779**. In the body of the purchase order, please include the following language: "As per PEPPM".

Product Line: Telecommunications Systems

Introduction

Xtel Communications, Inc. is widely recognized for our exceptional commitment to the Telecommunications and Cloud Services needs of government entities, school districts, and businesses of every size. We are exceptionally proud of our reputation as an expert and leader in the field of innovative and emerging voice and data solutions that include Unified Communications, Network Security, Network Connectivity and Voice Services

We keep our clients ahead of the curve in today's dynamic business world. All our services and solutions are individually tailored to the organization's needs, goals, and budget.

Xtel provides telecommunications services to over 400 education entities throughout Pennsylvania and New Jersey. With over 25 years of experience navigating the unique needs and funding requirements presented by the education sector, Xtel can be a valuable partner for any educational system.

We maintain, operate, and monitor our fiber optic backbone, voice platforms and Data Centers located in Philadelphia, PA and Dallas, TX. Each data center is part of an "active-active" clustering network architecture, which allows for immediate service failover and load balancing between the data centers. Each data center is annually recertified for major compliance frameworks including FedRAMP, FISMA, SSAE18, HIPAA, PCI-DSS and Privacy Shield – GDPR.

Through Xtel's Network Operations Center (NOC), all network assets and customer connections are monitored 24x7x365. This structure keeps monitoring duties in-house, which help mitigate service issues, accelerate trouble ticket resolution and controls costs. This thoughtful network monitoring approach allow our customers to realize significant savings and peace of mind.

Xtel has been under the same ownership and management for over 25 years. This strong, consistent leadership means you can rely on us to be there for you whenever you need us.

Placing an Order via Email or Fax:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1.
[Contact Xtel to obtain quotes for volume discounts.](#)

3. Address the orders to:

[Liz Sorino](#)
[Xtel Communications, Inc.](#)
[10000 Midlantic Drive,](#)
[Suite 410 East](#)
[Mount Laurel, New Jersey 08054](#)
[M: 856-296-1599](#)
[O: 856-807-0403](#)
[F: 856-596-9777](#)
[Email: lsorino@xtel.net](mailto:lsorino@xtel.net)

4. All quotes and purchase orders should state "As per PEPPM."
5. Email the completed order to orders@peppm.org or fax to **800-636-3779**.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.